



**Notice of Intent to Award**

Solicitation Number	330249	Award Date	5/3/2023   2:45 PM CDT
Solicitation Title	Provide Commercial Grade Kitchen Equipment and Appliances Maintenance and Repairs		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Angie Martin	BAO Email	Angie.martin@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Evolution Maintenance, Inc	Company Contact	Eric Greschner
Street Address	1137 Myatt Blvd		
City	Madison	State	TN
		Zipcode	37115

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane  
Michelle A. Hernandez Lane  
Purchasing Agent & Chief Procurement Officer

Solicitation Title & Number	SBE/SDV Requirement	RFP Cost Points
RFQ 330249; Provide Commercial Grade Kitchen Equipment and Appliances Maintenance and Repair	7%	40
Offeror's Name	Total Bid Amount	RFP Cost Points
Evolution Maintenance, Inc	\$1,616,631.85	40.00

**RFQ 330249 Provide Commercial Grade  
Kitchen Equipment and Appliances  
Maintenance and Repairs  
Evaluation Committee Scoring Sheet**

Offeror	Evolution Maintenance, Inc
Contract Acceptance (Yes/No)	Yes
Cost (40)	40.00
Project Approach and Capacity to Perform (30)	23.00
Qualifications and Experience (30)	28.00
<b>Total Evaluation Scores</b>	<b>91.00</b>

**Evaluation Comments**

Evolution Maintenance, Inc
<b>Strengths</b>
In qualifications and experience, provided all bullet points. Provided a great organizational chart. In project approach and capacity to perform, provided all bullet points but not detailed enough.
<b>Weaknesses</b>
In qualifications and experience, quoted all Metro projects, what other experience does the firm have. Project Approach and Capacity to Perform, no details about disposing of materials. No detail on emergency calls, how the firm would approach those situations, very vague. The warranty service needed more details.

## BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin
Contract Specialist: Marissa Conklin
Date: 4/7/23

Department Name: General Services
RFP/ITB Number: 330249

Project Name: Provide Commercial Grade Kitchen Equipment and Appliances Maintenance and Repairs					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
EVOLUTION MAINTENANCE, INC.	\$ 1,616,632	TBD	Yes	7%	The prime <b>IS NOT</b> a metro Approved SBE. Acknowledged 7% SBE/SDV requirement over life of the project and consequences of misrepresentation.



# Statement of M/WBE Utilization

Proposer's/Firm's Name: Evolution Maintenance, Inc. Proposer's Phone #: 615-649-0622  
 Solicitation Title: Commercial grade kitchen equipment and appliances maintenance and repair Proposer's Email Address: admin@evolutionmaintenance.com  
 Solicitation #: 330249 Amount Self-performed : TBD (total minus 26%)  
 Proposer's/Firm's Ownership: Non-M/WBE Total Bid Amount: TBD  
 Proposed EBO Goal (%): 6 MBE% 13 WBE% EBO Goal Met? (Y/N) NO

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	<b>Chef's Deal</b>	708 Dickerson Pike, Nashville, TN 37207	615-254-5448 / William@chef'sdeal.com	WBE	Select	23180000	Equipment and materials	TBD	10
2	<b>Titan Fastener &amp; Supply LLC</b>	935 Rep. John Lewis Way S, Nashville, TN 37203	615-734-4451 / melissa@titanfast.com	WBE	Select	24102100	Equipment and materials	TBD	3
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

**Daniel Stone, President**

Date

03/31/2023

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

### For Internal Office Use ONLY

If No, Good Faith Efforts Met? YES

Has Prime Complied with EBO Goal? NO

BAO Representative: Angie Martin

Metro Buyer: Marissa Conklin

Project Manager: Ava Elsaghir

Date: 04/01/23

Total MBE Subcontracting 0 %  
 Total WBE Subcontracting 13 %  
 Total MBE/WBE Participation: 13 %

BAO Notes:

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

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**(Due with Bid Submission if Applicable)**

<b>Project Name:</b> Commercial grade kitchen equipment and appliances maintenance and repair		<b>Project Number:</b> 330249	
<b>Company Name:</b> Evolution Maintenance, Inc.		<b>Date Submitted:</b> 4/4/2023	<b>Total Contract Value:</b> TBD
<b>Address:</b> 1137 Myatt Blvd, Madison, TN 37115		<b>Federal Tax ID#</b> 46-2936828	
<b>Contact Person:</b> Eric Greschner	<b>Email:</b> admin@evolutionmaintenance.com	<b>Phone #:</b> 615-649-0622	

