



Notice of Intent to Award

Solicitation Number	252240	Award Date	2/14/2023 2:12 PM CST	
Solicitation Title	Structural Testing, Special Inspection, and Geotechnical Services (A&E)			
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov	
BAO Rep	Joe Ann Carr	BAO Email	joecarr@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Collier Engineering Co Inc	Company Contact	Ben Collier		
Street Address	2949 Nolensville Pike				
City	Nashville	State	TN	Zipcode	37211

Company Name	Terracon	Company Contact	John Agee		
Street Address	5217 Linbar Drive				
City	Nashville	State	TN	Zipcode	37211

Company Name	TTL, Inc.	Company Contact	Susannah Medley		
Street Address	3516 Greensboro Avenue				
City	Tuscaloosa	State	AL	Zipcode	35401

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ #252240 - Structural Testing, Special Inspection, and Geotechnical Services (A&E)						
	Beaver Engineering, Inc	Collier Engineering Co Inc	Cornerstone Engineering, Inc	S&ME, Inc.	Terracon	TTL, Inc.
Contract Acceptance	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions
Qualifications and Experience (50 Points)	42.00	47.00	43.00	45.00	46.00	46.00
Service Delivery (50 Points)	40.00	50.00	41.00	46.00	48.00	50.00
Total (100 Points)	82.00	97.00	84.00	91.00	94.00	96.00

Beaver Engineering, Inc

Strengths - The offeror provided a small, cross trained, well-educated team to accomplish the services under this request for proposal (RFP). The offeror represented experience performing geotechnical services well. The offeror's reference projects demonstrated a historical knowledge of the middle Tennessee area.

Weaknesses - The offeror's experience performing structural testing and special inspections was lacking. The offeror's organizational chart didn't include the key individuals or subconsultants providing services for structural testing or special inspections. The offeror's explanation of the roles does not align with the individuals identified to perform the work. The offeror failed to provide a resume for the subconsultant and the resumes in general lacked detail. The offeror failed to provide the budget for their reference projects and the contact information, address, phone number, and email address. The offeror's proposal didn't demonstrate a comprehensive understanding of all of the services required. The services required are acknowledged but the offeror's response is lacking detail in a comprehensive work plan. The offeror's response failed to describe their ability to complete the scope in a timely manner. The offeror failed to specifically address their ability to work as a team with Metro.

Collier Engineering Co Inc

Strengths - The offeror provided a detailed explanation of their background, experience, and qualifications to accomplish the services under this request for proposal (RFP). The offeror's proposal demonstrated sufficient experience performing structural testing, special inspections, and geotechnical services. The offeror's resumes were satisfactory. The offeror provided detailed information on the services provided for each of their reference projects. The offeror provided a detailed comprehensive plan for completing the specified work in accordance with the scope of work. The offeror provided a satisfactory comprehensive work plan as well as a detailed description of each service category. The offeror provided a good example of how they proactively address the scope in a timely manner and provided an example to support those claims.

Weaknesses - The project team listing does not clearly define the project team structure as requested. The offeror included roles and positions that are not relatable to the scope of services requested. Metro is unclear how these positions will be utilized.

Cornerstone Engineering, Inc

Strengths - No strengths.

Weaknesses - The offeror's description of their background, experience, and qualifications failed to include the comprehensive services defined under this request for proposal (RFP). The offeror's proposal lacked a detail description of their experience with geotechnical services. The relationship and roles of cornerstone and the main subconsultants is unclear on their organizational chart. The offeror's description of the roles of each position are generic in nature and do not address the individuals that will be performing the services. The offeror's proposal didn't demonstrate a comprehensive understanding of the services required especially the geotechnical services. The offeror's comprehensive plan failed to address geotechnical services as a stand-alone service. The offeror's proposal lacked clarity on their ability to respond in a timely manner to non-construction projects. The offeror's description of their ability to work as a team with Metro lacked detail.

S&ME, Inc.

Strengths - The offeror provided a detailed explanation of their background, experience, and qualifications to accomplish the services under this request for proposal (RFP). The offeror's proposal demonstrated sufficient experience performing structural testing, special inspections, and geotechnical services. The offeror's description of being an active partner and true extension of the Metro staff was well received.

Weaknesses - The offeror's organizational chart doesn't clearly identify the team structure for geotechnical services. The offeror failed to provide a detailed explanation for the role of each position within their firm that will be assigned to perform services. The offeror's resumes lacked detail on the responsibilities for the individual team members specific to this request for proposal (RFP). The offeror failed to provide the schedule duration and budget for their reference projects. The offeror's comprehensive plan for completing the specified work requested in this request for proposal (RFP) lacked detail. The offeror's response is lacking detail in a comprehensive work plan for the services being requested in the request for proposal (RFP).

Terracon

Strengths - The offeror provided a summary of successes for each reference project that included detailed steps of the services provided. The offeror provided a detailed and inclusive comprehensive work plan that called out the roles and responsibilities of the assigned team members. The offeror's comprehensive work plan was strong on procedural processes. The offeror provided a thorough response regarding their ability to address and complete projects in a timely manner. The offeror's description of being an active partner of Metro staff was well received.

