



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

Paula Harris  
Barge Design Solutions, Inc  
615 3rd Avenue South, Suite 700  
Nashville, TN 37210

Re: **RFQ # 98200, Environmental Engineering Services (A&E)**

Dear Ms. Harris:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 98200 for Environmental Engineering Services (A&E). This letter hereby notifies you of Metro's intent to award to Barge Design Solutions, Inc, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Evans Cline, BAO Representative, at (615) 862-6137 or at [evans.cline@nashville.gov](mailto:evans.cline@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at [brad.wall@nashville.gov](mailto:brad.wall@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

RFQ #98200 - Environmental Engineering Services (A&E)				
	Barge Design Solutions, Inc	Civil & Environmental Consultants, Inc	KS Ware & Associates, LLC	TriAD Environmental Consultants, Inc
Contract Acceptance	Accepted with no exceptions	Accepted with no exceptions	Accepted with no exceptions	Accepted with no exceptions
Business Plan (25 points)	25.00	16.00	17.00	15.00
Team Qualifications and Experience (25 Points)	25.00	20.00	21.00	18.00
Reference Projects (25 Points)	25.00	15.00	10.00	25.00
Capacity to Perform (25 Points)	25.00	19.00	21.00	21.00
<b>Total (100 Points)</b>	<b>100.00</b>	<b>70.00</b>	<b>69.00</b>	<b>79.00</b>

#### Barge Design Solutions, Inc

**Strengths** - The offeror provided a detailed description of potential risks associated with this contract, along with their approach to mitigate said risks. The offeror provided a knowledgeable team and the most complete team of consultants. The offeror provided a depth of experience and knowledge in the services being requested in the solicitation and resulting contract. The offeror provided detailed information regarding their firm's related project experience performing the services being requested on projects of similar size and scope as to what Metro is seeking to procure. The offeror provided the most relevant and related project experience performing the services being requested. The offeror provided detailed information describing their ability to conduct solid waste management planning and consultation services. The offeror provided a detailed description of how they would conduct remedial investigations and feasibility studies, as well as demonstrated experience performing these services. The offeror provided detailed information regarding their ability to provide solid waste management design services along with project specific examples of past work. The offeror provided detailed information on how they will handle landfill gas monitoring, management, and maintenance services. The offeror provided a detailed description on how they will conduct environmental assessments, along with a project specific example of past work. The offeror provided detailed information demonstrating their experience performing site remediation for soil and groundwater contamination. The offeror provided detailed information and project specific examples of their team's experience in providing environmental engineering services on similar projects for clients the size of Metro. The offeror's description of their consultant teams comprised of architects, engineers, geologists, landscape architects, scientists, environmental technicians and subconsultants was adequate. The offeror's organizational chart was adequate. The offeror's resumes of their team members were adequate. The offeror provided adequate information regarding their subcontractors' qualifications and experience performing the required services. The offeror provided detailed information and project specific examples to demonstrate their unique team experience and qualifications in performing the services being requested. The offeror acknowledged that the key staff shown in their proposal will be assigned as stated unless a written request for substitutions is submitted and approved by Metro. The offeror's reference projects were of similar size and scope as to what Metro is seeking to procure in the resulting contract. The offeror provided an adequate list of previous work performed regardless of size or scope with Metro Government agencies in the past five years. The offeror provided an adequate description of their firm's capacity to perform the services being requested. The offeror provided adequate information on the number of full-time professional employees in their Nashville office and other locations that may be drawn upon, along with the subconsultants information. The offeror provided a detailed project approach that included major tasks and sub-tasks to be accomplished. The offeror provided an adequate description of their firm's management capacity and system for coordinating all of the services to be provided. The offeror's office is located inside Davidson County.

