



Notice of Intent to Award

Solicitation Number	361255	Award Date	11/16/2023 2:17 PM CST
Solicitation Title	Helicopter Parts and Supplies		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Summit Helicopters, Inc	Company Contact	John Milko
Street Address	525 McClelland Street		
City	Salem	State	VA
		Zipcode	24153

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MC Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

Solicitation Title & Number		RFP Cost Points
RFQ 361255; Helicopter Parts and Supplies		30
Offeror's Name	Total Bid Amount	RFP Cost Points
Summit Helicopters, Inc	\$2,394,178.36	30.00
Thoroughbred Aviation Maintenance Inc	\$2,623,119.29	27.38

RFQ 361255 Helicopter Parts and Supplies

Evaluation Committee Scoring Sheet

	Summit Helicopters, Inc	Thoroughbred Aviation Maintenance Inc
Offeror		
Contract Acceptance (Yes/No)	Yes	Yes
Cost (30)	30.00	27.38
Qualifications and Experience (30)	30.00	20.00
Project Approach and Process (20)	20.00	5.00
Service on Similar Projects (20)	20.00	15.00
Total Evaluation Scores	100.00	67.38

Evaluation Comments

Summit Helicopters, Inc
Strengths
Qualifications and Experience section, most experienced, very detailed section, very knowledgeable. Project Approach and Process section, described a great process for their AOG, very detailed. In Service on similar projects section, detailed similar projects listed, business nationwide.
Weaknesses
No weaknesses
Thoroughbred Aviation Maintenance Inc
Strengths
Qualifications and Experience section, detailed teams/services provided. Project Approach and Process section, detailed shipping and delivery process listed. In Service of similar projects section, provided similar projects that were requested and all information for contacting.
Weaknesses
In Project Approach and Process section, presented a diagram of the process but did not fully detail those step by step in the AOG section. In the streamline process, states what the representative will do but not how the step by step process lacks details. In Service of similar projects, lacks details of projects scopes.