

# **MINUTES OF THE 23<sup>rd</sup> MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY**

The 23<sup>rd</sup> meeting of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) was held on September 8, 2011 at 8:02 a.m., in Room 108-109 at the Nashville Convention Center, Nashville, Tennessee.

**AUTHORITY MEMBERS PRESENT:** Mark Arnold, Marty Dickens, \*\*Francis Guess, Ken Levitan, Vonda McDaniel, Willie McDonald, Luke Simons, \*Mona Lisa Warren and Leo Waters

**AUTHORITY MEMBERS NOT PRESENT:** Vice-Mayor Diane Neighbors, Ex-Officio

**OTHERS PRESENT:** Larry Atema, Charles Robert Bone, Rich Riebeling, Charles Starks, Barbara Solari, Mark Sturtevant, Natasha Blackshear, Terry Clements, Scott Black, Holly McCall, Peter Heidenreich, Jim Greer, Elisa Putman, Gary Schalmo, Patrick Holcombe, Michael Cass, and Bill Phillips

The meeting was opened for business by Chairman Marty Dickens who stated that a quorum was present.

The Authority then took a recess for an executive session at 8:02 a.m.

\* Denotes arrival of Mona Lisa Warren

The meeting resumed at 8:36 a.m.

**ACTION:** Appeal of Decisions from the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

Charles Starks was asked to introduce Jim Greer, the new Engineering Director for the Music City Center and Nashville Convention Center.

Mr. Dickens announced that the next scheduled meeting of the CCA is October 6, 2011 at 8:00am.

**ACTION:** Vonda McDaniel made a motion to approve the 22<sup>nd</sup> Meeting Minutes of August 4, 2011. The motion was seconded by Luke Simons and approved unanimously by the Authority.

Leo Waters reported on the Construction & Development Committee meeting.

Vonda McDaniel reported on the DBE & Procurement Committee meeting.

Mark Arnold reported on the Finance & Audit Committee meeting.

Mona Lisa Warren reported on the Marketing & Operations Committee meeting.

**ACTION:** Leo Waters made a motion approving the Marketing & Operations Committee recommendation that the remainder of the selection and procurement activities related to art, including the artist contracting and acquisition components of the project, be managed internally by the project team and as a result releasing the Metro Arts Commission from their contract effective the end of August 2011. The motion was seconded by Willie McDonald and after discussion was approved unanimously by the Authority.

Larry Atema was then asked to give a project update. He talked about the project team staffing and duties. There was discussion.

Next, Mr. Atema was asked to discuss the consideration of the non-GMP change order.

**ACTION:** Leo Waters made a motion approving a non-GMP change order extending the date of completion from April 5, 2013 until April 30, 2013. The motion was seconded by Mark Arnold and after discussion was approved unanimously by the Authority.

\*\* Denotes departure of Francis Guess

Charles Starks was asked to give a report on tax collections. (Attachment #1) There was discussion.

With no additional business a motion was made to adjourn, with no objection the CCA adjourned at 9:31 a.m.

Respectfully submitted,



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Charles L. Starks  
Executive Director  
Nashville Convention Center

Approved:



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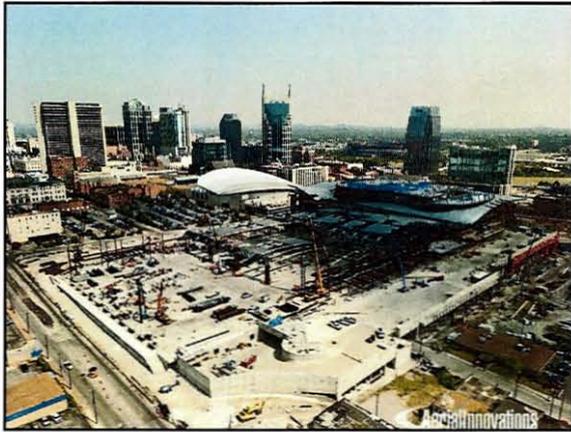
Marty Dickens, Chairman  
CCA 23<sup>rd</sup> Meeting Minutes  
of September 8, 2011





**Appeal of Decisions**

Appeal of Decisions from the Convention Center Authority – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.



