



Notice of Intent to Award

Solicitation Number	206242	Award Date	4/25/2022 11:26 AM CDT
Solicitation Title	Cleaning, Painting, and Basic Maintenance of Fire Hydrants		
Buyer Name	Daniel.Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	Trevor.Hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	DMD Consultants Inc	Company Contact	David Durrua	
Street Address	4850 Pates Hill Road			
City	Mosheim	State	TN	Zipcode 37818

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ 206242 Cleaning, Painting, and Basic Maintenance of Fire Hydrants Evaluation Team/Review Board Score Sheet	
Offeror	DMD Consultants Inc.
Contract Acceptance	Yes
Experience and Qualification (25 Points)	23.00
Methodology and Approach (35 Points)	32.00
Cost (40 Points)	40.00
Total Evaluation Scores	95.00

Evaluation Comments

DMD Consultants Inc.
Strengths
<p>Provided detailed information related to Experience and Qualifications. Methodology and Approach tailored towards Metro's need. Provided detailed information regarding how requirements and provisions will be implemented. Described in detail the opportunities and drawbacks that may occur during this work. Provided supporting information outlining ability to provide services. Provided in-depth details demonstrating the understanding of the project objective and existing conditions. Provided good information on the efficient use of manpower, material resources, equipment, and technology necessary for completing the project. Provided Good References. Dedicated team and point-of-contact to provide services to address Metro needs. Described process controls to ensure the work required is performed in a timely and accurate manner.</p>
Weaknesses
<p>Did not provide information related to maximum capacity to complete requested work. Did not address how approach would prevent project disruptions related to locked hydrants. Did not elaborate on how staffing and project resources would be utilized to complete requested work.</p>

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 206242 Cleaning, Painting, and Basic Maintenance of Fire Hydrants			30	10	40
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount Proposed	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
DMD Consultants Inc	\$1,460,065.44	250,000.00	30.00	10.00	40.00

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton
Contract Specialist: Daniel Drumwright
Date: 04/20/2022

Department Name: Metro Water Services
RFP/ITB Number: 206242

Project Name: Cleaning, Painting, and Basic Maintenance of Fire Hydrant
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Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
DMD Consultants	\$1,460,065.44	\$250,000.00	Yes	17%	The prime is not a metro approved SBE and plans to utilize the following metro approved SDV subcontractor: Sunago Supply .

Statement of M/WBE Utilization

Proposer's/Firm's Name: **DMD Consultants** Proposer's Phone #: **6158641896**
 Solicitation Title: **Cleaning, Painting, and Basic Maintenance of Fire Hydrants** Proposer's Email Address: **jordan@dmdconsultants.net**
 Solicitation #: **206242,5** Amount Self-performed : **100%**
 Proposer's/Firm's Ownership: **Non-M/WBE** Total Bid Amount: **1,460,065.44**
 Proposed EBO Goal (%): **0** MBE% **0** WBE% EBO Goal Met? (Y/N) **NO**

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

Certificate		Type		* MBE/WBE		Code #		Percent	
1	2	3	4	5	6	7	8	9	10
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	(MBE or WBE)	Group Type *	UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	of Total Contract	Percent
N/A			Select	Select			0	0	
			Select	Select					
			Select	Select					
			Select	Select					
			Select	Select					
			Select	Select					
			Select	Select					

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Jordan Stewart/Manager

Jordan Stewart

Date

04/14/2022

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? **NO**

For Internal Office Use ONLY

If No, Good Faith Efforts Met? **YES**

BAO Representative: **Trevor Hilton**

Metro Buyer: **Daniel Drumwright**

Project Manager: **David Mittermeier**

Date: **02/15/22**

Total MBE Subcontracting 0 %
 Total WBE Subcontracting 0 %
 Total MBE/WBE Participation: 0 %

BAO Notes:

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL
(Due with Bid Submission if Applicable)

Project Name: Cleaning, Painting, and Basic Maintenance of Fire Hydrants		Project Number: 206242,5	
Company Name: DMD Consultants		Date Submitted: 04/14/2022	Total Contract Value: 1,460,065.44
Address: 4850 Pates Hill Rd Mosheim, TN 37818		Federal Tax ID#	
Contact Person: Jordan Stewart	Email:	Phone #: 6158641896	

GOOD FAITH EFFORTS SUMMARY SHEET

Number	Bidder Action(s)	BAO Only
1.	<p>Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ul style="list-style-type: none"> I. Enough information about the plans, specs, and terms & conditions of the solicitation; II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; III. Information regarding the Bidder's bonding requirements; IV. The deadline for submission of price quotations. 	Pass <input type="button" value="v"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
M & P Services, Inc.	MBE <input type="button" value="v"/>	Labor/Supplies	Email	no response	0	NO <input type="button" value="v"/>
BOMAR CONSTRUCTION CO., INC	WBE <input type="button" value="v"/>	Labor/Supplies	Email	no response	0	NO <input type="button" value="v"/>

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
2.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Fail

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable

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3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass <input type="button" value="v"/>

What Scope of Project Was Divided?

1. Labor	2. Supplies
3.	4.
5.	6.

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4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	N/A

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
received no responses so no rejections sent		

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5.	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Fail

For each training, list the type of training and date.

Type of Training	Date of Training

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6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	N/A

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.

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7.	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A <input type="checkbox"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance

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8.	Database Utilization Accessed all reasonable and available means to include, but not limited to the following examples: https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx or https://nashville.diversitycompliance.com/	Pass <input type="checkbox"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results
Metro Nashville SMWBE Lists and Forms at: nashville.diversitycompliance.com	02/15/22	Did not find any MWBE's willing to perform work. Found one SDV that would provide paint.

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9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A <input type="checkbox"/>

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature: Jordan Stewart Print Name: Jordan Stewart Title: Manager