MINUTES OF THE DIVERSITY BUSINESS ENTERPRISE & PROCURMENT COMMITTEE MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY

The Diversity Business Enterprise (DBE) & Procurement Committee of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) met on January 26, 2012 at 9:00 a.m., in Room 211 at the Nashville Convention Center, Nashville, Tennessee.

DBE & PROCUREMENT COMMITTEE MEMBERS PRESENT: Francis Guess, Vonda McDaniel, Willie McDonald

DBE & PROCUREMENT COMMITTEE MEMBERS NOT PRESENT: Leo Waters

OTHERS PRESENT: Autumn Henderson, Mika Russ, Barbara Solari, Ryan Johnson, Roxianne Bethune, Jasmine Quattlebaum, Debbie Frank, Patrick Holcombe, Ed Henley, Kristen Heggie, Nancy Amons, and News Channel 4 crew member

The meeting was opened for business by committee Chair Vonda McDaniel.

ACTION: Francis Guess made a motion to approve the DBE & Procurement committee minutes of October 27, 2011. The motion was seconded by Willie McDonald and approved unanimously by the committee.

Patrick Holcombe began with a construction procurement report. (Attachment #1)

Roxianne Bethune gave a DBE and workforce data update. (Attachment #1 and #2) She also shared an Omni and Country Music Hall of Fame DBE and local participation update. (Attachment #1)

ACTION: Willie McDonald made a motion to accept and recommend the quarterly DBE report to the full Authority. The motion was seconded by Francis Guess and approved unanimously by the committee.

Autumn Henderson reported on the Workforce Development program and Mika Russ gave a report on Omni's workforce development. (Attachment #3)

With no additional business a motion was made to adjourn, with no objection the DBE & Procurement Committee of the CCA adjourned at 9:34 a.m.

Respectfully submitted,

Roxianne Bethune

Roxianne Bethune
DBE Manager
Music City Center

Approved:

Vonda McDaniel

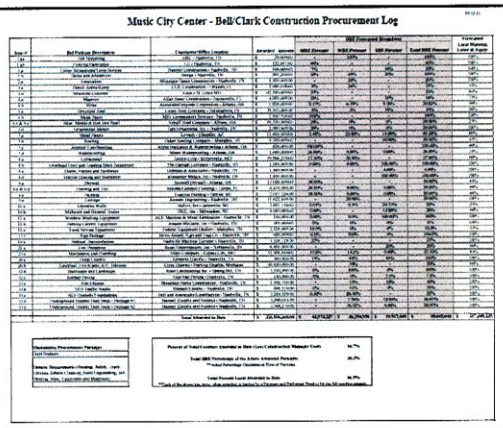
Vonda McDaniel, Committee Chair
CCA DBE & Procurement Committee
Meeting Minutes of January 26, 2012

Convention Center Authority

DBE & Procurement Committee

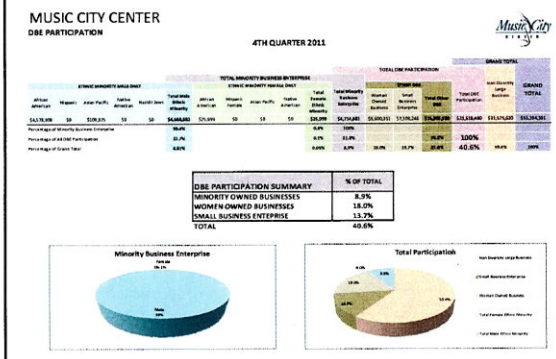
January 26, 2012

Music City Center - Bell/Clark Construction Procurement Log



MUSIC CITY CENTER
DBE PARTICIPATION

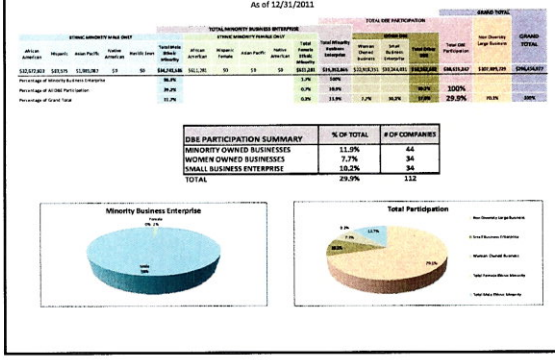
4TH QUARTER 2011



DBE PARTICIPATION SUMMARY	% OF TOTAL
MINORITY OWNED BUSINESSES	8.9%
WOMEN OWNED BUSINESSES	18.0%
SMALL BUSINESS ENTERPRISE	13.7%
TOTAL	40.6%

MUSIC CITY CENTER
DBE PARTICIPATION

PROJECT TO DATE
As of 12/31/2011



DBE PARTICIPATION SUMMARY	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	11.9%	44
WOMEN OWNED BUSINESSES	7.7%	34
SMALL BUSINESS ENTERPRISE	10.2%	34
TOTAL	29.9%	112

DBE PARTCIPATION VENDORS

4th Quarter 2011

SBE - 13.7%

- Concrete Pump Partners
- CGI Electric ↑
- Hannah Company ↑
- John W. McDougall ↑
- Landscape Support Svs.
- Nashville High Lift
- SJ Morse
- Structural Bolt & Manuf. ↑
- ULCSE, Inc. ↑

MBE - 8.9%

- Alpha Insulation
- Artisan/Salton ↑
- Harmony
- MIG ↑
- Shrop-Vickers(JV)
- Sunago Builders ↑

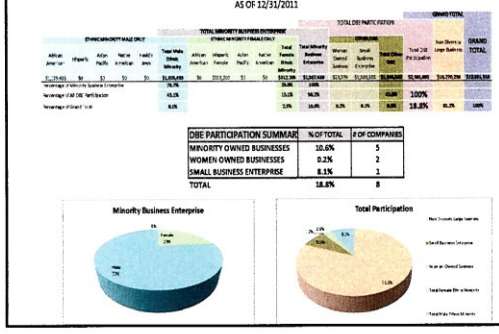
WBE - 18.0%

- Ceiling Plus
- Cookeville Glass & Mirror ↑
- Hicks Ingles ↑
- Logik Inc.

Note: Contractors highlighted for receiving the bulk of the DBE dollars for 4th Quarter 2011 (blue arrows indicate vendors receiving at least $500,000 and above, red arrows indicate $1M and above).

OMNI HOTEL - NASHVILLE
DBE PARTICIPATION

PROJECT TO DATE
AS OF 12/31/2011



DBE PARTICIPATION SUMMARY	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	10.6%	5
WOMEN OWNED BUSINESSES	0.2%	2
SMALL BUSINESS ENTERPRISE	8.1%	1
TOTAL	18.8%	8

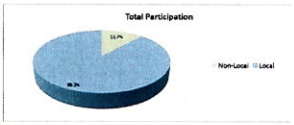
OMNI NASHVILLE HOTEL & CMHF EXPANSION

LOCAL PARTICIPATION

PROJECT TO DATE
AS OF 12/31/2011

Total local	Non-local	GRAND TOTAL
[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]

TOTAL LOCAL PARTICIPATION	88.3%	40



Convention Center Authority

DBE & Procurement Committee

January 26, 2012

Music City CENTER

Project Management & Development

January 20, 2012

Mr. Justin P. Wilson,
Comptroller of The Treasury
State Capitol
Nashville, Tennessee 37243-1402

Dear Mr. Wilson:

Submitted herewith is the quarterly Music City Center Compliance Report for the period of October 1st to December 31, 2011. This report includes project spending with minority and non-minority contractors, vendors, suppliers and professional service providers. It includes the procurement dollars spent and percentages for the 4th quarter- CY- 2011. We have included the cumulative expenditures to reflect dollars spent and percentages in the initial stages of the project, including pre-construction and construction to-date of the Music City Center.

The Music City Center is nearly two years into construction with 15 months to completion. We are in the middle of winter; the teams are continuing the installation of electrical systems for the operation of the internal IT, Audio Visual and Security Systems. The interior walls of the meeting rooms are being sheet rocked. The metal decking on the exterior is being installed in preparation for the metal panels. The first phase of the sedum is in place for the green roof.

