



Notice of Intent to Award

Solicitation Number	357262	Award Date	2/22/2024 10:53 AM CST
Solicitation Title	Inmate Food Service		
Buyer Name	Sandra Walker	Buyer Email	sandra.walker@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	trevor.hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Trinity Services Group	Company Contact	Kristie Affolter	
Street Address	477 Commerce Blvd			
City	Oldsmar	State	FL	Zipcode 34677

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL
Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ: 357262-Inmate Food Service

Offeror	ARAMARK	Trinity Services Group
Cost (30 Points)	20.90	30.00
Project Approach and Process (40 Points)	35.00	32.00
Qualifications, Experience and Reference (30 Points)	25.00	26.00
Total Points	80.90	88.00

Evaluation Comments

ARAMARK	
<p>Strengths - Detailed response on how employees would be recruited, hired, trained, supervised, and motivated to meet the needs of the Sheriff's Facilities. Adequate response for proposed uniforms to be worn by on-site paid civilian personnel. Very detailed response on the Special Diet menu , Juvenile menu and Holiday menu. Adequate response on Staffing Plan, Quality Control Plan, Training Plan and Contingency Plan. Adequate response on firm's history and background. Good professional associations. Detailed organizational structure. Good team member experience. Projects of similar scope.</p>	
<p>Weaknesses - Boilerplate response on how the requirements and provisions of the scope of the project would be implemented. Referenced the incorrect city in proposal. Response to comprehensive plan for completing the specified work in accordance with the scope lacked specific detail. Response to process and procedures for Sections 1,2 and 3 outlined in the scope of services lacked specific detail. Recycling Plan lacked specific detail. Demonstration of firm's related project experience in relation to the scope of work was boilerplate. Current litigation response lacked detail. Response to employee licensing violations during the past five (5) years was vague. Failed to provide information documenting Food Service Director. Firm's subcontractors'/sub-consultants qualifications lacked specific detail.</p>	
Trinity Services Group	
<p>Strengths - Response to comprehensive plan for completing the specified work in accordance with the scope was adequate. Very detailed response on the Special Diet menu , Juvenile menu and Holiday menu. Adequate response on Staffing Plan, Quality Control Plan, Training Plan and Contingency Plan. Adequate response on firm's history and background. Detailed response on firm's related project experience in relation to the scope of work. Current litigation response was detailed. Adequate response to employee licensing violations. Detailed organizational structure. Good team member experience. Projects of similar scope.</p>	
<p>Weaknesses - Boilerplate response on how the requirements and provisions of the scope of the project would be implemented. Response for proposed uniforms to be worn by on-site paid civilian personnel lacked specific detail. Response to how employees will be recruited, hired, trained, supervised, and motivated to meet the needs of the Sheriff's Facilities lacked specific detail. Response to process and procedures for Sections 1,2 and 3 outlined in the scope of services lacked specific detail. Recycling Plan lacked specific detail. Failed to provide information documenting Food Service Director. Firm's subcontractors'/sub-consultants qualifications lacked specific detail.</p>	

RFQ: 357262 Inmate Food Service		Max. RFP Cost Points
		30
Offeror's Name	Total Cost	RFP Cost Point Distribution
ARAMARK	\$121.13	20.90
Trinity Services Group	\$84.37	30.00



Statement of M/WBE Utilization

Proposer's/Firm's Name: TRINITY SERVICES GROUP	Proposer's Phone #: (813) 532-7382
Solicitation Title: METRO NASHVILLE & DAVIDSON CO	Proposer's Email Address: marta.carreno@trinityservicesgroup.com
Solicitation #: 357262	Amount Self-performed : TBD
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$4,400,000
Proposed EBO Goal (%) : 4 <u> </u> MBE% 5 <u> </u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	DevMar Products, LLC	1865 Air Ln Dr #2, Nashville TN 37210	615-232-7040	MBE	1	1411	Paper Products	176,000	4%
2	Oye Coffee Co	2006 Acklen Ave, Nashville TN 37212	615-457-9976	MBE	1	50200000	Beverages	8,000	0.1%
3	LEBANON CHEMICALS	533 West Baddour Parkway, Lebanon TN 37087	615-444-1787	MBE	1	47130000	Chemicals	20,000	0.4%
4	Chefs Deal Restaurant Equipment Company	708 Dickerson Pike, Nashville TN 37207	615-254-5449	WBE	1		Industrial Kitchen Supplies/ Smallwares	220,000	5%
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Jim Perry	<i>Jim Perry</i>	Date 01/30/2024
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES	For Internal Office Use ONLY	BAO Only
	If No, Good Faith Efforts Met?	

BAO Representative: Trevor Hilton Metro Buyer: Sandra Walker Project Manager: John Hudson Date: 02/05/23

Total MBE Subcontracting	4.5 %	\$ 204,000
Total WBE Subcontracting	5 %	\$ 220,000
Total MBE/WBE Participation:	9.5 %	\$ 424,000

BAO Notes:

Vendor was originally not planning on meeting any EBO goals or the SBE requirement. After a conference with the vendor, they have verbally acknowledge the goals and plan on utilizing Chefs Deal Restaurant Equipment Company to meet the SBE requirement, as well as the WBE goal. Additionally, they have increased utilization of DevMar Products, LLC to now meet the MBE goal.

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton
Contract Specialist: Sandra Walker
Date: 02/05/2024

Department Name: DSCO
RFP/ITB Number: 357262

Project Name: Inmate Food Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Trinity Services Group, Inc.	\$ 4,400,000	\$ 220,000	No in R12, Yes verbally after conference.	5%	The prime is not a metro Approved SBE. Acknowledged 5% SBE/SDV requirement over life of the project after conference call, and consequences of misrepresentation.

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Metropolitan Government of Nashville and Davidson County

or suppliers regardless of their ownership status. **SBE/SDV** Primes should not enter their participation on this
ied business, **WBE** = Woman-owned business, **SBE** = Small business, **SDV** = Service Disabled Veteran-owned business, **DBE** =
Federal Disadvantaged
businesses

Work to be Performed	Estimated Dollar Value	Estimated % of Total Contract
Paper products/Chemicals	\$176,000	4.00%
Beverages	\$8,000	0.10%
Chemicals	\$20,000	0.40%
Industrial Kitchen Supplies/Smallwares	\$220,000	5.00%
		0.00%