



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

5/12/2021 | 4:55 PM CDT

Luja Mariano
Reeves Young, LLC
45 Peachtree Industrial BLVD
Sugar Hill, GA 30518

Re: **RFQ # 107214, Gibson Creek Equalization Facility**

Dear Mr. Mariano:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 107214 for Gibson Creek Equalization Facility. This letter hereby notifies you of Metro's intent to award to Reeves Young, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at 615-880-2338 or at JoeAnn.Carr@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ferguson by email at scott.ferguson@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Gibson Creek Equalization Facility; RFQ# 107214	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	11.0%	0.00%	100.00%	\$18,950,000.00	\$18,950,000.00	\$18,950,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Reeves Young, LLC	\$18,950,000.00	\$2,139,000.00	\$1,557,380	\$0	\$18,950,000.00	Awarded
Cumberland Valley Constructors	\$19,500,000.00	\$12,708,384.00	\$1,534,500	\$0	\$19,500,000.00	Exceeds MACP
The Lane Construction Corporation	\$20,494,018.00	\$709,925.00	\$1,727,222	\$0	\$20,494,018.00	Exceeds MACP
Clark Construction LLC	\$21,099,000.00	\$2,293,897.00	\$1,794,650	\$0	\$21,099,000.00	Exceeds MACP
Crowder Construction Company	\$21,763,210.00	\$2,335,500.00	\$1,866,833	\$0	\$21,763,210.00	Exceeds MACP

Ferguson, Scott (Finance)

From: Carr, Joe Ann (Finance - Contract Compliance)
Sent: Wednesday, May 12, 2021 8:38 AM
To: Ferguson, Scott (Finance)
Cc: Frye, Jeremy (Finance); Wood, Christopher (Finance - Procurement)
Subject: BAO Compliance Review for RFQ# 107214 Gibson Creek Equalization Facility; EBO Utilization Form and SBE Assessment
Attachments: Bid Tab RFQ# 107214 Final rev2.pdf; 107214 EBO Utilization Form.pdf; RFQ#107214 Gibson Creek Equalization Facility SBE.pdf

Scott,

Please see the EBO Utilization form and the SBE assessment.. The proposer is compliant with the EBO Program goals and the SBE/SDV Program requirements. The solicitation will require monitoring in B2Gnow.

Contact me with questions.

Regards,
JoeAnn Carr
Metropolitan Government of Nashville and Davidson County
[Office of Minority and Women Business Assistance \(BAO\)](#)
730 2nd Avenue South, 1st Floor; PO Box 196300
Nashville, TN 37219-6300
(p) 615-880-2338 (f) 615-862-6175



Statement of M/WBE Utilization

Proposer's/Firm's Name: Reeves Young, LLC	Proposer's Phone #: 678-414-9875
Solicitation Title: Gibson Creek Equalization Facility	Proposer's Email Address: mmccormack@reevesyoung.com
Solicitation #: 107214	Amount Self-performed : \$9,000,000
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$18,950,000
Proposed EBO Goal (%) : 5 <u> </u> MBE% 6 <u> </u> WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	Gilley Construction, Inc	4741 Murfreesboro Hwy, Manchester, TN37355	9317283296/gilleyconst	WBE	5	238120	Rebar	177000	0.93
2	M&M Manufacturing	709 Sportsman Lake Rd, Franklin, KY 42134	2705868208/jennifer@m-mmanuf	WBE	5	332999	Metals	170000	0.90
3	Elle Waterworks Supply	907A Alton Pkwy, Birmingham, AL	2053523240/cmryrick@ellewvws.co	WBE	5	332996	Pipe Supply	600000	3.17
4	Crown Paving	PO Box 702, Greenbier, TN 37073	6152702401/jessica@crownpave	WBE	5	324121	Asphalt paving	130000	0.69
5	AH&Son Hauling	1233 Bellshire Dr, Nashville, TN	6154910642/realvinhall@gatt.net	MBE	1	562119	Hauling	453000	2.40
6	Volunteer Rebar	110 N 1st St, Nashville, TN	6152563192	MBE	1	238120	Rebar	352000	1.85
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Matthew T. McCormack/Vice President/ <u>Matthew T McCormack</u>	Date 04/22/2021
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? NO	For Internal Office Use ONLY	If No, Good Faith Efforts Met? YES
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BAO Representative: JoeAnn Carr

Date: 05/11/21

Total MBE Subcontracting	4.25 %								
Total WBE Subcontracting	5.69 %								
Total MBE/WBE Participation:	9.94 %								

§ 805,000.00
§ 1,077,000.00
§ 1,882,000.00

BAO Small Business Assessment Sheet

BAO Specialist: JoeAnn Carr
Contract Specialist: Scott Ferguson
Date: 05/11/2021

Department Name: Metro Water Services
RFQ#: 107214

Project Name: Gibson Creek Equalization Facility

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	Acknowledged SBE Requirement ?	SBE (%)	Comments
Reeves Young, LLC	\$ 18,950,000.00	\$ 2,139,000.00	Yes	11% Requirement	The proposed prime is not an Metro-approved SBE; has acknowledged the 11% SBE/SDV requirement over the life of the contract and has proposed the following Metro-approved SBEs; Bar Environmental, Crown Paving, Elle Waterworks Supply, LLC, Guthrie Sales & Service Co Inc, and PowerTek LLC