The Metropolitan Government of Nashville & Davidson County Office of Internal Audit performed its Interim Report via a Gap Analysis of the project management process and associated internal controls and procedures along with a review of the accuracy of the quarterly reports submitted by the Diversity Business Enterprise Program Team. The findings as reported "Almost all necessary project management functions, as delineated by the matrix, are being addressed by the project management team. Our independent evaluation of the third quarter diversity business enterprise figures did not find any material deviance from the reported information".

The focus for the Music City Center, in the months ahead, is to complete the steel frame on the west side of the project, the roof, and fully enclose the building exterior and interior walls from east to west and north to south. The construction team has installed an estimated 1/3 of the glass curtain wall which equals is 2200 individual units of the curtain wall (210,000 square feet).

We have included in this report Compliance workforce data of the persons working on the project as the mandated by legislation. The Music City Center Compliance Report is being submitted in the format as required on a quarterly/cumulative basis.

Thank you and your office for your assistance.

Sincerely,

Roxianne Bethune
Diversity Business Enterprise Manager

Attachments
Cc: Marty Dickens, Rich Riebeling, Richard Norment, Larry Atema, Mark Sturtevant, File

The Convention Center Compliance Report

Minority Report: Expenditures of funds to Minority owned businesses

QUARTER	MINORITY BUSINESS ENTERPRISES	NON MINORITY BUSINESS ENTERPRISES	TOTAL ALL BUSINESSES
Quarter 4th –CY 2011	$4,714,881.26	$48,479,219.58	$53,194,100.84
PERCENTAGE	**8.9%**	**91.1%**	**100%**

CUMULATIVE	MINORITY BUSINESS ENTERPRISES	NON MINORITY BUSINESS ENTERPRISES	TOTAL ALL BUSINESSES
Project to Date CY-2007-2011	$35,352,865.48	$261,062,111.37	$296,414,976.85
PERCENTAGE	**11.9%**	**88.1%**	**100%**

Compliance Workforce Data: (see attached work sheet) Data on the race, religion, ethnic background and sex of each person that receives funds from the Convention Center Fund as the legislation requires.

This information we will continue to collect through-out the construction of the project.

Investigations Data: This monitors the results of minority owned business participation with periodic investigation to ascertain whether minority owned business participation is being achieved at a level projected. We are monitoring for good faith efforts by the contractors pursuing work on the convention center project.

Quarter 4th CY 2011: We are 93.7% + from completing of the procurement phase. The forecast of minority participation percentages is projected to exceed the 20% goal.

The periodic investigation is an ongoing process by the project DBE team. The project has a total of 52 minority companies contracted, and of that number 44 are currently working. Of the 52 contractors that have performed or will be performing on the site, 30 are local.

Should you have any questions please feel free to contact me at (615) 880-1454 or via email roxianne.bethune@nashvillemcc.com .

The Convention Center Workforce Data Compliance Report
Semi Annual: July - December 2011

COMPANY	SEX		RACE					
	MALE	FEMALE	AFRICAN AMERICAN	ASIAN	HISPANIC	NATIVE AMERICAN	CAUCASIAN	OTHER
31 W Insulation	100%				50%		50%	
3rd Aveunue Industrial	100%						100%	
Acousti Engineering	100%		33%				67%	
ADT Drywall	93%	7%			100%			
Aerial Innvoations	50%	50%					100%	
Alexander Metals	100%				38%		62%	
Allan Spear Construction	100%		21%		21%		42%	16%
Alpha Insulation and Waterproofing	100%		15%		46%		38%	
Architectural Systems	100%				5%		95%	
Artisan Constructors	100%		25%				75%	
Associated Imports Corp. **NON-COMPLIANT**								
BAI, LLC	100%						100%	
Baker Roofing Company	100%		6%		42%		52%	
Barge Waggoner Sumner & Cannon	79%	21%	5%				95%	
BC Logistics		100%					100%	
Bell/Clark	85%	15%					100%	
BESCO	100%		11%				89%	
Better Block Co. Inc	80%	20%	40%				60%	
Blinker-Lite Safety	100%	0%					100%	
Bone McAllester Norton	75%	25%	8%				92%	
Care Supply	82%	18%	12%				88%	
Catt Lyon Design		100%		25%			75%	
CECO Concrete Construction	99%	1%	8%		79%		12%	
Ceilings Plus		100%					100%	
CGI Electric	100%				20%		80%	
Charlie Irwin Painting	100%						100%	
C.M. Kling & Assoc., Inc	67%	33%					100%	
Concrete Pump Partners **NON-COMPLIANT**								
Conti	98%	2%	11%		1%	1%	87%	
Cookeville Glass & Mirror		100%					100%	
Crawford Door Sales	100%						100%	
Crowder's Trucking	100%		83%				17%	
Culinary Advisors	25%	75%					100%	
Danny's Construction	100%		5%	0.5%	3%	1%	86%	4%
Elder Building Supply	83%	17%	17%				83%	
Empyre Construction	100%		42%				58%	
Enclos Corp	98%	2%	2%		11%		85%	2%
Engineering Consultants Services	50%	50%	75%				25%	
Eugenio Painting	100%						100%	
EvCo		100%					100%	
Foley	99%	1%	13%		1%		85%	1%
Gipson Mechancial	100%		8%				92%	
Girtman & Associates	81%	19%	6%	26%	0%		68%	
Global Industrial Components	100%		12%		59%		29%	
Gardner Metal Systems	100%						100%	
GPR Testing and Inspections	100%						100%	
Guardian Auto Sprinkler	75%	25%					100%	
Hannah Company (The)	75%	25%					100%	
Harmony	85%	15%	65%		10%		25%	
Hicks & Ingles **NON-COMPLIANT**								
Hoskins & Company		100%	100%					
Howe Engineers	60%	40%					100%	
Hufcor	59%	41%	1%		2%		97%	
I.C. Thomasson Assoc.	83%	17%	17%				83%	
ISEC	67%	33%		17%			83%	
IS Engineering & Utilities	83%	17%					100%	
JA Engineering	100%				50%		50%	
James & Associates	80%	20%	20%				80%	
James M Pleasants Company	100%						100%	
JCI	100%				50%		50%	
John McDougall Company	100%		8%				92%	
Jones Bros, Inc	100%				20%		80%	
Jones Bros, LLC	100%		20%				80%	
Kenny Pipe & Supply	91%	9%	14%				86%	
Kovach	100%						100%	
KPMG	33%	67%					100%	
Landscape Support Services	100%		19%				81%	
L&D Erectors	100%						100%	
Lenex Steel	69%	31%					100%	
Logan Patri Engineering, Inc	80%	20%		60%			40%	
Logik Inc		100%					100%	
Lojac Materials	100%				6%		94%	
Manufacturers Industrial Group	60%	40%	40%				60%	
Mayer Electric	60%	40%	20%				80%	
McCleskey Consulting	100%						100%	
Metro Waterproofing	100%		17%		57%		26%	
Miller & Martin	75%	25%					100%	
MME-Metals & Materials	71%	29%	29%				71%	
Moody Nolan	75%	25%	38%				63%	
Mountain States Contractors	100%		7%		7%		79%	7%
Murphey Promotions		100%	0%				100%	
Music City Center	50%	50%	36%				64%	
Nashville Fabrication	97%	3%	3%		34%		63%	
Nashville High Lift	73%	27%					100%	
Nashville Machine	100%				9%		91%	
Natasha Blackshear		100%	100%					
National Engravers	50%	50%					100%	
Paratus Group	100%						100%	
Peterson Beckner Industries	94%	6%	4%		40%		56%	
Populus Group	100%						100%	
Pitteo Metals	90%	10%		10%	20%		70%	
Prime Security	100%		100%					
Ram Tool **NON-COMPLIANT**								
Randolph & Co.	100%		67%				33%	
Remant Group (The)	25%	75%	25%		25%		50%	
River City Erectors	97%	3%	6%		50%		44%	
Ross Bryan Assoc.	74%	26%		11%	5%		84%	

The Convention Center Workforce Data Compliance Report
Semi Annual: July - December 2011

