



Notice of Intent to Award

Solicitation Number	271247	Award Date	4/3/2023 4:05 PM CDT
Solicitation Title	Construction Repairs, Renovations, and Maintenance Services		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	trevor.hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Case Restoration Co.	Company Contact	Ashton Glenn	
Street Address	1115 Polk Avenue			
City	Nashville	State	TN	Zipcode 37210

Company Name	ERT, LLC	Company Contact	Kevin Seats	
Street Address	115 Spence Ln			
City	Nashville	State	TN	Zipcode 37210

Company Name	Leland, Inc.	Company Contact	Jacob Bender	
Street Address	249 Lauderdale			
City	Nashville	State	TN	Zipcode 37205

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Mll Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer



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RFQ #271247 - Construction Repairs, Renovations, and Maintenance Services						
	Case Restoration Co	ERT, LLC	Leland, Inc.	M&P Services, Inc.	The Tradesmen Group, Inc.	Tiny's Construction, LLC
Contract Acceptance	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions
Cost (40 Points)	Rejected Portion of the Offer	Rejected Portion of the Offer	Rejected Portion of the Offer	Rejected Portion of the Offer	Rejected Portion of the Offer	Rejected Portion of the Offer
Experience and Qualifications (30 Points)	25.00	20.00	26.00	27.00	27.00	23.00
Project Approach and Capacity to Perform (30 Points)	26.00	20.00	24.00	30.00	28.00	23.00
Total (100 Points)	51.00	40.00	50.00	57.00	55.00	46.00

Case Restoration Co
Strengths - The offeror provided a copy of their business license. The offeror's reference projects were satisfactory. The offeror stated that in case of a natural disaster they are equipped with a trailer stocked with equipment, material, and resources needed.
Weaknesses - The offeror lacked detail on professional certifications for key personnel. The offeror lacked sufficient detail to evaluate the level of expertise in providing construction renovation and maintenance services. The offeror's proposal lacked detail in their approach and strategy for disposing construction material. The offeror's quality assurance plan lacked detail in their delivery time and follow up services for Metro. The offeror's proposal lacked detail in the complexity and scale of the 1 to 20 plus projects that their firm can respond to at a given time.

ERT, LLC
Strengths - The offeror provided a copy of their business license.
Weaknesses - The offeror lacked detail on professional certifications for key personnel. The offeror lacked sufficient detail to evaluate the level of expertise in providing construction renovation and maintenance services. The offeror failed to provide the dates for some of their reference projects. Based on the reference projects submitted, the offeror didn't adequately demonstrate experience with the variety of services for construction renovation and maintenance services. The offeror's warranty offered on workmanship is not in alignment with industry standards; specifically, using a third party to review any issues. The offeror's quality assurance plan lacked detail in their delivery time and follow up services for Metro. The offeror's organizational structure lacked detail in hierarchy for managing projects. The offeror failed to provide and upload a resume for the Project Coordinator. The offeror failed to specifically address their ability to manage and respond to multiple projects of similar scale and complexity at a given time. The offeror's emergency response procedure in case of a natural disaster or emergency lacked detail.

Leland, Inc.
Strengths - The offeror provided a copy of their business license. The offeror's reference projects were satisfactory. The offeror's proposal describes job specific waste management plans and target recycling goals. The offeror prides themselves on quick responses to solicitations and fast thorough communication as part of their quality assurance plan.
Weaknesses - The offeror lacked detail on professional certifications for key personnel. The description of the experience of the firm as a whole lacked detail. The offeror's quality assurance plan lacked details on the methods used. The hierarchy in the firm's organizational structure is unclear; specifically, between the project managers and superintendent. The company's response lacked detail regarding their ability to manage multiple projects of similar scale and complexity at a given time. The offeror's description of their company's emergency response procedure lacked detail.

M&P Services, Inc.
Strengths - The offeror included professional certifications for key personnel. The offeror provided a copy of their business license. The offeror provided a thorough response with an emphasis on the reduction of waste to landfill through planning and reuse of salvaged materials. The offeror stated they will schedule and conduct an eleven-month walkthrough to verify that all completed work has held up over time. The offeror provided an excellent description of their process for quoting, delivery, and follow up services. The offeror provided a clear organizational chart with clearly defined responsibilities (including subcontractor responsibilities). The offeror has a primary and secondary position holder for the Project Coordinator. The offeror adequately demonstrated their ability to respond to multiple projects of similar scale and complexity at a given time. The offeror's response emphasizes communication and having the tools and expertise guided by their company's emergency action plan outlining necessary actions.
Weaknesses - Based on the reference projects submitted, the offeror didn't adequately demonstrate experience with the variety of services for construction renovation and maintenance services.

The Tradesmen Group, Inc.
Strengths - The offeror demonstrated extensive experience and credentials related to repair and restoration projects. The offeror provided a copy of their business license. The offeror provided a thorough response with an emphasis on the reduction of waste to landfill through planning and reuse of salvaged materials. The offeror described a thorough quality control program where problems are anticipated, and contingency plans are developed. The offeror provided detailed information regarding the role and responsibilities of the project coordinator. The offeror adequately demonstrated their ability to respond to multiple projects of similar scale and complexity at a given time.
Weaknesses - The offeror listed several federal agencies that they have performed services for, but their description of the services perform lacked detail. The reference projects provided lacked detail in demonstrated experience with renovation projects. The offeror's organizational chart does not clearly define hierarchy and organizational flow. The offeror provided an outline of their emergency response procedure but failed to include details specific to the project.

Tiny's Construction, LLC
Strengths - The offeror provided a detailed list of certifications and training of key personnel. The offeror provided a copy of their business license.
Weaknesses - The offeror's proposal lacks detail to substantiate expertise in providing the requested services. The offeror's reference projects do not demonstrate the firms experience in providing the requested services for projects of similar size and scope. The offeror's quality assurance plan lacked details on the methods used. The offeror's organizational chart lacks detail in defined responsibilities. The offeror's response was focused on demolition and technology and lacks detail in demonstrating their capacity to respond to multiple projects of similar scale and complexity at a given time. The offeror's description of their company's emergency response procedure lacked detail. The offeror's proposal lacks the comprehensive services being requested in the solicitation.

*The cost/pricing portion of the offerors were rejected by the Purchasing Agent. The evaluation summary only reflects the evaluation of the Experience & Qualifications and Project Approach and Capacity to Perform sections for a total of 60.00 possible points.

METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY



John Cooper
Mayor

March 31, 2023

All Proposers on RFQ #271247 Construction Repairs, Renovations, and Maintenance Services

Dear Bidders:

I have reviewed the response submitted pursuant to the above issued solicitation. I have also reviewed all procurement documents related thereto. Please note that as Purchasing Agent I am exercising discretion under the Metropolitan Procurement Code and Procurement Regulations and consistent with the provisions of the solicitation itself, to reject the cost portion of the offers.

The submitted offers will be reviewed excluding this portion of the offer. The results of that review will be presented to all offerors under separate cover.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

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