**Weaknesses** - No weaknesses.

#### Civil & Environmental Consultants, Inc

**Strengths** - The offeror provided an adequate description on why their team is best suited for this solicitation, and the specific benefits Metro can expect by selecting their team. The offeror's description of their consultant teams comprised of architects, engineers, geologists, landscape architects, scientists, environmental technicians and subconsultants was adequate. The offeror's organizational chart was adequate. The offeror provided adequate information regarding their subcontractors' qualifications and experience performing the required services. The offeror acknowledged that the key staff shown in their proposal will be assigned as stated unless a written request for substitutions is submitted and approved by Metro. The offeror provided an adequate description of their firm's capacity to perform the services being requested. The offeror's office is located outside of Davidson County but is located inside Nashville's Municipal Statistical Area (MSA).

**Weaknesses** - The offeror's proposed quality assurance plan lacked detail and was listed within the capacity to perform section and not in the business plan as requested. The offeror's approach to mitigating their identified risks lacked detail and was listed within the capacity to perform section, not in the business plan as requested. The offeror didn't specifically address and describe their firm's knowledge in the services being requested in the solicitation and resulting contract. The offeror's related project experience performing the services being requested on projects of similar size and scope as to what Metro is seeking to procure lacked detail. The offeror's description on how they will conduct remedial investigations and feasibility studies lacked detail and didn't include project specific examples to support their ability to conduct remedial investigations and feasibility studies. The offeror's description of how they will handle landfill gas monitoring, management, and maintenance services lacked detail. The offeror's description on how they will conduct environmental assessments lacked specific detail. The offeror didn't clearly describe the team's experience in providing environmental engineering services on similar projects for clients the size of Metro. The anticipated percentage of time to be dedicated to the scope of services and the schedule of existing assigned projects were omitted on most of the resumes. The offeror didn't specifically address and provide a description of their unique team experience, expertise, and/or approach for completing the project. The offeror provided only three (3) reference projects of similar size and scope as to what Metro is seeking to procure in the resulting contract. The offeror claimed to have 25 offices located throughout the United States that may be drawn upon for this contract but didn't list those other locations besides their Franklin office. The offeror's project approach that included major tasks and sub-tasks to be accomplished lacked detail. The offeror didn't specifically address how they would prioritize work for Metro given their company's current capacity.

#### KS Ware & Associates, LLC

**Strengths** - The offeror provided a detailed description on how they will conduct environmental assessments. The offeror provided an adequate description on why their team is best suited for this solicitation, and the specific benefits Metro can expect by selecting their team. The offeror's description of their consultant teams comprised of architects, engineers, geologists, landscape architects, scientists, environmental technicians and subconsultants was adequate. The offeror's organizational chart was adequate. The offeror's resumes of their team members were adequate. The offeror provided adequate information regarding their subcontractors' qualifications and experience performing the required services. The offeror provided adequate information to demonstrate their unique team experience, expertise, and/or approach for completing the project. The offeror acknowledged that the key staff shown in their proposal will be assigned as stated unless a written request for substitutions is submitted and approved by Metro. The offeror provided an adequate list of previous work performed regardless of size or scope with Metro Government agencies in the past five years. The offeror provided an adequate description of their firm's capacity to perform the services being requested. The offeror provided adequate information on the number of full-time professional employees in their Nashville office and other locations that may be drawn upon, along with the subconsultants information. The offeror provided an adequate description of their firm's management capacity and system for coordinating all of the services to be provided. The offeror's office is located inside Davidson County.

