



Notice of Intent to Award

Solicitation Number	368400	Award Date	4/5/2024 7:57 PM CDT
Solicitation Title	Provide Security Services for Fairgrounds		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Angie Martin	BAO Email	Angie.martin@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Rock Solid Security, Inc	Company Contact	Mary Bauman
Street Address	1101 Kermit Drive, STE 735		
City	Nashville	State	TN
		Zipcode	37217

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

Solicitation Title & Number		RFP Cost Points
RFQ 368400; Provide Security Services for Municipal Auditorium and Fairgrounds		35
Offeror's Name	Total Bid Amount	RFP Cost Points
Rock Solid Security, Inc	\$1,274.99	35.00

RFQ 368400; Provide Security Services for Fairgrounds

Evaluation Committee Scoring Sheet

Offeror	Rock Solid Security, Inc
Contract Acceptance (Yes/No)	Yes
Cost (35)	35.00
Scheduling (20)	16.00
Project Approach (20)	16.00
Reference Projects (25)	22.00
Total Evaluation Scores	89.00

Evaluation Comments

Rock Solid Security, Inc	
Strengths	Project Approach section, provided responses to all bullet points. In Scheduling section, responded to every bullet point, listed that they would have extra staff on standby. Reference Projects section, great references/previous projects.
Weaknesses	Project Approach section, lacked details - small staff size. Scheduling section, lacked details, off-duty police officers staff was low. In Reference projects section, lacked details on previous projects.



Statement of M/WBE Utilization

Proposer's/Firm's Name: **Rock Solid Security, Inc** Proposer's Phone #: **615-254-4357**

Solicitation Title: Provide Security Services for Municipal Auditorium and Fairgrounds Proposer's Email Address: **maryb@rocksolidsecurity.com**

Solicitation #: **368400, 1** Amount Self-performed : **100%**

Proposer's/Firm's Ownership: **Non-M/WBE** Total Bid Amount: **TBD**

Proposed EBO Goal (%): **26** MBE% **6** WBE% EBO Goal Met? (Y/N) **NO**

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

Certificate		Type		* MBE/WBE		Code #		Percent	
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	(MBE or WBE)	Group Type *	UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	of Total Contract	Percent
1 NA			Select	Select					
2			Select	Select					
3			Select	Select					
4			Select	Select					
5			Select	Select					
6			Select	Select					
7			Select	Select					

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) **Mary Bauman, Operations Manager** *Please ensure to save the document as a PDF and refrain from printing and signing it.*

Date **03/05/2024**

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? **NO** **For Internal Office Use ONLY** **YES**

BAO Representative: **Angie Martin** **Metro Buyer:** **Marissa Conklin** **Project Manager:** **Darrin Howard/Larua Womack** **Date:** **03/25/24**

Total MBE Subcontracting 0 %
 Total WBE Subcontracting 0 %
 Total MBE/WBE Participation: 0 %

BAO Notes: