



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

10/27/2021 | 6:36 PM CDT

David Ward
SBW Constructors, LLC
P.O. Box 1347
White House TN 37188

Re: **RFQ # 140215, Water Main Infrastructure and Sewer Forcemain Replacement and Rehabilitation**

Dear Mr. Ward:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 140215 for Water Main Infrastructure and Sewer Forcemain Replacement and Rehabilitation. This letter hereby notifies you of Metro's intent to award to SBW Constructors, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe, BAO Representative, at 615-862-6136 or at cierra.rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at christina.alexander@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

**RFQ 140215 Water Main Infrastructure and Sewer Forcemain Replacement and Rehabilitation
Evaluation Committee Score Sheet**

Offeror	CJ Hughes Construction Inc	Civil Constructors LLC	Clearly Construction Inc.	Garney Companies Inc.	JSJ Construction Inc.	Middle TN Infrastructure Inc.	SBW Constructors LLC	Southerland Services LLC	Walker Building Group LLC
Contract Acceptance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Company Information(20)	14.00	14.00	18.00	20.00	19.00	17.00	19.00	15.00	17.00
Construction Team Members (20)	15.00	18.00	18.00	20.00	19.00	20.00	18.00	16.00	18.00
Experience on Similar Projects (35)	22.00	32.00	31.00	35.00	32.00	30.00	35.00	25.00	30.00
Approach for Specialty Project Work (25)	19.00	20.00	21.00	24.00	24.00	23.00	23.00	19.00	21.00
Total Evaluation Scores	70.00	84.00	88.00	99.00	94.00	90.00	95.00	75.00	86.00

Evaluation Comments

CJ Hughes Construction Inc

Strengths

Firm's proposal demonstrated firm's large volume utility pipeline construction experience. Firm's proposal demonstrated firm's team utility pipeline experience. Firm's proposal demonstrated firm's experience working PVC Pipe/DIP water. Firm provided a detailed quality assurance plan summarizing the implementation of the scope of work. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm's proposal lacked detail for company information and capacity to perform. Firm's proposal lacked detail for construction team members. Firm's proposal demonstrated that firm has mostly PVC water and gas pipeline construction experience. Firm's subcontractor information lacked detail. Firm failed to provide plan on how to manage a typical project with examples of risk.

Civil Constructors LLC

Strengths

Firm's proposal demonstrated firm's large volume utility pipeline construction experience. Firm's proposal demonstrated firm's experience working on past Metro projects. Firm's proposal demonstrated a strong subcontractor team. Firm's reference projects provided were of similar size, scope and complexity. Firm's proposal provided a detailed example for working with businesses and customers. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm's proposal did not provide lacked detail explanation of liquidated damages cause and outcome. Firm's proposal lacked detail for reference projects. Firm's EMR rating was high. Firm's proposal demonstrated firm has more experience in highway/heavy construction with utility construction capacity. Firm's proposal failed to provide a detailed quality assurance plan.

Clearly Construction Inc.

Strengths

Firm's proposal demonstrated firm's capacity to perform. Firm's proposal demonstrated firm is a large multistate company with resources to complete projects. Firm's proposal provided detailed safety information. Firm's proposal provided detailed information on team members with detailed roles. Firm provided a detailed organizational chart. Firm provided a detailed risk mitigation plan. Firm's proposal provided a detailed environmental impact plan. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm's proposal failed to clearly identify subcontractor roles. Firm's proposal failed to identify reference projects by year. Firm's proposal for coordination of work in limited work access areas lacked detail. Firm's proposal lacked detail for quality assurance plan.

Garney Companies Inc.

Strengths

Firm's proposal demonstrated firm's large volume utility pipeline construction experience. Firm's proposal demonstrated firm's experience in the industry and provided detailed company information. Firm's proposal demonstrated detailed team member water work experience. Firm's reference projects were of similar size, scope and complexity. Firm's proposal demonstrated firm's experience working with Metro, and firm's understanding of Metro's requirements. Firm's proposal demonstrated firm's capacity to perform scope of work. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm's proposal was unclear of the roles/responsibilities of their subcontractors.

JSJ Construction Inc.

