



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

7/8/2021 | 2:12 PM CDT

Shirley Arnold
L & G Construction Co., Inc.
2614 Hart St
Nashville, TN 37207

Re: **RFQ # 111222, Sidewalk Improvements and Associated Metro Water Service Relocations**

Dear Mrs. Arnold:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 111222 for Sidewalk Improvements and Associated Metro Water Service Relocations. This letter hereby notifies you of Metro's intent to award to L & G Construction Co., Inc, for the West Hamilton project, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe, BAO Representative, at 615-862-6136 or at Cierra.rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Marissa Conklin by email at Marissa.conklin@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

| Sidewalk Improvements and Associated Metro Water Service - West Hamilton Project; RFQ# 111222 | | Min. SBE/SDV Requirement | | | Lowest Bid | MACP | Winning Bid |
|---|----------------|--------------------------|---------------------------|---------------------|-------------|-------------|-------------|
| | | 10.0% | | | \$1,516,862 | \$1,594,677 | \$1,516,862 |
| Offeror's Name | Bids | SBE | Participation Requirement | Status of ITB Award | | | |
| L & G Construction Co., Inc | \$1,516,862.40 | \$252,959 | \$151,686 | Awarded | | | |
| Grade A Construction, LLC | \$1,650,928.00 | \$165,093 | \$165,093 | Exceeds MACP | | | |
| GAC Development, LLC | \$1,689,156.56 | \$1,509,157 | \$168,916 | Exceeds MACP | | | |
| Walker Building Group | \$2,172,675.20 | \$271,089 | \$217,268 | Exceeds MACP | | | |
| Middle Tennessee Infrastructure, Inc | \$2,252,401.50 | \$1,867,014 | \$225,240 | Exceeds MACP | | | |

BAO SBE Assessment Sheet

BAO Specialist: Cierra Rowe

Contract Specialist: Marissa Conklin

Date: 6/28/2021

Department Name: Public Works & Water Services

RFP/ITB Number: 111222

Project Name: Sidewalk Improvements and Associated Metro Water Relocations West Hamilton

| SBE/SDV | | | | |
|------------------------------|-------------------|----------------------------------|--------------------------------|--|
| Primary Contractor | Bid Amount | Requirement Acknowledged? | Total Proposed SBE (\$) | Comments |
| L & G Construction Co., Inc. | \$1,516,862.40 | Yes | \$252,959 | Proposer acknowledged the 10% SBE/SDV participation expectations over the life of the project as required by the solicitation and consequences of misrepresentation. |



Statement of M/WBE Utilization

Proposer's/Firm's Name: L&G Construction Company Inc. Proposer's Phone #: 615-227-1775
 Solicitation Title: Sidewalk Improvements and Associated Metro Water Services Relocations Proposer's Email Address: slgc@comcast.net
 Solicitation #: RFQ11222.1 Amount Self-performed : 119119.99
 Proposer's/Firm's Ownership: **WBE** Total Bid Amount: 1,382,511.50
Proposed EBO Goal (%): 11% MBE% 8% WBE% **EBO Goal Met? (Y/N)** YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

| MBE/WBE Firm Name | | MBE/WBE Firm Address | Phone/E-Mail | Certificate Type (MBE or WBE) | * MBE/WBE Group Type * | Code # UNSPS/NAICS | Description of Work | MBE/WBE Dollars (\$) | Percent of Total Contract |
|-------------------|---------------|--|--------------|-------------------------------|------------------------|--------------------|------------------------------|----------------------|---------------------------|
| 1 | Pantegon | 3504 Daisey Trail Antioch Tn 37013 | 615-885-3556 | MBE | 1 | | Traffic Control and concrete | 152,076 | 11% |
| 2 | BAC Paving | 3672 Central Pike Hermitage Tn 37076 | 615-712-9174 | WBE | 5 | | Paving | 61283.00 | 4.4% |
| 3 | John Bouchard | 1024 Harrison St Nashville, Tn 37203 | 6152560112 | WBE | 5 | | Material supplier | 10,202.00 | 0.74% |
| 4 | Jen Hill | 1025 Lavern Circle Hendersonville Tn.37075 | 615-824-1200 | WBE | 5 | | Erosion Control | 39,600.00 | 2.9% |
| 5 | | | | Select | Select | | | | |
| 6 | | | | Select | Select | | | | |
| 7 | | | | Select | Select | | | | |

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Shirley Arnold

President

Date

06/15/2021

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? **YES**

For Internal Office Use ONLY
If No, Good Faith Efforts Met?

BAO Only

BAO Representative: Cierra Rowe

Date: 06/28/21

Total MBE Subcontracting 11 % \$ 152,076
 Total WBE Subcontracting 8 % \$ 111,085
 Total MBE/WBE Participation: 100 % \$ 1,382,511.50