



Notice of Intent to Award

Solicitation Number	RFQ 309253	Award Date	5/18/2023 11:08 AM CDT	
Solicitation Title	Ford Parts Service for Vehicles (cars and trucks) up to 20,000 lb. GVW			
Buyer Name	Von L. Bell	Buyer Email	von.bell@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Miracle Ford Inc.	Company Contact	Mike Olari		
Street Address	1394 Nashville Pike				
City	Gallatin	State	TN	Zipcode	37066

Company Name	TT of Ford Murfreesboro, Inc, dba Ford Murfreesboro	Company Contact	George R. Sewak		
Street Address	1550 Broad Street				
City	Murfreesboro	State	TN	Zipcode	37129

Company Name	Mid Tenn Ford Truck Sales Inc.	Company Contact	Shelby Cunningham		
Street Address	1319 Foster Avenue				
City	Nashville	State	TN	Zipcode	37210

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below			
Ford Parts Service for Vehcles (cars and trucks) up to 20,000 lb. GVW			
RFQ 309253		Lowest Bid	
		\$198,999.00	60
Offeror's Name	Bids		RFP Cost Points
Miracle Ford, Inc	\$198,999.00	\$ 198,999	60.00
TT of Ford Murfreesboro Inc, dba Ford Murfreesboro	\$217,997.50	\$ 217,997.50	54.77
Mid Tenn Ford Truck Sales, Inc	\$231,250.00	\$ 231,250.00	51.63
No BAO Programming applicable to this solicitation			

RFQ# 309253			
Evaluation Team/Review Board Score Sheet			
Offeror	Miracle Ford Inc.	TT of Ford Murfreesboro Inc, dba Ford Murfreesboro	Mid Tenn Ford Truck Sales, Inc.
Contract Acceptance	Yes	Yes	Yes
Cost (60 Points)	60.00	54.77	51.63
Qualifications (40 Points)	34.00	40.00	25.00
Total Evaluation Scores	94.00	94.77	76.63

Advanced Fleet Maintenance, Inc was deemed non-responsive to this solicitation**

Evaluation Comments

Miracle Ford Inc.
<p>Strengths</p> <p>The proposal exceeds standards in understanding the goals and objectives outlined in the solicitation. The proposal included major strengths by demonstrating firm is a certified warranty repair center of Ford vehicles and certified Ford technicians on staff. The proposal provided information on firms knowledge, experience, and shop capacity to perform the scope of work. The proposal contained information on how the firm exceeds the minimum maintenance and repair experience of 5 years. The firms proposal provided shop technician competency, speciality certifications, and experience performing repair services for light ford vehicles. Proposal additionally provided firms number of bays designated for coverage and provision of maintenance and repair services of Ford light duty vehicles.</p>
<p>Weaknesses</p> <p>Proposal included one minor correctable weaknesses. Proposal lacked good organization of information of staffing certifications information. The proposal specifically did not provide years of service of certified technicians with firm.</p>

TT of Ford Murfreesboro Inc, dba Ford Murfreesboro

Strengths

Proposal exceeds standards and objectives as response to the solicitation. The proposal demonstrated firm is a certified warranty repair center for Ford vehicles. The proposal demonstrated firm has been in the business of providing maintenance and repair services of Ford vehicles that exceed the minimum 5 year experience requirement. Proposal provided ample number bays at facility available to perform the scope of work at the capacity for anticipated services. Proposal included a full decription of the knowledge and range of certifications of firms highly certified Ford technicians on staff, specifically technicians that possess extensive motor repair certifications and experience.

Weaknesses

Minor weaknesses: Proposal lacked years of service for each certified technician performing maintenance and repair with the firm.

Mid Tenn Ford Truck Sales Inc

Strengths

Proposal demonstrated a satisfactory amount of solicitation goals and objectives set forth in the solicitation. Proposal included sufficient information that demonstrated more strengths than weaknesses to perform the scope of work. Proposal demonstrated that firm was a warranty repair center for Ford vehicles. Proposal demonstrated the firm possessed Ford certified technicians on staff to perform needed repair services. Proposal provided evidence of firm years of experience providing maintenance and repair services of Ford vehicles that far exceeded the 5 year minimum requirement. Proposal provided shop capabilities, knowledge, and confirmation of firm capacity to provide maintenance and repair services on Ford vehicles.

Weaknesses

Proposal included correctable weaknesses. Proposal lacked a list of individual technicians certifications and number of bays to perform scope of work. The proposal information wasnt submitted in requested format. The evaluation team did request clarification on the submitted hourly labor quotes that seemed higher than industry standards and posted shop rates as specified in solicitation and on bid form. Supplier responded the hourly submitted rates were their posted shop rates and comparable to industry standards.



Notice of Rejection

Solicitation Number	309253	Date	5/12/2023 4:08 PM CDT	
Solicitation Title	Ford Parts & Service for Vehicles (cars and trucks) up to 20,000 lb GVW			
Buyer Name	Von L. Bell	Buyer Email	von.bell@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov	

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Kenya Casey dba Advanced Fleet Maintenance Inc	Company Contact	Kenya Casey		
Street Address	3418 Old Hickory Blvd Suite C8				
City	Old Hickory	State	TN	Zipcode	37138
Reason	Offer fails to conform in all material aspects to the solicitation and is not responsive.				
Other/Notes	Offeror does not meet the acceptability requirements of the solicitation.				

