



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

8/19/2021 | 5:39 PM CDT

Ms. Dana Barker
Nixon Power Services
155 Franklin Pike Ste 255
Brentwood, TN 37027

RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and Services

Dear Ms. Barker:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and Services. This letter hereby notifies you of Metro's intent to award to Nixon Power Services, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at Daniel.Drumwright2@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

| RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and Services | Min. SBE/SDV Participation | Incentive Percentage | Incentive Calculator | Lowest Bid | MACP | Winning Bid |
|---|----------------------------|----------------------|---------------------------|-------------------------|-----------------------------|---------------------|
| | 0.0% | 0.00% | 0.00% | \$5,267,500.00 | - | \$5,267,500.00 |
| Offeror's Name | Bids | SBE | Participation Requirement | Participation Incentive | Incentive Evaluation Amount | Status of ITB Award |
| Nixon Power Services | \$5,267,500.00 | \$0.00 | \$0 | \$0 | \$5,267,500 | Awarded |

* The BAO Assignment for this award included no SBE/SDV Cost Incentive.

From: Ashford, Walter (WS) [Walter.Ashford@nashville.gov]
To: Drumwright, Daniel (Finance - Purchasing)
[Daniel.Drumwright2@nashville.gov], Hudgens, Chuck (WS)
[chuck.hudgens@nashville.gov]
Subject: Re: RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and
Services
Sent: Mon 8/9/2021 11:35 AM GMT-07:00
Importance: Normal

I am satisfied with this award. Please proceed.

Thanks

PJ Ashford

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From: Ashford, Walter (WS) <Walter.Ashford@nashville.gov>
Sent: Monday, August 9, 2021 1:26:04 PM
To: Drumwright, Daniel (Finance - Purchasing) <Daniel.Drumwright2@nashville.gov>
Subject: Fwd: RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and
Services

My number is (615) 533-9323
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From: Ashford, Walter (WS) <Walter.Ashford@nashville.gov>
Sent: Monday, August 9, 2021 1:24:47 PM
To: Ashford, Walter (WS) <Walter.Ashford@nashville.gov>
Subject: Re: RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and
Services

My number is (615) 533-9323
Get Outlook for iOS <<https://aka.ms/o0ukef>>

From: Ashford, Walter (WS) <Walter.Ashford@nashville.gov>
Sent: Monday, August 9, 2021 1:24:31 PM
To: Drumwright, Daniel (Finance - Purchasing) <Daniel.Drumwright2@nashville.gov>
Subject: Re: RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and
Services

The person that answered said it was the wrong number.

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From: Drumwright, Daniel (Finance - Purchasing)
<Daniel.Drumwright2@nashville.gov>
Sent: Monday, August 9, 2021 7:12:43 AM
To: Ashford, Walter (WS) <Walter.Ashford@nashville.gov>
Subject: Re: RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and
Services

Give me a call when you have a minute 6156697686.

From: Ashford, Walter (WS) <Walter.Ashford@nashville.gov>
Sent: Friday, August 6, 2021, 4:34 PM
To: Drumwright, Daniel (Finance - Purchasing)
Cc: Hudgens, Chuck (WS)
Subject: Re: RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and Services

I believe Nixon power service is the current contract holder. I don't have any interest positive or negative in them I just want to make sure we don't end up having to resolicit because they weren't notified.

If they were notified then I'm fine with the award whoever it is.

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From: Drumwright, Daniel (Finance - Purchasing)
<Daniel.Drumwright2@nashville.gov>
Sent: Friday, August 6, 2021 12:29:23 PM
To: Ashford, Walter (WS) <Walter.Ashford@nashville.gov>
Cc: Hudgens, Chuck (WS) <chuck.hudgens@nashville.gov>
Subject: RE: RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and Services

Walter- We are not permitted to disclose who the winner is until after awarding. Could you tell me who the current contract holder is?

From: Ashford, Walter (WS) <Walter.Ashford@nashville.gov>
Sent: Friday, August 6, 2021 9:23 AM
To: Drumwright, Daniel (Finance - Purchasing) <Daniel.Drumwright2@nashville.gov>
Cc: Hudgens, Chuck (WS) <chuck.hudgens@nashville.gov>
Subject: RE: RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and Services

Daniel,

I've copied Chuck Hudgens on this e-mail. He is going to be dealing more with the equipment contracts for our operations division. I just wanted to get him familiar with different parts of the process.

I want to make sure we didn't end up in a situation we had earlier in the year. Was the previous contract holder responsive to this solicitation? We had one

recently where the previous contract holder was not aware of the solicitation and don't want to have to go back through the process.

Thanks,

PJ

From: Drumwright, Daniel (Finance - Purchasing)
<Daniel.Drumwright2@nashville.gov <mailto:Daniel.Drumwright2@nashville.gov> >
Sent: Friday, August 6, 2021 9:10 AM
To: Ashford, Walter (WS) <Walter.Ashford@nashville.gov
<mailto:Walter.Ashford@nashville.gov> >
Subject: RFQ 131215 (Sole Brand) Kohler Generator Equipment, Parts, and Services

Walter,

Please see the attached and advise on whether award is approved.

Thanks,

Daniel Drumwright

Procurement Officer II

Department of Finance

<mailto:Daniel.Drumwright2@nashville.gov> Daniel.Drumwright2@nashville.gov

(615) 862-6632