**GOOD FAITH EFFORTS SUMMARY SHEET**

Number	Bidder Action(s)	BAO Only
1.	<p><b>Solicitation and written notice to available and certified MWBEs:</b>                      Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ol style="list-style-type: none"> <li>I. Enough information about the plans, specs, and terms &amp; conditions of the solicitation;</li> <li>II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract;</li> <li>III. Information regarding the Bidder's bonding requirements;</li> <li>IV. The deadline for submission of price quotations.</li> </ol>	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Chef's Deal	WBE	Supply materials	Email	No Response	10% of total	YES
Titan Fastener & Supply LLC	WBE	Supply materials	Email	No Response	3% of total	YES

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Edwards Supply	MBE	Supply materials	Email	No Response	NA	NO
A&R Services	MBE	Demo services	Email	No Response	NA	NO

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Industrial Sales Company Of Memphis, Inc.	MBE	Supply materials	Email	No Response	NA	NO
Diversified Supply, Inc.	MBE	Supply materials	Email	No Response	NA	NO



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DALMATIAN CREATIVE AGENCY, INC	MBE	Uniforms for techs on project	Email	No Response	NA	NO
Diverse Staffing Services, Inc.	MBE	Temp staffing	Email	No Response	NA	NO

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Lynn Staffing LLC	MBE	Temp staffing	Email	No Response	NA	NO
AP INSPIRES LLC	MBE	Cleaning services	Email	No Response	NA	NO

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Imperial Cleaning Systems Inc	MBE	Cleaning services	Email	No Response		NO
	Select					Select

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<b>GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST</b>			
<b>Number</b>	<b>Bidder Action(s)</b>	<b>BAO Only</b>	
2.	<b>Meetings:</b> Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Pass	

**List all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
Chef's Deal / 708 Dickerson Pike, Nashville, TN 37207/ William / 615-254-5449 / William@chefsdeal.com	Phone meeting with William on 3/30 (after emails sent on 3/28). In person meeting scheduled for 4/4.	
Titan Fastener & Supply LLC / 935 Rep. John Lewis Way S, Nashville, TN 37203 / 615-734-3451 / melissa@titanfastenersupply.com	Phone meeting with Mike on 3/31. Additional meetings forthcoming.	
All others / No other meetings held at <input type="checkbox"/>	Email conversations have been attempted with all others listed.	

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3.	<b>Unbundling.</b> Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

**What Scope of Project Was Divided?**

1. Supplies	2. Materials
3. (If any MBE responds, additional items will be broken out such as temp labor, cleaning, etc.)	4.
5.	6.

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4.	<b>Rejection:</b> Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
NA - awaiting responses from any MBE company and they will be utilized if possible.		

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5.	<b>Non-discrimination:</b> Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass

**For each training, list the type of training and date.**

Type of Training	Date of Training
Non-discrimination, non-harrasment course through for all current employees	02/16/2023

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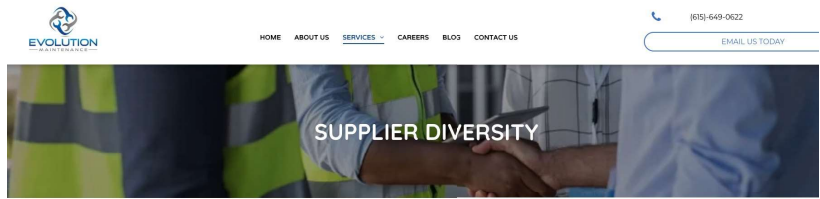
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<b>Address:</b> 1137 Myatt Blvd, Madison, TN 37115	<b>Total Contract Value:</b> TBD
<b>Contact Person:</b> Eric Greschner	<b>Federal Tax ID#:</b> 46-2936828
<b>Email:</b> admin@evolutionmaintenance.com	<b>Phone #:</b> 615-649-0622

**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
6.	<b>Community and Other Organizational Services Support:</b> Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Publication Name	Date of Publication	Please provide copy.
<a href="https://www.evolutionmaintenance.com/suppliers-diversity">https://www.evolutionmaintenance.com/suppliers-diversity</a>	January 2021	Below is a screen shot



**Supplier Diversity**

Evolution Maintenance is seeking partnerships with local suppliers with diverse leadership such as WBE, SBE, MBE, SDVBE, DBE, and LGBTQBE certified businesses. We currently assist hundreds of commercial clients throughout Tennessee, especially within the Metro Nashville area. We want to support businesses that are not only diverse but also dedicated to providing great service, which can be passed on to our amazing clients. We want you to grow with us!

