



**Notice of Intent to Award**

Solicitation Number	228234	Award Date	9/28/2022   8:35 AM CDT
Solicitation Title	Water Main and Water Service Line Emergency Repair		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	Sierra Washington	BAO Email	sierra.washington@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Southerland Construction, LLC	Company Contact	Tony Southerland	
Street Address	4365 Rocky Glade Rd			
City	Eagleville	State	TN	Zipcode 37060

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane  
 Michelle A. Hernandez Lane  
 Purchasing Agent & Chief Procurement Officer

RFQ #228234 - Water Main and Water Service Line Emergency Repair		
	Jarrett Builders, Inc.	Southerland Construction, LLC
Contract Acceptance	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions
Cost (35 Points)	4.16	35.00
Firm Qualifications (20 Points)	11.00	20.00
Team Structure and Team Qualifications (10 Points)	8.00	9.00
Capacity to Perform (25 Points)	19.00	23.00
Project Approach and Risk Mitigation (10 points)	9.00	10.00
<b>Total (100 Points)</b>	<b>51.16</b>	<b>97.00</b>
<b>Jarrett Builders, Inc.</b>		
<p><b>Strengths</b> - The offeror stated they will have a one-to-two-hour time window to meet with the inspector at the repair location to make a detailed assessment for emergency repairs. The offeror provided an adequate and organized comprehensive plan for completing the specified work.</p> <p><b>Weaknesses</b> - The offeror's description of their experience performing repairs on water mains, water valves, and water service lines was brief and lacked detail. The offeror's reference projects lacked detail on the scope of services being provided and the specifics of the projects. The offeror's organizational chart had limited detail on the subcontractors and asphalt paving crews. The offeror's proposal lacked specific detail in how their firm will prevent water supply contamination. The offeror provided limited detail in their traffic control processes. The offeror's proposal lacked detail on the multiple crews that would be used to aid Metro Water Services during water main breaks. The offeror didn't provide specific detail pertaining to potential issues/challenges related to disinfection of the water main during repair.</p>		
<b>Southerland Construction, LLC</b>		

**Strengths** - The offeror provided a detailed description of their experience performing repairs on water mains, water valves, and water services lines. The offeror's reference projects were the most relevant and specific to Metro Water Service's needs. The offeror demonstrated significant experience in water main installation and repair on the resumes of the proposed team members. The offeror provided detailed information in their proposal on how they will meet the emergency response time. The offeror provided a detailed description on how they will prevent water supply contamination; specifically, maintaining a dewatered environment to maintain positive water pressure during repairs. The offeror stated they would perform the repairs and excavation before isolation of the repair which will ensure customers will not be without water for excessive periods of time. The offeror provided a detailed description of their traffic control process. The offeror provided a detailed comprehensive plan for completing the specified work.

**Weaknesses** - The offeror's organizational chart lacked detail on key non-management team members. The offeror demonstrated their ability to assist Metro Water Services during high volumes of break activity; however, the specific details on the total number of crews available during high volumes of repairs was limited.

Enter Solicitation Title & Number Below		
Water Main and Water Service Line Emergency Repair; RFQ #228234	Min. SBE/SDV Requirement	Total Cost Points
	<b>15.00%</b>	<b>35.00</b>
Offeror's Name	Bids	RFP Cost Points
Jarrett Builders, Inc.	\$710,647,500.00	<b>4.16</b>
Southerland Construction, LLC	\$84,549,780.28	<b>35.00</b>



## Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>Brian Southerland, Southerland Construction, LLC</b>	Proposer's Phone #: <b>615-975-2681</b>
Solicitation Title: <b>Water Main and Water Service Line Emergency Repair</b>	Proposer's Email Address: <b>southerland.construction.llc40@gmail.com</b>
Solicitation #: <b>228234</b>	Amount Self-performed : <b>97.3</b>
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: <b>84549780.28</b>
<b>Proposed EBO Goal (%)</b> : <u>12</u> MBE% <u>7</u> WBE%	EBO Goal Met? (Y/N) <b>NO</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail		Certificate	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
						Type (MBE or WBE)				
1	PAVEMENT RESTORATIONS, INC	10162 Stinson St, Milan, TN 38358		615-696-9040		WBE	5	Fowable Fill and Concrete Supplier	109914.71	0.13%
2						Select	Select			
3						Select	Select			
4						Select	Select			
5						Select	Select			
6						Select	Select			
7						Select	Select			

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title/Signature) <b>Brian Southerland</b> Owner	Date <b>09/08/2022</b>
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\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

<b>Has Prime Complied with EBO Goal?</b> <span style="font-size: 1.5em; font-weight: bold;">NO</span>	<b>For Internal Office Use ONLY</b>	<b>If No, Good Faith Efforts Met?</b> <span style="font-size: 1.5em; font-weight: bold;">YES</span>
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**BAO Representative:** Sierra Washington      **Metro Buyer:** Brad Wall      **Project Manager:** Alan Hand      **Date:** 09/08/22

<b>Total MBE Subcontracting</b>	0 _____ %	\$ 0 _____	
<b>Total WBE Subcontracting</b>	0.13 _____ %	\$ 109914.71 _____	
<b>Total MBE/WBE Participation:</b>	0.13 _____ %	\$ 109914.71 _____	

**BAO Notes:**

## BAO Small Business Assessment Sheet

**BAO Specialist:** Sierra Washington

**Contract Specialist:** Brad Wall

**Date:** 09/09/2022

**Department Name:** Water Services

**RFP/ITB Number:** 228234

**Project Name:** Water Main and Water Service Line Emergency Repair

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	Acknowledged SBE Requirement?	SBE (%)	Comments
Southerland Construction, LLC.	\$84,549,780.28	\$2,367,393.84	YES	3%	The prime is an approved SBE and proposed the utilization of the following SBE subcontractor: EM Protective Services at 2.8% for traffic control (uniform officers).