Weaknesses - The offeror's organizational chart lacked detail on their team structure; specifically, the use of subconsultants. Names of key individuals for specific services were missing within the organizational chart. The offeror's description of the roles for each position lacked detail. The offeror's resumes lacked detail on the responsibilities for the individual team members specific to this request for proposal (RFP). The offeror's comprehensive work plan lacked detail on the services being requested in the request for proposal (RFP).

TTL, Inc.

Strengths - The offeror provided a summary of successes and challenges for each reference project. The offeror provided a thorough comprehensive plan and demonstrated an understanding of the project objectives/goals. The offeror provided a detailed comprehensive work plan for delivering each service offered. The offeror's examples demonstrated implementation of effective solutions to complete the work in timely manner.

Weaknesses - The offeror's proposal lacked detail in their experience with structural testing, special inspections, and geotechnical services. The offeror's organizational chart lacked detail on their team structure; specifically, the use of subconsultants. The utilization of the subconsultants isn't clearly defined in their proposal. All but one (1) of the offeror's resumes lacked detail on the responsibilities for the individual team members specific to this request for proposal (RFP).



Statement of M/WBE Utilization **A&E ONLY**

Proposer's/Firm's Name: Collier Engineering Co., Inc.	Proposer's Phone #: (615) 331-1441
Solicitation Title: Structural Testing, Special Inspections, and Geotechnical Services	Proposer's Email Address: 2949 Nolensville Pike Nashville, TN 37211
Solicitation #: 252240	Total Bid Amount: N/A
EBO Goal (%): <u>6.00</u> MBE% <u>3</u> WBE%	EBO Goal Met? (Y/N) Y

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

#	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work
1	All N One Lawn Care	207 East Old Hickory Blvd. Madison TN 37115	(615) 568-1537	MBE	1	70111708	Forestry mulching
2	GHP Inc	217 Fifth Ave N	(615) 254-8500	WBE	5	81101508/94101605	Architecture / Architect Associations
3	Jarvis Signs	310 Madison Street Madison, TN 37115	(615) 865-6062	WBE	5	30190000	Construction and Maintenance Support Equipment
4	Logan Patri Engineering	630 Southgate Ave Ste C Nashville, TN 37203	(615) 726-2902 Ext. 2	MBE	4	81100000	Structural Engineering
5				Select	Select		
6				Select	Select		
7				Select	Select		

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Ben Collier, VP	Date 09/12/2022
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Acknowledged EBO Goals Achievement? Yes	For Internal Office Use ONLY <i>If No, Good Faith Efforts Met?</i>	BAO Only
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BAO Representative : JoeAnn Carr/ Jeremy Frye **Metro Buyer:** Brad Wall

Project Manager: Ava Elsaghir **Date:** 12/07/22

BAO Notes:

Proposer is compliant with the Equal Business Opportunity Program having acknowledge M/WBE goals and can achieve as required by the Procurement Code actual dollar amounts will be confirmed upon contract award.

**Statement of M/WBE Utilization A&E ONLY**

Proposer's/Firm's Name: Terracon Consultants, Inc.	Proposer's Phone #: 615.333.6444
Solicitation Title: Structural Testing, Special Inspection, and Geotechnical Services	Proposer's Email Address: John.Agee@terracon.com
Solicitation #: 252240	Total Bid Amount: TBD
EBO Goal (%): <u>6.00</u> MBE% <u>3</u> WBE%	EBO Goal Met? (Y/N) Y

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work
1	Cornerstone Engineering, Inc.	5120 Virginia Way, Ste C21 Brentwood, TN 37027	502-493-2717	MBE	4	8110, 81101505, 81101508, 81101513, 81101514, 81101515, 81101516, 81101517, 81101518, 81101519, 81101520, 81101521, 81101522, 81101523, 81101524, 81101525, 81101526, 81101527, 81101528, 81101529, 81101530, 81101531, 81101532, 81101533, 81101534, 81101535, 81101536, 81101537, 81101538, 81101539, 81101540, 81101541, 81101542, 81101543, 81101544, 81101545, 81101546, 81101547, 81101548, 81101549, 81101550, 81101551, 81101552, 81101553, 81101554, 81101555, 81101556, 81101557, 81101558, 81101559, 81101560, 81101561, 81101562, 81101563, 81101564, 81101565, 81101566, 81101567, 81101568, 81101569, 81101570, 81101571, 81101572, 81101573, 81101574, 81101575, 81101576, 81101577, 81101578, 81101579, 81101580, 81101581, 81101582, 81101583, 81101584, 81101585, 81101586, 81101587, 81101588, 81101589, 81101590, 81101591, 81101592, 81101593, 81101594, 81101595, 81101596, 81101597, 81101598, 81101599, 81101600	Professional engineering services structural engineering, architectural engineering, building construction manager
2	K.S. Ware & Associates, LLC	54 Lindsley Ave Nashville, TN 37210	615-742-7476	WBE	5	81101500, 81101508, 81101514, 81101515, 81101516, 81101517, 81101518, 81101519, 81101520, 81101521, 81101522, 81101523, 81101524, 81101525, 81101526, 81101527, 81101528, 81101529, 81101530, 81101531, 81101532, 81101533, 81101534, 81101535, 81101536, 81101537, 81101538, 81101539, 81101540, 81101541, 81101542, 81101543, 81101544, 81101545, 81101546, 81101547, 81101548, 81101549, 81101550, 81101551, 81101552, 81101553, 81101554, 81101555, 81101556, 81101557, 81101558, 81101559, 81101560, 81101561, 81101562, 81101563, 81101564, 81101565, 81101566, 81101567, 81101568, 81101569, 81101570, 81101571, 81101572, 81101573, 81101574, 81101575, 81101576, 81101577, 81101578, 81101579, 81101580, 81101581, 81101582, 81101583, 81101584, 81101585, 81101586, 81101587, 81101588, 81101589, 81101590, 81101591, 81101592, 81101593, 81101594, 81101595, 81101596, 81101597, 81101598, 81101599, 81101600	Civil engineering, architectural engineering, geotechnical or geoseismic engineering, landscape architecture and design
3				Select	Select		
4				Select	Select		
5				Select	Select		
6				Select	Select		
7				Select	Select		