COMPANY	SEX		RACE					
	MALE	FEMALE	AFRICAN AMERICAN	ASIAN	HISPANIC	NATIVE AMERICAN	CAUCASIAN	OTHER
Roswell Drywall **NON-COMPLIANT**								
Ryan Fire Protection	100%		9%		3%		88%	
Schuff Steel Company	100%						100%	
Shrop-Vickers Concrete Reinforcing	91%	9%	18%		55%		27%	
Smith & Hirsch	100%		100%					
Spradlin	90%	10%	17%		20%		63%	
Structural Bolt **NON-COMPLIANT**								
Sunago Builders, Inc.	100%		40%		53%		7%	
Superior Air Handling	99%	1%	10%	1%	2%	3%	82%	1%
Superior Traffic Control	100%		13%	13%			63%	13%
Tate Ornamental	80%	20%					100%	
Taylor's Structural Imaging	50%	50%					100%	
Thompson, Ventulett, Stainback & Assoc.	62%	38%	4%	15%			77%	4%
TRC Worldwide Engineering	86%	14%		25%			75%	
Trinity III Mechancial	86%	14%	29%				71%	
Trinity Steel	100%						100%	
Trojan Labor	98%	2%	56%		8%		36%	
TTL, Inc. Geotechnical	100%						100%	
Tuck Hinton Architects	78%	22%					100%	
United Skys	67%	33%	17%				83%	
Universal Electronics	89%	11%	72%				22%	6%
Valley Wholesale	67%	33%					100%	
Welding Techniques and Services	100%						100%	
Willis, OCIP	50%	50%	17%				83%	
Wylie Steel Fab	98%	2%	3%		5%		92%	

The Convention Center Workforce Data Compliance Report
Semi Annual: July - December 2011

COMPANY	RELIGION							
	NON-DENOMINATION	BAPTIST/ CHRISTIAN	CATHOLIC	EPISCOPAL	METHODIST	PRESBYTERIAN	OTHER	UNKNOWN
31 W Insulation	19%	63%	19%					
3rd Aveunue Industrial			100%					
Acousti Engineering	25%	58%						17%
ADT Drywall		21%	79%					
Aerial Innvoations								100%
Alexander Metals		69%	23%				8%	
Allan Spear Construction								100%
Alpha Insulation and Waterproofing	15%	38%	38%		8%			
Architectural Systems		100%						
Artisan Constructors		100%						
Associated Imports Corp. **NON-COMPLIANT**								
BAI, LLC	100%							
Baker Roofing Company								100%
Barge Waggoner Sumner & Cannon								100%
BC Logistics							100%	
Bell/Clark		26%	19%	4%				52%
BESCO								100%
Better Block Co. Inc		100%						
Blinker-Lite Safety		57%			14%		29%	
Bone McAllester Norton	17%	8%	17%	17%	8%	17%	17%	
Care Supply	24%	18%	12%		6%			41%
Catt Lyon Design								100%
CECO Concrete Construction								100%
Ceilings Plus	100%							
CGI Electric								100%
Charlie Irwin Painting	100%							
C.M. Kling & Assoc., Inc	33%						67%	
Concrete Pump Partners **NON-COMPLIANT**								
Conti								100%
Cookeville Glass & Mirror	100%							
Crawford Door Sales	100%							
Crowder's Trucking	17%	33%						50%
Culinary Advisors								100%
Danny's Construction								100%
Elder Building Supply								100%
Empyre Construction	4%	50%			4%		8%	33%
Enclos Corp								100%
Engineering Consultants Services	25%		25%		50%			
Eugenio Painting								100%
EvCo		100%						
Foley	6%	39%	3%		1%		4%	47%
Gipson Mechancial		12%	4%					85%
Girtman & Associates								100%
Global Industrial Components								100%
Gardner Metal Systems		100%						
GPR Testing and Inspections	100%							
Guardian Auto Sprinkler								100%
Hannah Company (The)	50%	50%						
Harmony		100%						
Hicks & Ingles **NON-COMPLIANT**								
Hoskins & Company	100%							
Howe Engineers		80%					20%	
Hufcor	100%							
I.C. Thomasson Assoc.	67%	8%			17%	8%		
ISEC								100%
IS Engineering & Utilities							17%	83%
JA Engineering		50%	50%					
James & Associates		60%			40%			
James M Pleasants Company		100%						
JCI		50%					50%	
John McDougall Company	46%	38%	16%					
Jones Bros, Inc								100%
Jones Bros, LLC								100%
Kenny Pipe & Supply	32%	50%	14%				5%	
Kovach		88%	12%					
KPMG	33%	33%	33%					
Landscape Support Services	25%	69%	6%					
L&D Erectors		100%						
Lenex Steel								100%
Logan Patri Engineering, Inc	20%	20%					60%	
Logik Inc								100%
Lojac Materials								100%
Manufacturers Industrial Group								100%
Mayer Electric								100%
McCleskey Consulting		100%						
Metro Waterproofing								100%
Miller & Martin	10%	35%	25%	15%	5%	5%	5%	
MME-Metals & Materials								100%
Moody Nolan								100%
Mountain States Contractors								100%
Murphey Promotions		100%						
Music City Center		50%			7%		7%	36%
Nashville Fabrication		100%						
Nashville High Lift	36%	55%				9%		
Nashville Machine		73%	18%					9%
Natasha Blackshear	100%							
National Engravers			100%					
Paratus Group			100%					
Peterson Beckner Industries	100%							
Populus Group			100%					
Pitteo Metals								100%
Prime Security					100%			
Ram Tool **NON-COMPLIANT**								
Randolph & Co.		100%						
Remant Group (The)	50%		25%					25%
River City Erectors								100%
Ross Bryan Assoc.								100%

The Convention Center Workforce Data Compliance Report
Semi Annual: July - December 2011

COMPANY	RELIGION							
	NON-DENOMINATION	BAPTIST/ CHRISTIAN	CATHOLIC	EPISCOPAL	METHODIST	PRESBYTERIAN	OTHER	UNKNOWN
Roswell Drywall **NON-COMPLIANT**								
Ryan Fire Protection	3%	30%						67%
Schuff Steel Company	17%	17%	67%					
Shrop-Vickers Concrete Reinforcing								100%
Smith & Hirsch		100%						
Spradlin	22%	20%	12%					46%
Structural Bolt **NON-COMPLIANT**								
Sunago Builders, Inc.								100%
Superior Air Handling	16%	49%	8%		6%		8%	13%
Superior Traffic Control	50%	25%	25%					
Tate Ornamental								100%
Taylor's Structural Imaging								100%
Thompson, Ventulett, Stainback & Assoc.								100%
TRC Worldwide Engineering		38%	12%				25%	25%
Trinity III Mechancial								100%
Trinity Steel	100%							
Trojan Labor								100%
TTL, Inc. Geotechnical								100%
Tuck Hinton Architects	11%	17%	6%		28%		11%	28%
United Skys	33%	17%	33%				17%	
Universal Electronics		100%						
Valley Wholesale	33%	33%						33%
Welding Techniques and Services								100%
Willis, OCIP	33%	33%	17%	17%				
Wylie Steel Fab								100%

The Convention Center Workforce Data Compliance Report
Semi Annual: July - December 2011