**Weaknesses** - The offeror's description of potential risks associated with this contract wasn't project specific. The offeror's demonstrated knowledge in the provision of services related to the project was lacking. The offeror didn't specifically address their firm's related project experience performing the services being requested on projects of similar size and scope as to what Metro is seeking to procure. The offeror's description of their ability to conduct solid waste management planning and consultation services lacked detail. The offeror lacked project specific detail related to their firm's experience in dealing with remedial investigations and feasibility studies. The offeror's ability to provide solid waste management design services lacked detail and the offeror didn't provide a lot of information on past experiences providing solid waste management design services. The offeror's description of how they will handle landfill gas monitoring, management, and maintenance services lacked detail. The offeror's description of their ability to provide ground water and surface monitoring/modeling lacked detail. The offeror lacked detail on who will be performing leachate pump services. The offeror's projects referenced to demonstrate their team's experience in providing environmental engineering services contained incomplete scopes of work, when compared to what Metro is seeking to procure in the resulting contract. The offeror provided specific tasks and not full/complete reference projects of similar size and scope as to what Metro is seeking to procure in the resulting contract. The offeror's project approach that included major tasks and sub-tasks to be accomplished lacked detail.

#### TriAD Environmental Consultants, Inc

**Strengths** - The offeror provided detailed information on how they will handle landfill gas monitoring, management, and maintenance services, along with a project specific example as a reference. The offeror provided an adequate description on why their team is best suited for this solicitation, and the specific benefits Metro can expect by selecting their team. The offeror's description of their consultant teams comprised of architects, engineers, geologists, landscape architects, scientists, environmental technicians and subconsultants was adequate. The offeror provided adequate information regarding their subcontractors' qualifications and experience performing the required services. The offeror acknowledged that the key staff shown in their proposal will be assigned as stated unless a written request for substitutions is submitted and approved by Metro. The offeror's reference projects were of similar size and scope as to what Metro is seeking to procure in the resulting contract. The offeror provided an adequate list of previous work performed regardless of size or scope with Metro Government agencies in the past five years. The offeror provided an adequate description of their firm's capacity to perform the services being requested. The offeror provided adequate information on the number of full-time professional employees in their Nashville office that may be drawn upon, along with the subconsultants information. The offeror's office is located inside Davidson County.

**Weaknesses** - The offeror's description of their proposed quality assurance plan lacked detail. The offeror's description of potential risks associated with this contract, along with their approach to mitigate said risks lacked detail. The offeror didn't specifically address and describe their firm's knowledge in the services being requested in the solicitation and resulting contract. The offeror didn't specifically address their firm's related project experience performing the services being requested on projects of similar size and scope as to what Metro is seeking to procure. The offeror's description of their ability to conduct solid waste management planning and consultation services lacked detail and didn't include project specific examples as support. The offeror's description of their ability to provide solid waste management design services lacked detail. The offeror didn't provide enough detail to demonstrate their ability to provide ground water monitoring/modeling. The offeror's description and projects referenced to demonstrate their team's experience in providing environmental engineering services on similar projects for clients the size of Metro lacked detail. The offeror's organization chart failed to identify the individual team members proposed. The anticipated percentage of time to be dedicated to the scope of services and the schedule of existing assigned projects were omitted on some of the resumes. The offeror didn't specifically address and provide a description of their unique team experience, expertise, and/or approach for completing the project. The offeror's project approach that included major tasks and sub-tasks to be accomplished lacked detail. The offeror's identification of potential issues/challenges and their approach to minimizing disruptions to performance lacked detail.

**BAO SBE Assessment Sheet**

<b>BAO Specialist: Evans Cline</b>
<b>Contract Specialist: Brad Wall</b>
<b>Date: 5/28/2021</b>
<b>Department Name: Metro Water Services</b>
<b>RFP/ITB Number: 98200</b>

**Project Name: Environmental Engineering Services (A&E)**

**SBE/SDV**

**Requirement  
Acknowledged?**

**Primary Contractor**

**Comments**

Primary Contractor	Requirement Acknowledged?	Comments
Barge Design Solutions, Inc.	Yes	Proposer acknowledged the 10% SBE/SDV participation expectation over the life of the project as required by the solicitation. The prime is not an approved SBE and proposed the engagement of SBE firms Civil Infrastructure Associates, LLC, Geotek Engineering Services, Inc., Stevens Environmental Consulting, LLC, and Varallo Public Relations.