Public Information and Records Retention

Solicitation and award documentation will be available upon request after the intent to award is issued. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Michelle R. Hernandez Lane

From: [Advanced Fleet](#)
To: [Bell, Von \(Finance\)](#)
Subject: Re: RFQ 309253 Ford Parts & Service for Vehicles (cars and trucks) up to 20,000 lb GVW
Date: Friday, April 14, 2023 10:36:43 AM

Attention: This email originated from a source external to Metro Government. Please exercise caution when opening any attachments or links from external sources.

No, we are not.

On Fri, Apr 14, 2023 at 10:16 AM Bell, Von (Finance) <Von.Bell@nashville.gov> wrote:

Hi Kenya,

Can you please respond to the questions listed below with a yes or no regarding Advanced Fleet Maintenance Inc.

1. Are you an Authorized Ford Service Repair Center?
2. Are you an Authorized Warranty Service Center of Ford Vehicles?

Thanks,

Von L. Bell

Procurement Officer II (Buyer)

Department of Finance

Procurement Division

Metropolitan Government, Nashville Davidson County

730 2nd Avenue South, St 101

Nashville, TN 37201

Office-615-862-6463



Do what you are supposed to do when you are supposed to do it; because when you don't, it impacts others!!!

Certificate Of Completion

Envelope Id: 36B0C5AAF5D742FEAC95E374FD1FCDDA	Status: Completed
Subject: Rejection of Offeror - RFQ #309253 Ford Part & Service Vehicle (cars and trucks) up to 20,000 lb GVW	
Source Envelope:	
Document Pages: 3	Signatures: 1
Certificate Pages: 2	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelope Stamping: Enabled	Von Bell
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	von.bell@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

Status: Original 5/10/2023 2:07:34 PM	Holder: Von Bell von.bell@nashville.gov	Location: DocuSign
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Michelle A. Hernandez Lane
michelle.lane@nashville.gov
Chief Procurement Officer/Purchasing Agent
Metro
Security Level: Email, Account Authentication (None)

Signature

Michelle A. Hernandez Lane
Signature Adoption: Pre-selected Style
Using IP Address: 170.190.198.190

Timestamp

Sent: 5/10/2023 2:45:53 PM
Viewed: 5/12/2023 4:08:25 PM
Signed: 5/12/2023 4:08:33 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events**Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp****Certified Delivery Events****Status****Timestamp****Carbon Copy Events****Status****Timestamp**

Gary Clay
Gary.Clay@nashville.gov
Asst. Purchasing Agent
Security Level: Email, Account Authentication (None)

COPIED

Sent: 5/12/2023 4:08:33 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Witness Events**Signature****Timestamp****Notary Events****Signature****Timestamp****Envelope Summary Events****Status****Timestamps**

Envelope Sent	Hashed/Encrypted	5/10/2023 2:45:53 PM
Certified Delivered	Security Checked	5/12/2023 4:08:25 PM
Signing Complete	Security Checked	5/12/2023 4:08:33 PM

Envelope Summary Events	Status	Timestamps
Completed	Security Checked	5/12/2023 4:08:33 PM
Payment Events	Status	Timestamps

Certificate Of Completion

Envelope Id: C8194F89E9204822B4F4CB619279BA15	Status: Completed
Subject: Intent to Award - RFQ #309253 Ford Parts & Service for Vehicle (cars and trucks) up to 20,000 lb GVW	
Source Envelope:	
Document Pages: 9	Signatures: 1
Certificate Pages: 2	Initials: 1
AutoNav: Enabled	Envelope Originator:
Enveloped Stamping: Enabled	Von Bell
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	von.bell@nashville.gov
	IP Address: 170.190.198.185


Record Tracking

Status: Original	Holder: Von Bell	Location: DocuSign
5/16/2023 5:28:36 PM	von.bell@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Signer Events	Signature	Timestamp
Gary Clay		Sent: 5/16/2023 5:33:44 PM
Gary.Clay@nashville.gov		Viewed: 5/17/2023 7:34:06 AM
Asst. Purchasing Agent		Signed: 5/17/2023 7:36:52 AM
Security Level: Email, Account Authentication (None)	Signature Adoption: Uploaded Signature Image	
	Using IP Address: 170.190.198.185	

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Michelle A. Hernandez Lane		Sent: 5/17/2023 7:36:53 AM
michelle.lane@nashville.gov		Viewed: 5/17/2023 12:05:07 PM
Chief Procurement Officer/Purchasing Agent		Signed: 5/18/2023 11:08:59 AM
Metro	Signature Adoption: Pre-selected Style	
Security Level: Email, Account Authentication (None)	Using IP Address: 172.58.222.148	
	Signed using mobile	

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	5/16/2023 5:33:44 PM
Certified Delivered	Security Checked	5/17/2023 12:05:07 PM
Signing Complete	Security Checked	5/18/2023 11:08:59 AM
Completed	Security Checked	5/18/2023 11:08:59 AM

Payment Events	Status	Timestamps
-----------------------	---------------	-------------------