



**Notice of Intent to Award**

Solicitation Number	355251	Award Date	3/15/2024   12:15 PM CDT
Solicitation Title	Old Hickory Community Center Construction		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	Joe Ann Carr	BAO Email	joeann.carr@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Solomon Builders, Inc.	Company Contact	Steve Hannon
Street Address	4539 Trousdale Dr		
City	Nashville	State	TN
		Zipcode	37204

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Mdl Supervisor (Initial)

Michelle A. Hernandez Lane  
Michelle A. Hernandez Lane  
Purchasing Agent & Chief Procurement Officer

RFQ #355251 Old Hickory Community Center Construction		
	Rock City Construction Co LLC	Solomon Builders, Inc.
Contract Acceptance	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions
Cost (40 Points)	40.00	38.96
Project Experience (20 Points)	16.00	20.00
Team Qualifications (20 Points)	12.00	10.00
Methodology and Approach (20 Points)	15.00	20.00
<b>Total (100 Points)</b>	<b>83.00</b>	<b>88.96</b>
<b>Rock City Construction Co LLC</b>		
<p><b>Strengths</b> - The offeror demonstrated relevant project experience providing construction services on similar projects. The reference projects submitted by the offeror were of similar size, scope, and complexity as to what Metro is seeking to procure in the resulting contract. The offeror's organizational chart was adequate. The offeror provided information for any claims or suits, workload, and safety for their firm. The offeror stated company policy for subcontractors who fail to follow company safety policies on site. The offeror's identification of risks and their countermeasures to minimize stated risks were adequate. The offeror's description of how they will bring any unique insight to successfully complete the project on time and on budget was adequate.</p> <p><b>Weaknesses</b> - The offeror failed to provide the original and final dollar values for their reference projects. The offeror failed to provide the original and actual completed schedules for their reference projects. The offeror failed to specifically address the qualifications for their subcontractors and historical working relationships of working together as a team on prior projects. The offeror failed to provide resumes for their subcontractors. The offeror failed to address requested information for any claims or suits, workload, and safety for their proposed organization. The offeror's understanding of the project is unclear; specifically, the offeror failed to show comprehension of the role and pricing structure as stated in the solicitation.</p>		
<b>Solomon Builders, Inc.</b>		
<p><b>Strengths</b> - The offeror demonstrated relevant project experience providing construction services on similar projects. The reference projects submitted by the offeror were of similar size, scope, and complexity as to what Metro is seeking to procure in the resulting contract. The offeror provided a thorough and detailed response and provided all the requested information regarding their reference projects. The offeror provided a clear understanding of the project, familiarity of the project site, and impressively detailed methodology to accomplish the proposed tasks. The offeror's identification of risks and their countermeasures to minimize stated risks were adequate. The offeror's description of how they will bring any unique insight to successfully complete the project on time and on budget was adequate.</p> <p><b>Weaknesses</b> - The offeror failed to specifically address the qualifications for their subcontractors and historical working relationships of working together as a team on prior projects. The offeror failed to provide resumes for their subcontractors. The offeror's organizational chart was vague and lacked detail. The offeror failed to address requested information for any claims or suits for their firm and their proposed organizations. The offeror failed to specifically address their company policy for subcontractors who fail to follow company safety policies on site.</p>		

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Old Hickory Community Center Construction; RFQ #355251			32	8	40
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Rock City Construction Co LLC	\$16,114,294.00	\$2,759,127.00	32.00	8.00	40.00
Solomon Builders, Inc	\$16,215,815.00	\$2,469,817.00	31.80	7.16	38.96



## Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>Solomon Builders, Inc</b>	Proposer's Phone #: 615-333-9369
Solicitation Title: Old Hickory Community Center Construction	Proposer's Email Address: hparkhurst@solomonbuilders.com
Solicitation #: 355251,4	Amount Self-performed : 260000
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: See RFQ Response
<b>Proposed EBO Goal (%)</b> : 7 <u>    </u> MBE% 5 <u>    </u> WBE%	EBO Goal Met? (Y/N) <b>NO</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail		Certificate	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
						Type (MBE or WBE)					
1	L.A. Scapes	PO Box 464 Thompson Station, TN 37179		615-241-1393		WBE	1		Pervious Paver Parking Lot	228545	1.4
2						MBE	1				
3						Select	Select				
4						Select	Select				
5						Select	Select				
6						Select	Select				
7						Select	Select				

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title/Signature)  <div style="display: flex; justify-content: space-between;"> <span>Paul Jones</span> <div style="font-size: 8px; border: 1px solid black; padding: 2px;">                     Digitally signed by Paul Jones                      DN: cn=US, email=hparkhurst@solomonbuilders.com, o=Solomon Builders Inc,                      ou=Solomon Builders Inc, cn=Paul Jones                      Date: 2023.12.13 07:55:36-0600                 </div> <span>Paul Jones</span> </div>	Date  12/13/2023
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\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

<b>For Internal Office Use ONLY</b>	
Has Prime Complied with EBO Goal? <b>NO</b>	If No, Good Faith Efforts Met? <b>YES</b>

**BAO Representative:** JoeAnn Carr      **Metro Buyer:** Brad Wall      **Project Manager:** Stephen Gillette      **Date:** 02/27/24

<b>Total MBE Subcontracting</b>	0	%	\$ 0	
<b>Total WBE Subcontracting</b>	1.4	%	\$ 228,545.00	
<b>Total MBE/WBE Participation:</b>	1.4	%	\$ 228,545.00	

**BAO Notes:**

## BAO SBE Assessment Sheet

<b>BAO Specialist:</b> JoeAnn Carr
<b>Contract Specialist:</b> Brad Wall
<b>Date:</b> 02/27/2024

<b>Department Name:</b> Parks
<b>RFP/ITB Number:</b> 355251

**Project Name:** Old Hickory Community Center Construction

Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
Solomon Builders, Inc	\$16,215,815.00	\$2,469,817.00	Yes	\$ 2,469,817.00	15.23%	The prime is not a metro-approved SBE and has proposed Metro-approved SBEs/SDVs; Crawford Door Sales of Nashville, Great Southern Recreation, L.A. Scapes, Southeast Partitions, and Tibbetts Electrical,

\*For ITBs, only apparent low bidder will be listed.