Strengths

Firm's proposal demonstrated firm's watermain experience. Firm's proposal demonstrated the ability to dedicate 4 crews to Metro for project. Firm's proposal demonstrated firm's sewer and water line experience. Firm's proposal identified firm's project team, indicating key personnel (Firm only). Reference projects were of similar size, scope and complexity. Firm's proposal provided a detailed project approach plan. Firm's proposal provided a detailed communications plan. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm's proposal demonstrated minimal out of state experience. Firm's proposal demonstrated a high EMR rating. Firm's proposal failed to provide the requested man hours per. Firm's organizational chart lacked detail, the subcontractor roles were not defined. Firm's quality assurance plan lacked detail. Firm's sample typical project process lacked detail.

Middle TN Infrastructure Inc.

Strengths

Firm's proposal demonstrated firm's experience. Firm's proposal demonstrated firm's project team experience. Firm's proposal demonstrated firm's experience with Metro and MWS policies, procedures and construction standards. Firm's proposal provided a detailed project approach plan. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm's proposal demonstrated firm had one project with liquidated damages. Firm's proposal demonstrated firm has a small volume of water projects. Firm's reference projects listed firm as subcontractor on 3 out of the 5 provided. Firm's proposal failed to identify proposed team members and define their roles in the project approach plan. Firm's purchase order process was

SBW Constructors LLC

Strengths

Firm's proposal demonstrated firm's experience. Firm's proposal provided detailed company information. Firm's proposal demonstrated firm's key team member's watermain experience. Firm provided a detailed organizational chart (firm only). Firm's reference projects were of similar size, scope and complexity. Firm's proposal provided a detailed project approach. Firm's proposal provided a detailed public meeting plan. Firm's proposal provided a detailed risk mitigation plan. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm's proposal demonstrated limited experience on large volume projects. Firm's EMR rating was high. Firm's proposal lacked subcontractor information. Firm's project approach plan lacked

Southerland Services LLC

Strengths

Firm's proposal demonstrated firm's experience in the industry. Firm's proposal demonstrated firm's watermain experience. Firm's proposal demonstrated firm's ability to complete projects on time and on budget. Firm's proposal demonstrated firm's experience with Metro and MWS policies, procedures and construction standards. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm has high EMR rating and it was not broken down by year. Firm's proposal demonstrated limited crew availability to Metro. Firm's proposal subcontractor information lacked detail. Firm failed to provide organizational chart. 3 of the 5 reference projects provided were not of similar size, scope or complexity. Firm's potential risks lacked detail. Firm failed to provide a detailed quality assurance plan. Firm's example typical project plan lacked detail.

Walker Building Group LLC

Strengths

Firm's proposal demonstrated firm's experience in the industry. Firm's proposal demonstrated firm is experienced in watermain construction in multiple Counties across the State. Firm provided a detailed organizational chart, Firm provided a detailed communications plan. Firm provided a detailed quality assurance plan. Firm provided a detailed public meeting plan. Firm's proposal demonstrated firm's team experience. Firm's proposal demonstrated past collaboration with subcontractors. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm's proposal demonstrated limited crew availability, crew availability lacked detailed. Firm's safety information lacked detail. Firm's out of state information lacked detail. Firm's reference projects lacked detail. Firm's proposal failed to demonstrate sewer forcemain experience. 3 of the 7 reference projects were not of similar size, scope or complexity. Firm failed to provide potential risk plan. Firm's disinfection plan lacked detail.

Solicitation Title & Number

**Water Main and Sewer Forcemain
Replacement and Rehabilitation; RFQ#
140215**

Offeror's Name	Deemed Responsive
CJ Hughes Construction Inc.	Yes
Civil Construction Inc.	Yes
Cleary Construction Inc.	Yes
Garney Companies Inc.	Yes
JSJ Constructions LLC	Yes
Middle Tennessee Infrastructure Inc.	Yes
SBW Constructors LLC	Yes
Southerland Services LLC	Yes
Walker Building Group LLC	Yes