COMPANY	ETHNIC BACKGROUND						
	AMERICAN	EUROPEAN	MIDDLE EASTERN	ASIAN-PACIFIC	SOUTH/ CENTRAL AMERICAN	OTHER	UNKNOWN
31 W Insulation	50%				50%		
3rd Aveunue Industrial	100%						
Acousti Engineering	33%						67%
ADT Drywall					100%		
Aerial Innvoations	75%	25%					
Alexander Metals	69%				31%		
Allan Spear Construction	65%				14%	2%	19%
Alpha Insulation and Waterproofing	62%				38%		
Architectural Systems							100%
Artisan Constructors	100%						
Associated Imports Corp. **NON-COMPLIANT**							
BAI, LLC	100%						
Baker Roofing Company							100%
Barge Waggoner Sumner & Cannon	100%						
BC Logistics							100%
Bell/Clark	96%				4%		
BESCO							100%
Better Block Co. Inc	100%						
Blinker-Lite Safety	100%						
Bone McAllester Norton	100%						
Care Supply	100%						
Catt Lyon Design	50%	25%		25%			
CECO Concrete Construction							100%
Ceilings Plus	100%						
CGI Electric	80%				20%		
Charlie Irwin Painting	100%						
C.M. Kling & Assoc., Inc		67%	33%				
Concrete Pump Partners **NON-COMPLIANT**							
Conti							100%
Cookeville Glass & Mirror	100%						
Crawford Door Sales	100%						
Crowder's Trucking	100%						
Culinary Advisors	100%						
Danny's Construction							100%
Elder Building Supply	100%						
Empyre Construction	96%	4%					
Enclos Corp							100%
Engineering Consultants Services	100%						
Eugenio Painting							100%
EvCo	100%						
Foley	78%					1%	21%
Gipson Mechancial	85%						15%
Girtman & Associates	74%			16%			10%
Global Industrial Components	47%				41%	12%	
Gardner Metal Systems	100%						
GPR Testing and Inspections	100%						
Guardian Auto Sprinkler	100%						
Hannah Company (The)	100%						
Harmony	100%						
Hicks & Ingles **NON-COMPLIANT**							
Hoskins & Company	100%						
Howe Engineers	100%						
Hufcor	98%				2%		
I.C. Thomasson Assoc.	92%	8%					
ISEC							100%
IS Engineering & Utilities		17%					83%
JA Engineering	100%						
James & Associates	100%						
James M Pleasants Company	100%						
JCI	50%				50%		
John McDougall Company	100%						
Jones Bros, Inc							100%
Jones Bros, LLC							100%
Kenny Pipe & Supply	100%						
Kovach	100%						
KPMG	100%						
Landscape Support Services	100%						
L&D Erectors	100%						
Lenex Steel	100%						
Logan Patri Engineering, Inc	40%		60%				
Logik Inc	100%						
Lojac Materials	94%				6%		
Manufacturers Industrial Group	100%						
Mayer Electric	100%						
McCleskey Consulting	100%						
Metro Waterproofing	100%						
Miller & Martin	85%	10%	5%				
MME-Metals & Materials	100%						
Moody Nolan	100%						
Mountain States Contractors							100%
Murphey Promotions	100%						
Music City Center	100%						
Nashville Fabrication	66%				34%		
Nashville High Lift	64%	36%					
Nashville Machine	100%						
Natasha Blackshear					100%		
National Engravers	100%						
Paratus Group	100%						
Peterson Beckner Industries	60%				39%	1%	
Populus Group	100%						
Pitteo Metals	60%	10%		10%	20%		
Prime Security	100%						
Ram Tool **NON-COMPLIANT**							
Randolph & Co.	100%						
Remant Group (The)	75%				25%		
River City Erectors							100%
Ross Bryan Assoc.	84%			11%	5%		

The Convention Center Workforce Data Compliance Report
Semi Annual: July - December 2011

COMPANY	ETHNIC BACKGROUND						
	AMERICAN	EUROPEAN	MIDDLE EASTERN	ASIAN-PACIFIC	SOUTH/ CENTRAL AMERICAN	OTHER	UNKNOWN
Roswell Drywall **NON-COMPLIANT**							
Ryan Fire Protection	100%						
Schuff Steel Company	100%						
Shrop-Vickers Concrete Reinforcing	45%				55%		
Smith & Hirsch	100%						
Spradlin	85%				15%		
Structural Bolt **NON-COMPLIANT**							
Sunago Builders, Inc.	53%				40%		7%
Superior Air Handling	89%	3%	1%		2%	1%	4%
Superior Traffic Control	75%			25%			
Tate Ornamental	100%						
Taylor's Structural Imaging							100%
Thompson, Ventulett, Stainback & Assoc.							100%
TRC Worldwide Engineering	25%	38%	12%	25%			
Trinity III Mechancial							100%
Trinity Steel	100%						
Trojan Labor	92%				8%		
TTL, Inc. Geotechnical	100%						
Tuck Hinton Architects	100%						
United Skys	83%	17%					
Universal Electronics	100%						
Valley Wholesale	100%						
Welding Techniques and Services	100%						
Willis, OCIP	100%						
Wylie Steel Fab	95%				3%		2%

Music City CENTER

Project Management & Development

MCC Workforce Development Summary Report

January 26, 2012

Applicant Status

- 359 total applicants hired to Music City Center Campus (323 MCC & 36 Omni Hotel).
- 18 United States Veterans hired.
- Workforce Program the primary recruiting source for both projects. 94% Middle TN hires.
- Database over 4,500 technical, skilled, and unskilled laborers.

Community Partnerships / Job Training

- 26 community partners- notably TN Career Centers, Urban League, Martha O'Bryan Centers.
- Renewal House joins as the Workforce Program's 26th community partner. Renewal House provides life skills and job transition training to Middle TN women recovering from drug or alcohol abuse.
- 1,800 total people referred for job training:
  - 43 applicants OSHA 10-Hour Construction Safety Certified
  - 12 enrolled in G.E.D. prep training
  - 9 applicants submitted union apprenticeship applications.
  - 40% of all applicants hired this quarter participated in job skills training.

Music City Center Contractors

- 75 participating prime and sub-contractors.
- Referral relationships with Plumbers and Pipefitters Local #572, International Brotherhood of Electricians Local #429, and Southeast Laborers Local #386.
- In demand trades include: welders, ironworkers, drywall finishers and framers, acoustical carpenters, and general laborers.

Omni Hotel

- 36 applicants hired at Brasfield & Gorrie in concrete forming and general labor.
- Program staff participates in sub-contractor start- up meetings and community outreach affairs.
- All open positions at Omni site are posted on the TN Career Center website and interested applicants can apply at the MCC Workforce trailer. This makes the MCC Workforce Program the primary recruiting source for both projects.

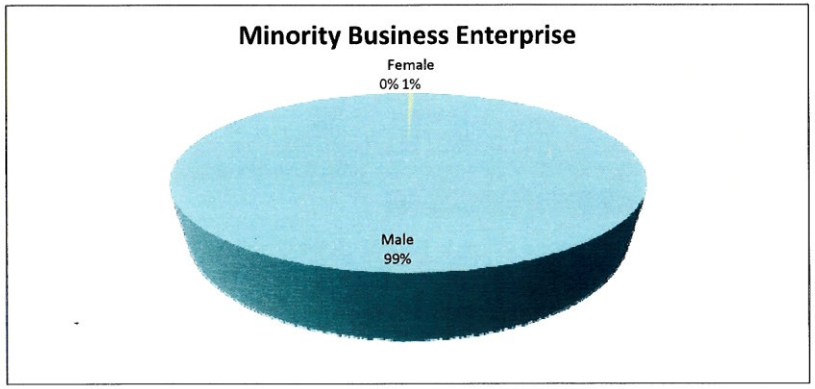
MUSIC CITY CENTER

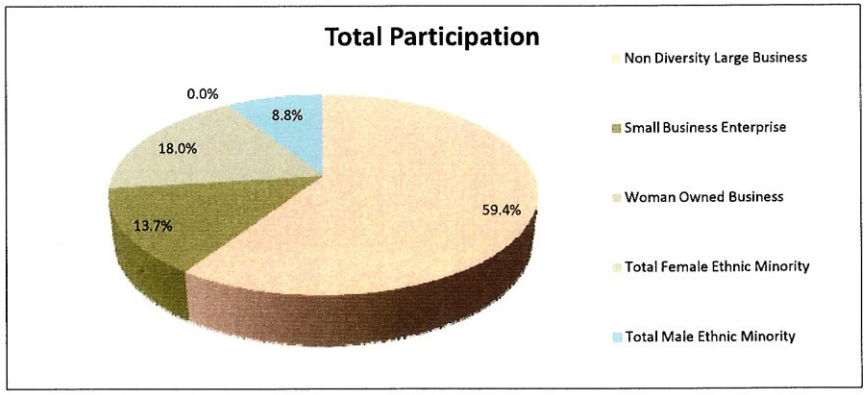
DBE PARTICIPATION

4TH QUARTER 2011

ETHNIC MINORITY MALE ONLY					TOTAL MINORITY BUSINESS ENTERPRISE	ETHNIC MINORITY FEMALE ONLY						TOTAL DBE PARTICIPATION				GRAND TOTAL		
													OTHER DBE					
African American	Hispanic	Asian Pacific	Native American	Hasidic Jews	Total Male Ethnic Minority	African American	Hispanic Female	Asian Pacific	Native American	Total Female Ethnic Minority	Total Minority Business Enterprise	Woman Owned Business	Small Business Enterprise	Total Other DBE	Total DBE Participation	Non Diversity Large Business	GRAND TOTAL
$4,578,908	$0	$109,975	$0	$0	$4,688,882	$25,999	$0	$0	$0	$25,999	$4,714,881	$9,600,351	$7,303,248	$16,903,599	$21,618,480	$31,575,620	$53,194,101
Percentage of Minority Business Enterprise					99.4%					0.6%	100%						
Percentage of All DBE Participation					21.7%					0.1%	21.8%			78.2%	100%		
Percentage of Grand Total					8.81%					0.05%	8.9%	18.0%	13.7%	31.8%	40.6%	59.4%	100%