**Happy Birthday!!**

**Mona Lisa Warren**

**September 23<sup>rd</sup>**



**Construction &  
Development Committee**



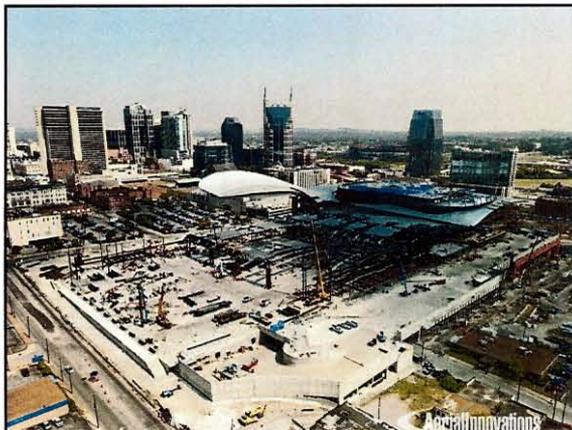
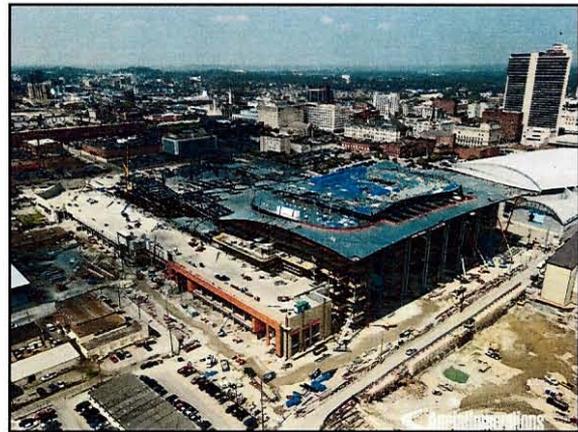
**DBE & Procurement  
Committee**



**Finance & Audit Committee**



**Marketing & Operations  
Committee**



**Hotel Tax Collection**

As of June 30, 2011

	2/5 of 5% Occupancy Tax	Net 1% Occupancy Tax	\$2 Room Tax	Contracted Vehicle Tax	Rental Vehicle Tax	Total	Variance to FY 09- 10
July	\$697,226	\$348,613	\$795,028	\$26,946	\$100,236	\$1,967,047	1.13%
August	\$671,970	\$286,986	\$660,374	\$27,346	\$96,061	\$1,631,735	-10.63%
September	\$636,676	\$318,338	\$718,608	\$31,177	\$92,496	\$1,797,195	-1.88%
October	\$706,139	\$362,664	\$726,696	\$37,667	\$97,273	\$1,919,261	-11.37%
November	\$660,836	\$297,349	\$674,909	\$36,096	\$82,936	\$1,761,126	-4.21%
December	\$760,714	\$287,477	\$766,042	\$29,073	\$76,312	\$1,907,618	7.63%
January	\$628,928	\$232,296	\$626,307	\$36,463	\$66,128	\$1,588,122	6.69%
February	\$677,284	\$268,342	\$673,019	\$31,199	\$71,668	\$1,721,412	0.61%
March	\$671,063	\$344,169	\$682,202	\$32,690	\$91,418	\$2,221,631	6.80%
April	\$944,326	\$360,160	\$887,741	\$42,634	\$94,714	\$2,329,466	16.30%
May	\$692,176	\$364,307	\$830,773	\$38,608	\$104,616	\$2,220,279	10.11%
June	\$1,067,196	\$414,422	\$966,642	\$36,611	\$116,716	\$2,680,388	23.74%
YTD Total	\$9,103,636	\$3,863,991	\$9,176,043	\$404,229	\$1,087,370	\$23,636,168	3.71%

These numbers are still subject to change by Metro Division of Accounts Auditors.

### MCC/Hotel Tax Collection

June 10 vs. 11

*June Total Tax Collections*

	2010	2011	Variance
5% Occupancy Tax	\$1,900,515	\$2,642,991	39.07%
Gross 1% Occupancy Tax	\$380,103	\$528,598	39.07%
\$2 Room Tax	\$808,650	\$956,542	18.29%
Contracted Vehicle	\$29,200	\$36,511	25.04%
Rental Vehicle	\$107,159	\$115,716	7.99%
\$.50 Room Tax	\$202,161	\$239,140	18.29%
<b>Total Collections</b>	<b>\$3,427,788</b>	<b>\$4,519,498</b>	<b>31.85%</b>
<b>Total YTD Collections</b>	<b>\$39,117,180</b>	<b>\$40,272,202</b>	<b>2.95%</b>

*MCC Portion of June Tax Collections*

	2010	2011	Variance
2/5 of 5% Occupancy Tax	\$760,206	\$1,057,196	39.07%
Net 1% Occupancy Tax	\$380,103	\$414,422	9.03%
\$2 Room Tax	\$808,650	\$956,542	18.29%
Contracted Vehicle	\$29,200	\$36,511	25.04%
Rental Vehicle	\$107,159	\$115,716	7.99%
<b>MCC Collections</b>	<b>\$2,085,318</b>	<b>\$2,580,388</b>	<b>23.74%</b>
<b>MCC YTD Collections</b>	<b>\$22,790,010</b>	<b>\$23,635,168</b>	<b>3.71%</b>

These numbers are still subject to change by Metro/Division of Accounts Auditors.

