



Notice of Intent to Award

Solicitation Number	309258	Award Date	4/10/2023 11:38 AM CDT	
Solicitation Title	Tall Oil for Dust Control for Biosolids Pellets			
Buyer Name	Jonathan Meadows	Buyer Email	jonathan.meadows@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	The Andersons, Inc	Company Contact	David Plank		
Street Address	1947 Briarfield Bloulevard				
City	Maumee	State	OH	Zipcode	43537

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane
 Michelle A. Hernandez Lane
 Purchasing Agent & Chief Procurement Officer

RFQ 309258 Tall Oil For Dust Control for Biosolids Pellets

Evaluation Team/Review Board Score Sheet

Offeror	The Andersons, Inc.	Momar, Inc
Qualifications and Experience (20 Points)	19	12
Cost (80 Points)	79.63	80
Total Evaluation Score	98.63	92.00

Evaluation Comments

The Andersons, Inc.

Strengths

Proposal demonstrated extensive experience in providing similar products. Demonstrated strong supply chain capabilities through diversified suppliers of materials and multiple facilities capable of producing multiple products. Proposal detailed multiple fleets to be utilized in delivery of product. Outlined numerous staff with 24 hour support. Subject Matter Expert has extensive industry experience and is available for multiple types of consultation including on-site and application system review. Reference projects for Clayton County Water Authority and Stickney WWTP were of very similar size and scope. Product references were specific to application of Class A biosolids at application rates of less than 2 gallons per ton.

Weaknesses

One of references submitted was not of similar size and scope as requested. Methodology of business was not clearly defined and described some processes generically.

Momar, Inc

Strengths

Proposal demonstrated strong supply chain capabilities through diversified suppliers of materials and multiple facilities capable of producing multiple products. Described multiple delivery resources. Outlined a strong communication methodology. Described a thorough Quality Control process, including pre-inspection, delivery review, courtesy calls for deliveries, and having a staff member present for first 3 deliveries. Subject Matter Expert listed has extensive industry experience.

Weaknesses

Offeror did not provide references of use for DustNot TOP Class A or Class B. Offeror provided references for Glycol-based oils, none of which demonstrated use in tall oil or Class A applications. Proposal did not clearly outline how Subject Matter Expert would assist in optimizing MWS process or products. Experience described in tall oils was in agriculture, not Class A applications. Flash Point for DustNot did not meet listed product specifications requested.

Solicitation Title & Number	SBE/SDV Participation Requirement	RFP Cost Points
RFQ 309258; Tall Oil for Dust Control for Biosolids Pellets	0%	80
Offeror's Name	Total Bid Amount	RFP Cost Points
Momar, Inc	\$990,000.00	80.00
The Andersons, Inc	\$994,613.63	79.63