DBE PARTICIPATION SUMMARY	% OF TOTAL
MINORITY OWNED BUSINESSES	8.9%
WOMEN OWNED BUSINESSES	18.0%
SMALL BUSINESS ENTEPRISE	13.7%
TOTAL	40.6%





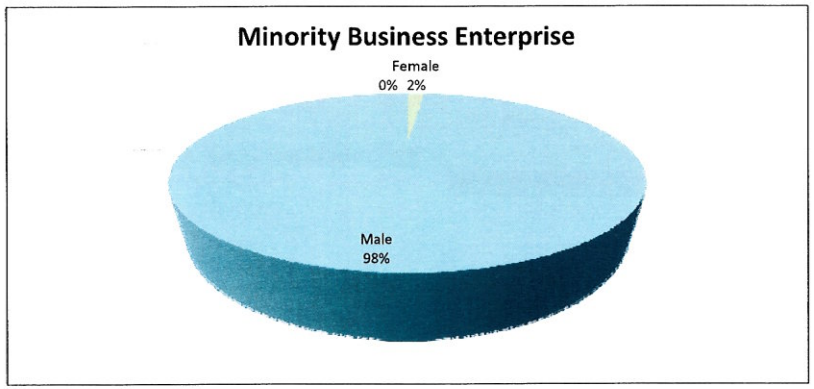
MUSIC CITY CENTER

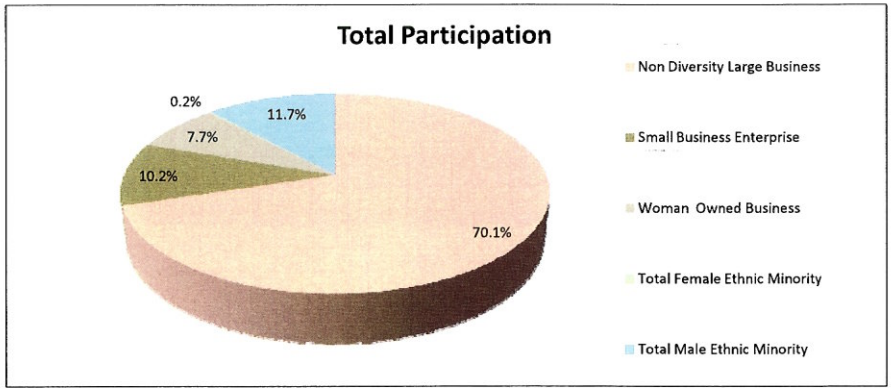
DBE PARTICIPATION

PROJECT TO DATE
As of 12/31/2011

	ETHNIC MINORITY MALE ONLY					TOTAL MINORITY BUSINESS ENTERPRISE	ETHNIC MINORITY FEMALE ONLY					TOTAL DBE PARTICIPATION	OTHER DBE				GRAND TOTAL	
	African American	Hispanic	Asian Pacific	Native American	Hasidic Jews	Total Male Ethnic Minority	African American	Hispanic Female	Asian Pacific	Native American	Total Female Ethnic Minority	Total Minority Business Enterprise	Woman Owned Business	Small Business Enterprise	Total Other DBE	Total DBE Participation	Non Diversity Large Business	GRAND TOTAL
	$32,672,923	$83,575	$1,985,087	$0	$0	$34,741,585	$611,281	$0	$0	$0	$611,281	$35,352,865	$22,918,351	$30,244,031	$53,162,382	$88,515,247	$207,899,729	$296,414,977
Percentage of Minority Business Enterprise						98.3%					1.7%	100%						
Percentage of All DBE Participation						39.2%					0.7%	39.9%			60.1%	100%		
Percentage of Grand Total						11.7%					0.2%	11.9%	7.7%	10.2%	17.9%	29.9%	70.1%	100%

DBE PARTICIPATION SUMMARY	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	11.9%	44
WOMEN OWNED BUSINESSES	7.7%	34
SMALL BUSINESS ENTERPRISE	10.2%	34
TOTAL	29.9%	112





Nashville Convention Center Authority

1 Oct – 31 Dec

Quarterly Report Q2-2011

Music City Center Workforce Development

TN Department of Labor and Workforce Development

31 December 2011

Staff Members

Debbie Frank..... Convention Center Authority
Project Manager- Art, Development, and Labor Administration

Autumn Henderson..... Convention Center Authority
Program Supervisor

Mika Russ..... TN Department of Labor
Project Coordinator & Workforce Development

Sharyn Pelych..... TN Department of Labor
Program Assistant & Workforce Development

Sharon Hurt..... Jefferson Street United Merchants Partnership Inc.
Executive Director – Community Based Organization Coordinator

K'Nesha Ewing... Jefferson Street United Merchants Partnership Inc.
Program Assistant

Tamika White..... Jefferson Street United Merchants Partnership Inc.
Program Assistant

Nomenclature

BAO = Business Assistance Office

C.B.O. = Community Based Organization

G.E.D. = General Education Development

J.U.M.P. = Jefferson Street United Merchants Partnership

M.C.C. = Music City Center

M.O.U. = Memorandum of Understanding

OSDN = Operation Stand Down Nashville, Inc.

OSHA = Occupational Safety and Health Administration

TNDOL = Tennessee Department of Labor

TOSHA = Tennessee Occupational Safety and Health Administration

WOTC = Work Opportunity Tax Credit

Operations

The Music City Center Workforce Development Program is designed to assist individuals who have construction related job skills. The program promotes professional development, connects people with job training, and gives direct access with contractors. The Workforce Program is partly funded under a grant from the TN Department of Labor and Workforce Development and operates in association with Jefferson Street United Merchants Partnership, Inc. (J.U.M.P.). Partnerships and collaborations among the public, private, and non-profit sectors are essential to successfully establish, build and sustain workforce and economic systems. The program centers on non-profit organizations and local educational institutions with workforce related services and curriculums in an effort to utilize a single source of contact to provide recruitment, employability life skills, and construction related job training. Job readiness is the key to sustained employment.

Convention Center Authority Chair Marty Dickens announced in August 2011 the Tennessee Department of Labor and Workforce Development, in conjunction with the Nashville Career Advancement Center, have awarded monetary and in-kind grants to the Music City Center to fund the second year of the project's workforce development program. The Nashville Career Advancement Center is providing a one-year $100,000 grant to directly fund the project while the TN Department of Labor and Workforce Development is supplying one full-time staff member and one part-time staff member to the Music City Center team for one year. The Music City Center welcomed Sharyn Pelych as the newest team member of the MCC Workforce Program in early November. Sharyn is an experienced business professional and will operate the on-site trailer. She joined the TN Department of Labor in 2010 as an Interviewer at the Williamson County Career Centers.