We are seeking partnerships for the following (materials & labor):

- HVAC
- Plumbing
- Electrical
- Refrigeration



METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

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7.	<b>Assistance: Bonding/Lines of Credit/Insurance:</b> Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
NA	NA

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8.	<b>Database Utilization</b> Accessed all reasonable and available means to include, but not limited to the following examples: <a href="https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx">https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx</a> or <a href="https://nashville.diversitycompliance.com/">https://nashville.diversitycompliance.com/</a>	Pass

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Database Accessed	Date of Access	Results
Resource listed above (through Nashville Diversity Department)	04/07/23 4/10/23 4/11/23 4/12/23 4/13/23 4/14/23 4/17/23 4/18/23 4/19/23 4/20/23 4/21/23 4/24/23 4/25/23 4/26/23 4/27/23 4/28/23 4/29/23 4/30/23 5/1/23 5/2/23 5/3/23 5/4/23 5/5/23 5/6/23 5/7/23 5/8/23 5/9/23 5/10/23 5/11/23 5/12/23 5/13/23 5/14/23 5/15/23 5/16/23 5/17/23 5/18/23 5/19/23 5/20/23 5/21/23 5/22/23 5/23/23 5/24/23 5/25/23 5/26/23 5/27/23 5/28/23 5/29/23 5/30/23 5/31/23 6/1/23 6/2/23 6/3/23 6/4/23 6/5/23 6/6/23 6/7/23 6/8/23 6/9/23 6/10/23 6/11/23 6/12/23 6/13/23 6/14/23 6/15/23 6/16/23 6/17/23 6/18/23 6/19/23 6/20/23 6/21/23 6/22/23 6/23/23 6/24/23 6/25/23 6/26/23 6/27/23 6/28/23 6/29/23 6/30/23 7/1/23 7/2/23 7/3/23 7/4/23 7/5/23 7/6/23 7/7/23 7/8/23 7/9/23 7/10/23 7/11/23 7/12/23 7/13/23 7/14/23 7/15/23 7/16/23 7/17/23 7/18/23 7/19/23 7/20/23 7/21/23 7/22/23 7/23/23 7/24/23 7/25/23 7/26/23 7/27/23 7/28/23 7/29/23 7/30/23 7/31/23 8/1/23 8/2/23 8/3/23 8/4/23 8/5/23 8/6/23 8/7/23 8/8/23 8/9/23 8/10/23 8/11/23 8/12/23 8/13/23 8/14/23 8/15/23 8/16/23 8/17/23 8/18/23 8/19/23 8/20/23 8/21/23 8/22/23 8/23/23 8/24/23 8/25/23 8/26/23 8/27/23 8/28/23 8/29/23 8/30/23 8/31/23 9/1/23 9/2/23 9/3/23 9/4/23 9/5/23 9/6/23 9/7/23 9/8/23 9/9/23 9/10/23 9/11/23 9/12/23 9/13/23 9/14/23 9/15/23 9/16/23 9/17/23 9/18/23 9/19/23 9/20/23 9/21/23 9/22/23 9/23/23 9/24/23 9/25/23 9/26/23 9/27/23 9/28/23 9/29/23 9/30/23 10/1/23 10/2/23 10/3/23 10/4/23 10/5/23 10/6/23 10/7/23 10/8/23 10/9/23 10/10/23 10/11/23 10/12/23 10/13/23 10/14/23 10/15/23 10/16/23 10/17/23 10/18/23 10/19/23 10/20/23 10/21/23 10/22/23 10/23/23 10/24/23 10/25/23 10/26/23 10/27/23 10/28/23 10/29/23 10/30/23 10/31/23 11/1/23 11/2/23 11/3/23 11/4/23 11/5/23 11/6/23 11/7/23 11/8/23 11/9/23 11/10/23 11/11/23 11/12/23 11/13/23 11/14/23 11/15/23 11/16/23 11/17/23 11/18/23 11/19/23 11/20/23 11/21/23 11/22/23 11/23/23 11/24/23 11/25/23 11/26/23 11/27/23 11/28/23 11/29/23 11/30/23 12/1/23 12/2/23 12/3/23 12/4/23 12/5/23 12/6/23 12/7/23 12/8/23 12/9/23 12/10/23 12/11/23 12/12/23 12/13/23 12/14/23 12/15/23 12/16/23 12/17/23 12/18/23 12/19/23 12/20/23 12/21/23 12/22/23 12/23/23 12/24/23 12/25/23 12/26/23 12/27/23 12/28/23 12/29/23 12/30/23 12/31/23	All WBE/MBE contacts came from using this resource

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9.	<b>Mentor Protégé' Relationship/Technical Assistance:</b> Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A

**For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
NA		

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature: Eric Greschner Print Name: Eric Greschner Title: CEO