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Date

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Acknowledged EBO Goals Acheivement? Yes

**For Internal Office Use ONLY**

If No, Good Faith Efforts Met?

BAO Only

BAO Representative : JoeAnn Carr/ Jeremy Frye**Metro Buyer:** Brad Wall**Project Manager:**

Ava Elsaghir

Date:

12/07/20

BAO Notes:

Proposer is compliant with the Equal Business Opportunity Program having acknowledge M/WBE goals and can achieve as required by the Procurement Code actual dollar amounts will be confirmed upon contract award.



Statement of M/WBE Utilization **A&E ONLY**

Proposer's/Firm's Name: TTL	Proposer's Phone #: 615.331.7770
Solicitation Title: Structural Testing, Special Inspection, and Geotechnical Services	Proposer's Email Address: pgupton@ttlusa.com
Solicitation #: RFQ #252240	Total Bid Amount: N/A for A/E
EBO Goal (%) : <u>6.00</u> MBE% <u>3</u> WBE%	EBO Goal Met? (Y/N) Y

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

#	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work
1	MATERIALS MANAGERS AND ENGINEERS, INC. DBA 2MNEXT	1510 Old Farm Trail La Vergne, TN 37086	wkelly@2mnext.com	MBE	1	237990, 541330, 541690	Construction inspection, Special Inspections
2	KS Ware & Associates, LLC	52 Lindsley Ave., Suite 101 Nashville, TN 37210	nlong@kswarellc.com	WBE	5	541330, 541380	Geotechnical engineering
3				Select	Select		
4				Select	Select		
5				Select	Select		
6				Select	Select		
7				Select	Select		

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)	Date
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Acknowledged EBO Goals Achievement?	Yes	▼	For Internal Office Use ONLY <i>If No, Good Faith Efforts Met?</i>	BAO Only
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BAO Representative : JoeAnn Carr/ Jeremy Frye

Metro Buyer: Brad Wall

Project Manager: Ava Elsaghir

Date: 12/07/20

BAO Notes:

Proposer is compliant with the Equal Business Opportunity Program having acknowledge M/WBE goals and can achieve as required by the Procurement Code actual dollar amounts will be confirmed upon contract award.

BAO SBE Assessment Sheet

BAO Specialist: JoeAnn Carr/ Jeremy Frye

Contract Specialist: Brad Wall

Date: 12/07/2022

Department Name: General Services

RFP/ITB Number: 252240

Project Name: Structural Testing, Special Inspection, and Geotechnical Services (A&E)

SBE/SDV Requirement Acknowledged?

Primary Contractor	SBE/SDV Requirement Acknowledged?	Comments
Collier Engineering Co., Inc	Yes	Proposer acknowledged the 12% SBE/SDV participation expectation over the life of the project with expectations and consequences of misrepresentation as required by the solicitation. The prime is not an approved SBE and proposed the engagement of various SBE firms.
Terracon	Yes	Proposer acknowledged the 12% SBE/SDV participation expectation over the life of the project with expectations and consequences of misrepresentation as required by the solicitation. The prime is not an approved SBE and proposed the engagement of various SBE firms.
TTL, Inc.	Yes	Proposer acknowledged the 12% SBE/SDV participation expectation over the life of the project with expectations and consequences of misrepresentation as required by the solicitation. The prime is not an approved SBE and proposed the engagement of various SBE firms.



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

2/1/2023 | 10:01 AM CST

Benjamin Gramling
S&ME, Inc.
658 Grassmere Park, Suite 100
Nashville, TN 37211

bgramling@smeinc.com - SENT VIA EMAIL

RFQ 252240 Structural Testing, Special Inspection, and Geotechnical Services

Dear Mr. Gramling

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive of the requirements of the solicitation.

It has been determined is nonresponsive to the Equal Business Opportunity program, by failing to meet the established subcontractor participation goals and failure to demonstrate passing Good Faith Efforts.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

cc: Solicitation Files