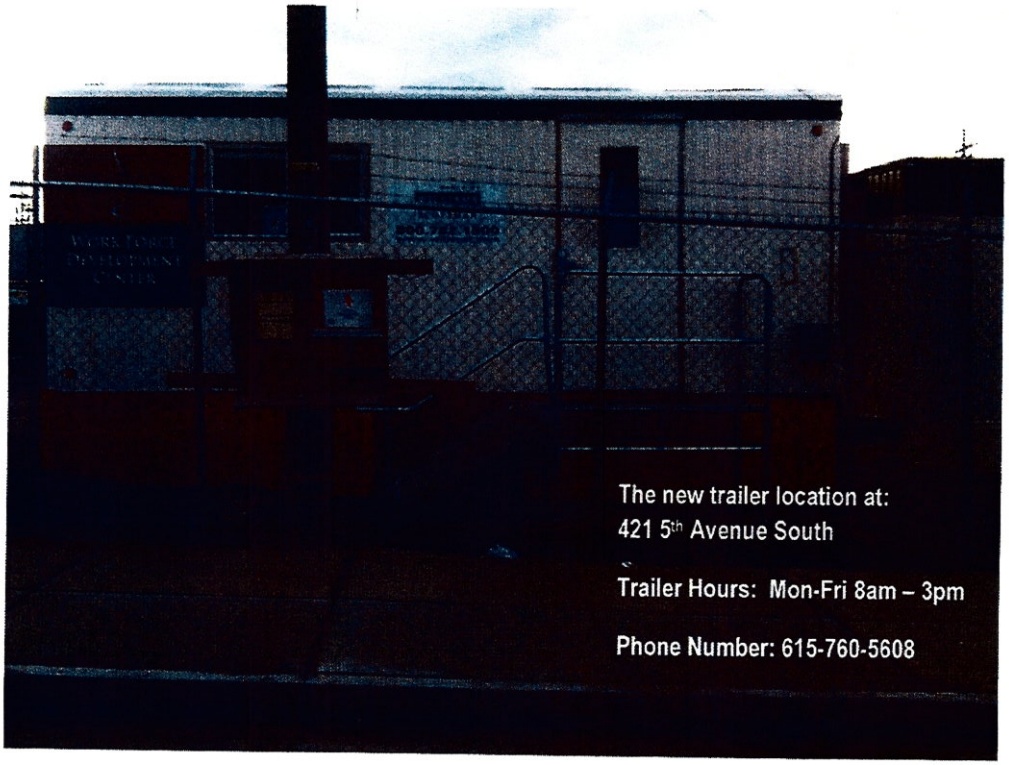
The Music City Center (MCC) Workforce Program placed eighty-nine Middle TN residents for work this quarter. The workforce program steadily recruits and places 32% of the MCC project labor force. Nineteen contractors requested work orders and the leading hiring contractor this quarter is Brasfield & Gorrie at Omni Hotel site for concrete formers and general laborers. Over 10% of all applicants hired this quarter received job skills training from a community partner.

Job training remains a key to sustainable employment, and the MCC Workforce Program is committed to referring applicants for hard and soft skills training. The majority of job training referrals take place at the J.U.M.P. location where the program assistants contacted over 200 people for job training. Sharon Hurt

successfully established one new community partnership with Renewal House, located in Nashville, TN. Renewal House provides life skills and job transition training to Middle TN women recovering from drug or alcohol abuse. In addition, J.U.M.P. opened its doors to host weekly soft skills training with the Martha O'Bryan Center. An added benefit is the MCC Workforce program now operates from in-house software, Avionté and the TN Department of Labor and Workforce Development (TNDOL) eCMATS software.

Other mentionable housekeeping updates include:

- New onsite hours of 8:00 am until 3:00 pm
- Community based organization literature (CBO) is now available for applicants for onsite and offsite locations
- The onsite trailer has a new location at 421 5th Avenue South
- A new program brochure is created
- The program collected over 400 online and paper applications this month
- Bi-monthly staff meetings are held at J.U.M.P. conference room
- Quarterly staff meetings are held at MCC large conference room



MCC Participating Contractors 1/3

CONTRACTOR	SUB-CONTRACTORS	PROJECT SCOPE	30 DAY NEEDS	AVG. DAILY NO. EMPLOYEES	# HIRED APPLICANTS	TRADE OR SKILLS NEEDED
Ace Metal Fabrication	RIVER CITY ERECTORS	Fabricated Steel & Equipment	[1]Ironworkers; Welders	18	2	Ironworkers; Welders
Acousti Engineering	- -	Acoustic Ceilings	Exterior Framers	13	8	Exterior Framers
Alexander Metals	- -	Interior Glazing & Storefront	July '12	9	-	-
Allan Spears Masonry	Ram & Tool Supply; Wasco	Masonry	Brick/Block Masons, Tenders	45	50	Mason/ Bricklayer
Alpha Insulation	- -	Fire proofing	Clean up laborers; spray fire proofers	11	1	Fire proofer; Laborer
Amano McGann	- -	Parking Control Equipment	December '12	-	-	-
	Amquip	Heavy Equip. & Cranes	Heavy Equip. Operators	Unknown	2	Crane; Heavy Equip. Operators
Associated Imports Corp.	- -	Stone	Stone Masons; Tenders	10	4	Mason (stone)
Baker Roofing	Landscape Support	Roofing	Roofers/ Helpers	34	1	Roofers/ Helpers
Bell/Clark	- -	General Contractors	Laborer / Carpenter	-	15	Foreman; Carpenter; Laborer
Bomar Construction	- -	Demo and Abatement	Scope completed.	0	0	Demolition
CCK Construction		Partial Arena Ramp	Scope Completed.	0	1	Laborer
CECO	Stan Reece Concrete	Structural Concrete	Scope near completion	50	113	Concrete (pour, finish, form)
	Concrete Pump Partners	Pouring Pumps	Scope near completion	-	-	Concrete (pour, finish)
	Push 4 J	Concrete Finishing	Discontinued.	0	2	Concrete (finish)

[1] Items highlighted in red indicate a current job opening on the MCC Project.

MCC Participating Contractors 2/3

CONTRACTOR	SUB-CONTRACTORS	PROJECT SCOPE	30 DAY NEEDS	AVG. DAILY NO. EMPLOYEES	# HIRED APPLICANTS	TRADE OR SKILLS NEEDED
Conti Electric	Marine Electric; Stansell Electric	Electrical, Fire Alarm, AV, Telecom	Electricians, Admin Assistant	Conti= 173	7	Electrician, Helper
Eugenio Painting	- -	Painting	January '12	2	-	Painter
Enclos Corp		Curtainwall	Unknown	13	-	Laborers
Federal Equipment Dealers	- -	Food Service Equipment	July '12	-	-	Installer; Laborer
Foley Company	Gibson Mechanical	Mechanical & Plumbing	Welders, Plumbers, Pipefitters	Foley= 137 Gibson= 3	18	Welders, Plumbers, Pipefitters
	Superior Air Handling	Air Ducts	Installers	105	1	HVAC
The Hannah Company	Harmony Construction	Overhead Door & Loading Dock Equipment	November '11	-	-	Laborer
Hufcor, Inc.	Crawford Doors	Operable Walls	Unknown	10	-	Laborer
ISEC	- -	Millwork & General Trades	General Laborers	-	-	Carpenter; Laborer
Kovach	John W. McDougall	Metal Panels	Metal Stud Framers	10	-	Framers; Laborer
Lenex Steel	DCCI; Sentry	Structural Steel	Ironworkers	DCCI= 91 Sentry= 14	1	Ironworkers
Metro Waterproofing	Randolph Inc.	Waterproofing	Water proofers; Laborers	11	5	Water proofer; Laborer
Mountain States	Jones Brothers	Site Utilities	Scope Near Completion.	3	1	Heavy Equipment Op.
Nashville Electric Service	- -	Substations	Excavators; Administrative	Varies	-	Excavators; Administrative

[2] Conti Electric, Foley Company, and Lenex Steel will use a local union labor force. All MCC Workforce Program applicants with employable skills in these corresponding trades are referred and/or hired to related union halls.

[2] International Brotherhood of Electrical Workers Local #429; Plumbers and Pipefitters Local #572; Iron Workers #492.

MCC Participating Contractors 3/3

CONTRACTOR	SUB-CONTRACTORS	PROJECT SCOPE	30 DAY NEEDS	AVG. DAILY NO. EMPLOYEES	# HIRED APPLICANTS	TRADE OR SKILLS NEEDED
Nashville Machine Elevator	Southeastern Constructors	Vertical Transportation	Unknown	9	-	Elevator Installers
Roswell Drywall	Valley Interior Products; Obando; LMC	Drywall	Framers; Hangers; Finishers; Laborers	186	17	Drywall
Ryan Fire Protection	Guardian Sprinkler	Fire Protection	Laborers	19	-	Fire Protection
Schuff Steel	ULCSE; Peterson Beckner	Miscellaneous Steel Erection	Welders; Iron workers	112	59	Welder Ironworker
Spectra Contract Flooring	- -	Flooring & Tile	December '11	-	-	Tile Installer
Summit Constructors	- -	Utility Relocation/ Temp Service	Scope Near Completion.	Varies	1	Pipe layers Heavy Equip. Operator
Tate Ornamental	Hermosa Construction	Ornamental Metals	General Laborers	3	-	Laborers & Skilled Installers
	Trojan Labor	Laborers	General Laborers	Unknown	13	Laborer
Convention Center Authority		Associate Project Manager	-	16	1	Project Management
TOTAL	**TOTAL**		**TOTAL**	**TOTAL**	**TOTAL**	
58 Participating Contractors	**24 Participating Sub-contractors**		**25 Contractors on site**	**1,100- 1,200 Workers on site Daily**	**323 Hired Applicants**	

The MCC Workforce Program encourages contractors to utilize program participants during the construction phase. The Workforce Development program creates another resource to help support local job creation through the Music City Center project. This quarter's success of placing eighty-nine applicants to the MCC site demonstrates the program's significant contribution in assisting contractors with an available skilled labor force. The project recently celebrated the completion of structural steel erection. Now the Music City Center is increasing efforts in interior finishing trades. Acoustic ceiling carpenters, drywall framers or finishers, and stone or granite installers (see picture on left), are among the most in demand tradesmen or tradeswomen on the site fall 2011.

