

**889486 Internet/SIP Service over Satellite - MetroWide
Evaluation Team/Review Board Score Sheet**

Offeror	Nomad Global Communication Solutions, Inc	Mobil Satellite Technologies	PathFinder Digital LLC
Contract Acceptance (Pass/Fail)	Pass	Pass	Pass
Cost Model (Pass/Fail)	Pass	Pass	Pass
Corporate Experience and Capacity (27.5pts)	26.40	25.30	25.85
Service and Maintenance (27.5Pts)	26.40	25.30	25.85
Cost (45 Pts)	37.90	45.00	40.26
Total Evaluation Scores	90.70	95.60	91.96

Evaluation Comments

Nomad Global Communication Solutions, Inc

Strengths - They already have their equipment on the vehicle. Metro has been pleased with thier current service. They have cisco certified engineers. They clearly identified that some equipment is end of life but can still work until it dies without having to upgrade. They are able to work with the current equipment on the vehicle.

Weaknesses - Their proposal seemed to be cut and paste. It was the same proposal as in the past.. They didn't speak to having a representative here in Nashville to provide the requested response time. They didn't check off all question/points in evaluation criteria sections.

Mobil Satellite Technologies

Strengths - They are a cisco partner with cisco certified engineers. They talked about all their service and support ability. They partner with Experience Local Communication Company for support. They demonstrated that they maintain common replacement parts. They can use most of the current hardware.

Weaknesses - They were not definitive if they can use current modems or not.

PathFinder Digital LLC

Strengths - Their references were with companies of similar scope. They are a cisco partner with cisco certified engineers.

Weaknesses - They didn't speak to having a representative here in Nashville to provide the requested response time. Their proposal was not clear if they would use current equipment or replace all equipment.

Enter Solicitation Title & Number Below				
Internet/SIP Service over Satellite - MetroWide RFQ# 889486	Min. SBE/SDV Participation	Lowest Bid	MACP	
		\$51,777.55	\$51,777.55	45
Offeror's Name	Bids		Evaluation Amount	RFP Cost Points
Mobil Satellite Technologies	\$51,777.55		\$51,777.55	45.00
PathFinder Digital LLC	\$57,878.80		\$57,878.80	40.26
Nomad Global Communication Solutions, Inc.	\$61,477.40		\$61,477.40	37.90