



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

5/10/2021 | 12:11 PM CDT

Alexis Riddell  
Cumberland International Trucks Inc.  
1901 Lebanon Rd  
Nashville, TN 37210

Re: RFQ 104210 Heavy Vehicle General Repair and Maintenance Services

Dear Ms. Alexis Riddell

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 104210 Heavy Vehicle General Repair and Maintenance Services. This letter hereby notifies you of Metro's intent to award Cumberland International Trucks Inc, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at Daniel.Drumwright2@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 104210 Heavy Vehicle General Repair and Maintenance Services	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	0.00%	\$1,498,154.82	\$0.00	
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Cumberland International Trucks Inc	\$1,498,154.82	\$0.00	\$0	\$0	\$1,498,155	Awarded
Mitchells West Nashville Wrecker Service, LLC	\$1,679,791.90	\$0.00	\$0	\$0	\$1,679,792	Awarded
Rush Truck Centers of Tennessee, Inc	\$1,729,318.26	\$0.00	\$0	\$0	\$1,729,318	Awarded
*Half The Sky, LLC	\$2,010,970.57	\$0.00	\$0	\$0	\$2,010,971	Not Awarded

\* The BAO Assignment for this award included no SBE/SDV Cost Incentive.

\* Based upon Metro's need, the lowest evaluated bidder will be solicited first.

\* Metro reserves the right to go to the next lowest-evaluated vendor available if the lowest evaluated Contractor is unable to pick up within 24 hours or has more than 5 trucks are in the Contractor's queue.

\* The offer submitted by Half The Sky, LLC was determined to be outside of the competitive range on cost.

<b>Enter Solicitation Title &amp; Number Below</b>
RFQ 104210 Heavy Vehicle General Repair and Maintenance Services

<b>Min. SBE/SDV Participation</b>	<b>Incentive Percentage</b>	<b>Incentive Calculator</b>
0.0%	0.00%	0.00%

<b>Description</b>
Total Evaluated Contract Amount

<b>Cumberland International Trucks Inc</b>
<b>Total Evaluated Contract Amount</b>
\$1,498,154.82

<b>Mitchells West Nashville Wrecker Service, LLC</b>
<b>Total Evaluated Contract Amount</b>
\$1,679,791.90

<b>Rush Truck Centers of Tennessee, Inc</b>
<b>Total Evaluated Contract Amount</b>
\$1,729,318.26

<b>*Half The Sky LLC</b>
<b>Total Evaluated Contract Amount</b>
\$2,010,970.57

Legend	
Lowest Price	
Second Lowest Price	
Third Lowest Price	

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- \* Based upon Metro's need, the lowest evaluated bidder will be solicited first.
- \* Metro reserves the right to go to the next lowest-evaluated vendor available if the lowest evaluated Contractor is unable to pick up within 24 hours or has more than 5 trucks are in the Contractor's queue.
- \* The offer submitted by Half The Sky, LLC was determined to be outside of the competitive range on cost.