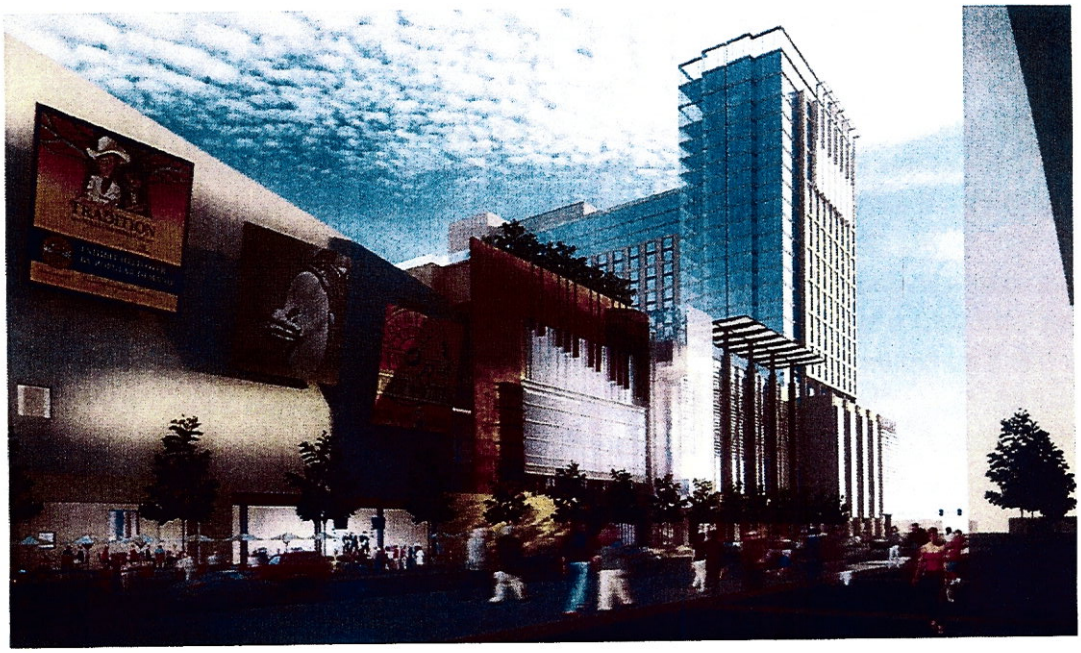
Acousti Engineering Co., Associated Imports, and Roswell Drywall combined hired seventeen program applicants. These contractors are assigned interior finishing scopes.

General laborers are in high demand on the MCC site for several reasons. First, the most amounts of prime contractors are working on the project at one time from now until mid- winter 2012, making this the busiest season- and the messiest! Bell/Clark is enforcing a daily composite cleanup crew, a contractual one laborer for every ten workers on the site. The MCC Workforce Program markets local laborers to contractors to encourage them to hire and keep the project clean and safe. Any applicant with a minimum of one year experience on a commercial construction site, or has a minimum of ten hours OSHA certification, shall qualify for a general laborer position. Currently, just under 2,000 applicants qualify as a general laborer for Music City Center. Qualified laborers that consistently call in available once a week, and all U.S. veterans, will be among the first applicants referred for general laborer positions.

Omni Hotel

In August 2010, Mayor Karl Dean and officials from Omni Hotels & Resorts announced plans to build and operate a headquarters hotel for the Music City Center, scheduled to open in 2013, within months of the new convention center. The hotel will create 300 new, full-time jobs when open, 200 of which are guaranteed to be filled by Davidson County residents. The MCC Workforce Program plays a key role in recruiting construction workers to fill these positions by serving as the primary referral service for the site. Contractors can remain compliant with federal employment qualiciations with access to our onsite TN Department of Labor representative, Mika Russ. This relationship has resulted in the following results:

1. **Thirty-six applicants are hired** at the general contractor, Brasfield & Gorrie.
2. All open positions are posted at TN Career Center website.
3. Program staff members participate in contractor meetings and community outreach affairs.
4. Superintendents have full access to on-site trailer to conduct interviews.



Available Applicant Skills

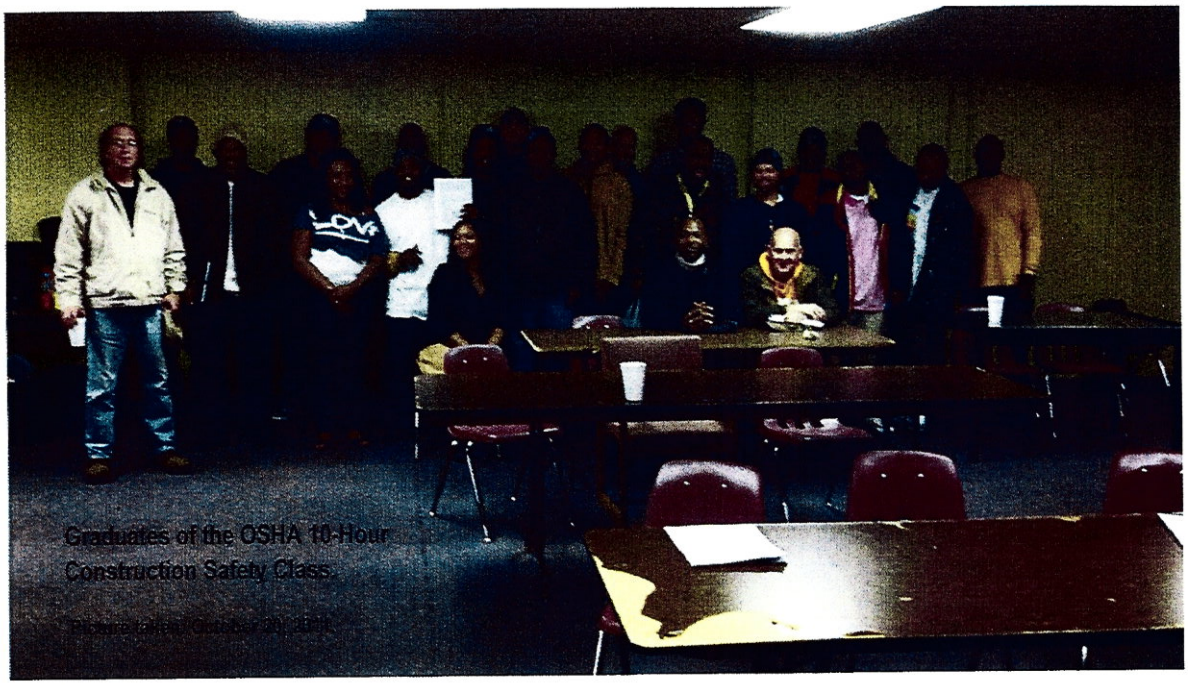
CLASSIFICATION	Q1	Q2	Q3	Q4
Bricklayer	221	245		
Bulldozer	38	40		
Carpenter, Carpenter Helper	801*	886		
Clean-up	1799	2025		
Concrete (former, pourer, finisher)	669	772		
Demolition	130	193		
Dry Wall (hanger, framer, finisher)	308	363		
Electrician, Electrician Helper	361*	374		
Excavator	13	17		
Field Surveyor	7	19		
Fire Proofer	7	11		
Flagger	24	30		
Foreman	84	117		
Forklift	553	704		
Framer	280	369		
General Construction	1779	1962		
General Laborer	1488	1727		
Heavy Equipment Operator	183	249		
Heating/ Venting/ Air Conditioning	11	89		
Ironworker	36	64		
Jackhammer	54	66		
Landscaper	153	229		
Machine Operator	153	187		
Mason, Mason Tender	262	298		
OSHA 10 Certification	90	133		
Painter/ Plasterer	372	489		
Pipefitter	113	149		
Plumber	235	300		
Read Blueprints	112	151		
Roofer	158	235		
Sheet Metal Worker	2	20		
Water Proofer	67	87		
Welder	246	376		

*Indicates a correction from Q1-2011 report.

