

**905509 Environmental Engineering Services
Evaluation Team/Review Board Score Sheet**

Offeror	ERM	TriAD	Civil & Environmental
Contract Acceptance (P\F)	P	P	P
Business Plan (25Pts)	23	19	21
Corporate Qualifications and Experience (25Pts)	20	25	20
References (20Pts)	16	20	18
Capacity to Perform (25Pts)	20	25	22
Volume of Work with Metro (5Pts)	5	1	5
Total Evaluation Scores	84	90	86

Evaluation Comments

ERM Southeast Inc

Strengths - Their proposal was very to the point and very well laid out. Easy to understand where they stood and how they would execute the contract. They were very detailed on safety. Demonstrated good understanding of the current needs of Metro in regards to this solicitation. They have worked with other large companies. They mention their ability to transfer people to the Nashville area to do the different types of work mentioned in the solicitation.

Weaknesses - They lacked detail on how they would handle outreach, focused more on presentations to boards. Based on the proposal they appear to be more of an industrial, remediation, and sampling company. They didn't appear to have much experience in municipalities. Their related services section lacked detail on the subs that they proposed. They didn't talk in detail on the collection side of waste management. Their local team is unable to handle all the stated needs of the contract. Their references are not of a similar scope. They didn't provide their proposed subcontractors resumes.

TriAD Environmental Consultants, Inc

Strengths - They provided the most detail and explanation on corporate qualifications and experience. They provided a stronger team for this contract than previous contract with Metro. Their references are of similar scope and size. They have the current contract with metro and have handled the previous contract very well. They provided subcontractor resumes for the subs they plan to partner with. They provided a plan on how the team would work with themselves and subcontractors. They provided a PR firm as one of their subcontractors. They provided a very straight forward approach in their business plan. They provided a detailed explanation on their approach on how they would handle work. They provided a good explanation on the experience of team for each type of requested work. They demonstrated strong working relationship with their proposed subcontractors.

Weaknesses - Their proposal lacked detail on answering or addressing each individual point compared to other firms. Business plan was less detailed than the other business plans.

Civil & Environmental Consultants, Inc

Strengths - They provided the most detail to each of the bullet points requested. Their references are of similar scope and size. They provided a lot of detail on solid waste. They put an emphasis on recycling and their relationships with companies in that field. They have an architect on board. They have a large local team with the ability to meet needs of contract. They have worked with other municipalities.

Weaknesses - They provided too much information/fluff for each section. They appeared to provide information in hopes of touching all topics instead of focusing on answering or providing for each listed request. They didn't provide info on PR and Outreach. There was no indication of who will provide the electrical or structural engineering. Their provided resumes are of individuals that are overqualified for the programs requested. Their team could be top heavy and therefore be expensive. They didn't have resumes for any mechanical or electrical engineers.