

MINUTES OF THE MEETING

METROPOLITAN AUDITORIUM COMMISSION

TUESDAY, JUNE 11, 2019

9:00 A.M. ROOM A-31 of the Municipal Auditorium

PRESENT: Blake McDaniel, Alice Chapman, John Landers, Aleah Armstrong, Christy Watkins, Perri duGard Owens and Leeanne Lisk

ABSENT: None

GUESTS: Theresa Costonis, Attorney, Metro Legal Department; Angie Smith, Musician's Hall of Fame & Museum; Peter Heidenreich, Hall Strategies

Mr. McDaniel called for the approval of the minutes for the meeting held on March 14, 2019. The motion to approve the minutes was made by Ms. Chapman and seconded by Ms. Lisk. Vote – Unanimous.

Mr. McDaniel invited Ms. Smith to speak to the Commission regarding the MHOFM (Musicians Hall of Fame and Museum).

Ms. Smith stated that the MHOFM had been busy this summer. She spoke about upgrades & landscaping to the outside of the MHOFM, which will look better and allow for them to rent outside space for private events.

Mr. McDaniel called for staff reports.

Mr. Reno presented the Sales and Marketing reports. He briefly went over a couple of events that were coming: Bastille and Marshmello, and stated that they were both Live Nation (LN) events. Mr. Reno also stated that on the sales report, LN continues to hold a lot of dates, but that

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doesn't mean these dates are all confirmed yet. He also said that he has put out phone calls to let people know that he is here, in hopes of drawing in some more events.

Mr. McDaniel called for the Manager's Report.

Mr. Reno started by giving an update of what he's been doing since taking the position as interim General Manager. He stated that he's had numerous meetings with various people: representatives of the Mayor's Office, Finance Department, and Purchasing Department; representatives of Sounds organization; representatives of Nissan Stadium. Mr. Reno also said that he has attended 12 hours of mandatory employee orientation. He stated that he has had on-going meetings with MHOFFM, in an effort to keep the line of communication open with them. Mr. Reno said that he met with each employee individually, as well as each commissioner individually.

Mr. Reno stated that since the last commission meeting, the concessions contract was now in place. He also said that since the last meeting, we had hired an Event Coordinator. Mr. Reno stated that we have 2 employees out at this time for medical reasons, but that everyone has stepped up and we are meeting our clients' needs.

Mr. Reno said that the restroom renovations were supposed to begin in late May, but the Purchasing Department determined that something mandatory was not in place, so they have started re-working that again with the architect. Therefore, we are currently in limbo with the restroom renovations.

Mr. Reno updated the commission on the risers. He stated the original number was \$1.5 Million. Mr. Reno knew the representative of the riser company and he has talked with him and got the number down to less than \$650,000. Mr. Reno is hoping that at the next 4% funding, possibly in

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September, that Finance and the Council will look more kindly upon us with this new amount, and approve funding for the risers.

Mr. Reno spoke about the NES vault and the need for repairs. The NES vault, which houses all the electrical supply for the building, is falling in and is under our loading dock. The worst case scenario, if it collapses, is no electrical power to the building. The first estimate, which was provided by NES, is \$250,000. Mr. Reno has had NES meet with him at the building. He is also trying to work with other Metro departments, to see if we can cut some of the costs associated to the NES vault repair.

Mr. Reno gave an update on the Pouring Rights. One of the respondents did not respond completely, so the RFP is back out for a 2nd bid. We should know more in 30-60 days.

Mr. Reno stated that the MHOFM lease renewal is up next year. So, he is giving the commission a head's up, that in the next 6 months, we need to be prepared to address that lease renewal.

Mr. Reno spoke about the Live Nation (LN) Preferred Promoter Contract and that the term may be extended up to an additional 2 years, if mutually agreed upon by both parties. The current contract ends 08/01/2019. The commission discussed and decided to renew for an additional one year. If need be, then next year, they could renew for an extra year. Mr. McDaniel made a motion to extend the current LN contract for a period of one year. Mr. Landers seconded the motion. Motion approved unanimously by the commission.

Mr. Reno stated that the current ticketing contract with TicketMaster (TM) expires 06/30/2019. It is one of the contracts that didn't get into Purchasing's cue in a timely manner. We do not have time to do an RFP for a 5 year ticketing contract, therefore an emergency extension will be granted by Purchasing for 6 - 12 months. Due to the impending RFP for possible outsourcing of

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the Auditorium management, it would be preferred to not enter into a 5 year contract at this time. Therefore the commission decided it would be best to go into the emergency extension for as long as possible. Mr. McDaniel made a motion to extend the current ticketing contract with TM until 06/30/2020. Ms. Watkins seconded the motion. Motion approved unanimously by the commission.

Mr. McDaniel also made a motion for the General Manger to start the scope of services for an RFP for a new one year ticketing contract, with 4 one year options. Ms. Chapman seconded the motion. Motion approved unanimously by the commission.

Mr. Reno addressed the outsourcing management agreement. After discussions, the commission directed Mr. Reno to continue to work on the scope for this RFP. They also directed Mr. Reno to get a representative from the Purchasing to attend our next meeting to go over the preliminary scope.

Mr. McDaniel opened the discussion for new business. The next commission meeting was set for August 7, 2019.

There being no further business, the meeting adjourned at 10:15 a.m.

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APPROVED:
