

RFQ# 864453 -Installation of a New Laboratory Information Management System (LIMS)

Evaluation Criteria (Max Points)	Ethosoft, Inc.	Accelerated Technology Laboratories, Inc.
Project Schedule and Risk Mitigation (15 Points)	15	10
Qualifications and Experience (15 Points)	15	9
Project Approach and Process (15 points)	15	6
Experience on Similar Projects (10 Points)	10	5
Demonstrations/Interviews (10 Points)	10	4
Cost (35 Points)	28	11
Total (100 Points)	93.00	45.00

Strengths & Weaknesses

Ethosoft, Inc. (93.00 Points)

Strengths: Detailed support schedule; cost; detailed description of proposed training; detailed quality management approach; detailed risk mitigation plan; detailed demonstration of firm's ability to complete the scope of work; detailed approach of maintaining a positive working experience with Metro staff; detailed demonstration of firm's relevant project experience; detailed demonstration of firm's knowledge and experience of project's of similar size and scope; relevant project experience of key individuals; detailed demonstration of firm's implementation process for project; detailed description of firm's development and monitoring service level processes for project; detailed demonstration of firm's knowledge of project objectives and goals; projects of similar size, scope, and complexity; detailed demonstration of software functionality process; strong interview; detailed presentation of lab flow process; detailed DMR explanation

Weaknesses: N/A

Accelerated Technology Laboratories, Inc. (45.00 Points)

Strengths: Firm proposed video presentation component for training Metro staff; iMobile configuration

Weaknesses: Support schedule lacked detail; cost; firm's proposed training description lacked detail; risk mitigation plan lacked detail; quality management plan lacked detail; demonstration of firm's knowledge and experience of project's of similar size and scope lacked detail; demonstration of firm's relevant project experience lacked detail; firm's demonstration of the implementation of the provisions and requirements of the project lacked detail; firm's demonstration of knowledge of the project's objectives lacked detail; efficient use of proposed team members lacked detail; failed to provide a minimum of five projects of similar size, scope, and complexity; failed to provide dates of previous projects ; type of previous projects lacked detail; software crashed during software demonstration session; presentation pertaining to scope of work lacked detail; failed to provide a response to a question regarding common customer software complaints; SSR reporting process lacked detail

Enter Solicitation Title & Number Below

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Lowest Bid

\$142,216

Offeror's Name	Bids	SBE	Cost Evaluation (28 Pt Max)	SBE/SDV Evaluation (7 Pt Max)	Total Cost (35 Pt Max)
Ethosoft, Inc	\$142,216.00	\$0.00	28	0	28
Accelerated Technology Laboratories, Inc	\$364,452.00	\$0.00	11	0	11