Community Based Organizations

The Workforce Development team works closely with community-based organizations (CBOs) and education and training providers serving the Middle Tennessee area. Job readiness and adequate training is the key to sustained employment, so the Music City Center Workforce Development Program has partnered with 27 Nashville-area community based organizations, led by the Jefferson Street United Merchants Partnership (J.U.M.P.) for training assistance. Applicants for jobs at the Music City Center who may require additional training are referred to the organizations listed on the next pages, based on the type of training the applicant requires.

CBOs play a vital role in the hiring process at Music City Center. This quarter, over two hundred applicants are contacted for job training. Twenty-one of the eighty-nine hires this fall received job training through a local community organization. These applicants attended classes to sharpen their interview skills, strengthen their résumé, or complete an OSHA 10-Hour Construction Safety course. In the photo below, twenty-three applicants received their OSHA certification, sponsored by TOSHA. The leading CBO recruitment sources include Urban League of Middle TN, Middle TN Career Centers, and Martha O'Bryan Center.



Graduates of the OSHA 10-Hour Construction Safety Class.

Community Based Organization	Applicants Referred from CBO	Applicants Referred to job training	Contacted this quarter	Hired to MCC Project	Type of Services Offered
Goodwill Industries (OSHA training)	0	71	23	3	Goodwill is hosting OSHA 10 training for MCC applicants
The Next Door	4	0		1	Life skills
15th Ave. Baptist CDC	21	8		2	Lead Based Paint Removal training
Feagins Medical Group	0	0			Employee drug screening
Martha O'Bryan at J.U.M.P.	21	232	62	9	Soft skills (resume writing; interview tips; career assessment tests)
Project Return	26	59		5	Soft skills; collects MCC applications
TN Technology Center	8	3			Hard skills construction training
Urban League of Middle TN	6	34	1	9	Soft skills; GED prep; collects MCC applications
Y-Build	5	5			Hard skills construction training; men ages 18-24
Family Center of Edge hill	0	0			Referral services only
Renewal House					Life skills for women.
Interdenominational Ministers Fellowship	0	0			Referral services only
Mending Hearts	0	0			Referral services only
TN Career Centers	67	247	1	13	Résumé writing; interview tips; completing applications
TN State University Service Learning Dept.	0	0			Referral services only

Nashville Area Hispanic Chamber of Commerce	0	0			Referral services; collects MCC applications
Miller-Motte Technical College	6	0		1	Welding Technology and other construction trades
Dierson Charities	0	1			Job placement for ex-offenders
Job Corps of TN	3	6		1	Construction training for youth ages 18-24
Operation Stand Down	26	21		1	Life/ soft skills training for veterans
New Life Comm. R.A.M.	4	0			Job skills; life skills; housing for men
Opportunities Industrialization Center	12	45			Computer skills/ basic job skills training
Maximus	6	0			Job readiness/ soft skills training
Nashville Street Works	3	0			Referral services only
Welcome Home Ministries	5	0		2	Referral services only
Local Laborers Union #386	64	43		11	OSHA 10; scaffolding training
26 Total Partners	**287**	**1,808**[3]	**227**	**58**	

[3] The total number of CBO referrals reflects the total amount of individuals contacted for a soft or hard skills training. This number includes the amount of persons who declined CBO training.

Community Organization Updates

- Over 1,800 persons are contacted for job training classes at one of the local organizations.
- Sharon met with representatives of Conexion Americas, Metro Homeless Project, and Room in the Inn. These community organizations have pending MOUs with the program.
- Seventeen percent of the applicants that are hired onto the MCC site received job training through a community partner.
- Dierson Charities, formally *Dismas House,* continues to partner with MCC Workforce Program. Dierson Charities provides job placement for ex-offenders.
- Three additional applicants submitted complete applications to the Electrician Joint Apprenticeship Training Committee this quarter.
- Renewal House joined as the workforce program's 26th community partner. Renewal House provides life skills and job transition training to Middle TN women recovering from drug or alcohol abuse. (MOU established January 2012)
- Eleven persons are referred for G.E.D. preparation training.
- MCC Workforce Program partnered with TN Technology Center of Nashville and offered seven deserving candidates full scholarships to the Construction Building Trades Program. Each scholarship is valued at $2,000 for nine month training in basic carpentry, electrician, and plumbing work. Five of the seven students remain in the program and are now in the second trimester of the program. A notable participant, Diane Henry, is nominated to represent Middle TN as the *"Most Outstanding Student"* award. If she wins the grand prize, she can win a brand new car or a laptop.

Community Outreach

- J.U.MP. hosted a OSHA 10-Hour Construction Safety Certification class for MCC applicants. Twenty-one applicants and two program assistants were OSHA certified (October 19 & 20, 2011)

- K'Nesha and Tamika represented the program at an Urban League of Middle TN job fair. (October 26, 2011)
- The Next Door hosted a luncheon and program staff members and Convention Center Authority members attended. (October 18, 2011)

- Autumn and Mika presented at Nashville South Career Center to a small group of unemployed local people about potential job opportunities at Music City Center (November 2, 2011)

- Sharon, Mika, and Autumn attended TN Department of Labor quarterly board meetings. (November 1 & 3, 2011)

- Autumn presented to Stratford High School students in a one day a week, 4 week series, "Careers in Construction". (October 3 – November 17, 2011)

- Staff members met with representatives of Renewal House. Renewal House provides life skills and job transition training to Middle TN women recovering from drug or alcohol abuse. (November 11, 2011)

- Bell/Clark hosted a OSHA 10-Hour training for MCC applicants and current MCC employees. Twelve participants are trained through the workforce program. (December 1 & 2, 2011)

- Mika and Autumn presented to a panel of local resource sharing agencies called by Mayor Karl Dean's Nashville Poverty Initiative. They informed the panel of current available positions at MCC and Omni hotel sites and discussed best practices for interviewing and hiring. (December 14, 2011)

Veterans Assistance

We are following the State of TN example by giving Veterans a priority of service in the Workforce Development Program. Employment and training services are provided to veterans of the United States Armed Forces through a nationwide network of approximately 3,000 One-Stop Career Centers. Middle Tennessee resident veterans may access one of 25 One-Stop Career Centers in the local area.

The U.S. Department of Labor has implemented Priority of Service for veterans and eligible spouses in all qualified job training programs. Operation Stand Down Nashville, Inc (OSDN) is the primary non-profit resource for veterans in Middle Tennessee providing employment readiness training and placement assistance. They are a community partner with the Workforce Development Program since November 2010.

Currently, the program assisted in hiring eighteen veterans to the Music City Center site. The program staff is committed to informing hiring contractors of the Work Opportunity Tax Credit (WOTC) employers can receive for hiring U.S. veterans.

Applicant Profile

After a layoff from the Southern Mattress Factory in the summer of 2011, Jerel Williams, like so many other Middle Tennesseans, began a fervent search for a new job. He applied with the Music City Center Workforce Development Program, at Jefferson Street United Merchants Partnership (J.U.M.P.) location, in hopes of finding a new career in construction. Jerel took advantage of the OSHA 10 Hour training class held at the Bell Clark trailer on December 1 and 2, 2011.

It was just a few short weeks later that this class would greatly benefit Jerel by landing him an interview with a subcontractor on the MCC site. Rick Haydon of Peterson Beckner Industries, a steel erector, saw potential in Jerel and gave him a job as a general laborer. The hard work and determination he displayed was rewarded in January with news of a promotion. He is currently training to be a foreman of a 12 person crew on site and looks forward to the challenges he will face in his new role. When asked if he had any advice for those who are still searching for work, Jerel says, "Do NOT give up! Something will happen, but just don't give up!" He says he has learned a lot about safety, especially the safety of others. His experience at the Music City Center has given him a new found passion for construction and he wants to continue working in this industry with hopes of owning his own construction company one day.

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