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe

Contract Specialist: Christina Alexander

Date: 10/21/2021

Department Name: Water Services

RFP/ITB Number: 140215

Project Name: Water Main Infrastructure Replacement and Rehabilitation

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE requirement acknowledged?	SBE (%)	Comments
Civil Constructors LLC	N/A	N/A	Yes	20%	The prime is not an approved SBE and plans to utilize various Metro SBEs.
Cleary Construction Inc.	N/A	N/A	Yes	20%	The prime is not an approved SBE and plans to utilize various Metro SBEs.
Garney Companies Inc.	N/A	N/A	Yes	20%	The prime is not an approved SBE and plans to utilize various Metro SBEs.
JSJ Construction Inc	N/A	N/A	Yes	20%	The prime is an approved SBE and plans to utilize various Metro SBEs.
Middle TN Infrastructure Inc.	N/A	N/A	Yes	20%	The prime is an approved SBE and plans to utilize various Metro SBEs.
SBW Constructors LLC	N/A	N/A	Yes	20%	The prime is an approved SBE and plans to utilize various Metro SBEs.
Walker Building Group LLC	N/A	N/A	Yes	20%	The prime is not an approved SBE and plans to utilize various Metro SBEs.



Statement of M/WBE Utilization

Proposer's/Firm's Name: SBW Constructors, LLC	Proposer's Phone #: 615-574-9420
Solicitation Title: Water Main Infrastructure and Sewer Forcemain Replacement and Rehabilitation	Proposer's Email Address: jwhite@sbwconstructors.com
Solicitation #: 140215	Amount Self-performed :
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount:
Proposed EBO Goal (%) : 8% <u> </u> MBE% 15% <u> </u> WBE%	EBO Goal Met? (Y/N) Select

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate							
MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail		Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	BAC Paving, Inc.	P.O. Box 7, Hermitage, TN		615-885-3555/bacpavinginc@com		WBE	5		asphalt paving		
2	Pavement Restorations, Inc.	10162 Stinson St. Milan, TN 38358		615-969-9040/scott@gotpotholes		WBE	5		asphalt or concrete		
3	JR Construction	4957 Drakes Branch Rd. Nashville, TN 37218		615-876-2247/jrconcrete@aol.com		MBE	1		concrete flatwork		
4						Select	Select				
5						Select	Select				
6						Select	Select				
7						Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Jeramie White, Managing Partner	Date 08/03/2021
Jeramie White	

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? <input type="text" value="YES"/>	For Internal Office Use ONLY	BAO Only
	<i>If No, Good Faith Efforts Met?</i>	

BAO Representative: Cierra Rowe

Date: 10/21/21

Total MBE Subcontracting	TBD _____ %	\$ TBD _____	
Total WBE Subcontracting	TBD _____ %	\$ TBD _____	
Total MBE/WBE Participation:	TBD _____ %	\$ TBD _____	

BAO Notes:

SBW Constructors, LLC. acknowledges that they can meet established M/WBE goals. Will comply with the EBO program requirements on a project by project basis.

Certificate Of Completion

Envelope Id: 29CCDE0F616E409C950F212099F3325A	Status: Completed
Subject: Intent to Award - RFQ #140215 Water Main Infrastructure and Sewer Forecmain Replacement	
Source Envelope:	
Document Pages: 49	Signatures: 7
Certificate Pages: 2	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Procurement Resource Group
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	prg@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

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Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Signer Events	Signature	Timestamp
Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	<i>Michelle A. Hernandez Lane</i> Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.190	Sent: 10/22/2021 5:33:01 PM Viewed: 10/27/2021 6:35:15 PM Signed: 10/27/2021 6:36:13 PM

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In Person Signer Events**Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp****Certified Delivery Events****Status****Timestamp****Carbon Copy Events****Status****Timestamp**

Christina Alexander
christina.alexander@nashville.gov
Security Level: Email, Account Authentication (None)

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Witness Events**Signature****Timestamp****Notary Events****Signature****Timestamp****Envelope Summary Events****Status****Timestamps**

Envelope Sent	Hashed/Encrypted	10/22/2021 5:33:01 PM
Certified Delivered	Security Checked	10/27/2021 6:35:15 PM
Signing Complete	Security Checked	10/27/2021 6:36:13 PM
Completed	Security Checked	10/27/2021 6:36:37 PM

Payment Events

Status

Timestamps