

SPORTS AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE &  
DAVIDSON COUNTY

Minutes of August 16, 2018 Meeting of the Board of Directors  
First Tennessee Park  
10:30 a.m.

**Board Members:** Kim Adkins, Cathy Bender, Emmett Wynn, Margaret Behm, Bob Obrohta, Jad Duncan, Dudley West, Chuck Meriwether

**Staff:** Monica Fawknorton, Ilesha Montesrin, Quinton Herring, Margaret Darby (Legal)

**Titans/Nissan Stadium:** Steve Underwood, Walter Overton, Burke Nihill, Bob Flynn, Jenneen Kaufman

**Predators:** Sean Henry, Kyle Clayton, Keith Hegger, David Kells, Gerry Helper

**Sounds/First Tennessee Park:** Doug Scopel, Adam Nuse, Jeff Hem, Court Jeske (NSC), Ron Deal (NSC), Patrick Zazzaro (NSC)

**Visitors:** Laura Womack (Nashville Fairgrounds), Ed Henley (Pillars Development), Roxianne Bethune (Alliance Synergy Group), Brasher Burbank (Stewart Logistics), Chuck Mashburn (Stewart Parking), Mary Cavarra (MLS2Nashville), Toby Compton (MLS2Nashville), Ron Gobbell (Gobbell Hays Partners), Michelle Scopel (Gobbell Hays Partners), Dick Darr (Capital Project Solutions), Jim Pustejovsky (Capital Project Solutions), Nancy Amons (WSMV), Joey Garrison (Tennessean), Carol Greenlee (Business Resource Group), Tim Garbee (News Channel 4), Dave Heflin (Capital Project Solutions), Eddie Stewart (Stewart Parking Solutions), Michelle Lane (Metro Purchasing), Terri Troup (Metro Purchasing), Greg McKnight (Pinnacle Construction Partners), Tom Lampe (Messer Construction), Matt Wiltshire (Mayors Office)

Chairwoman Kim Adkins called the meeting of the Sports Authority to order at 10:30 a.m. and welcomed all in attendance. Ms. Adkins reminded everyone that the appeals process for decisions by the Authority could be found at the top of the agenda. **Upon a motion duly made and seconded, the Sports Authority unanimously voted to approve the minutes of the July 10, 2018 Informational Session and the July 19, 2018 Board of Directors meeting.**

***Executive Director's Report***

Chairwoman Adkins recognized Ms. Monica Fawknorton to give the Executive Director's Report. After briefly reviewing the meeting agenda, Ms. Fawknorton reported that the Board would be asked to consider a resolution approving the Intent to Award RFQ# 1035670 for Construction Management Services to Mortenson/Messer Construction Co. for the proposed MLS Stadium. After noting that the Fair Board approved the Ground Lease with Nashville Soccer

Holdings for the ten acres/mixed development project earlier that morning, Ms. Fawknorton continued with the following timeline for actions related to the stadium project:

- August 21, 2018 – The Metro Council will consider the following bills on second reading:
  - The demolition of the existing Fairgrounds buildings
  - The ticket tax (requires amending the Metro Code)
  - The Ground Lease between the Fair Board and Nashville Soccer Holdings for mixed use development
- September 4, 2018 – The Metro Council will consider the third (final) reading of the same three bills listed above.

Ms. Fawknorton announced that Mayor Briley has appointed Mr. Jon Glassmeyer to fill the unexpired term of Ms. Lisa Howe through 2022. Mr. Glassmeyer will appear before the Metro Council's Rules Committee on August 21<sup>st</sup>. Ms. Fawknorton additionally announced that Councilwoman Karen Johnson was recently elected Register of Deeds and will be sworn in on August 23<sup>rd</sup>. Ms. Fawknorton noted that the Register of Deeds is one of the Sports Authority's tenants at Bridgestone Arena. General Services is working to update the Register of Deeds space with paint and signage. At this time no material changes or alterations that would require Sports Authority approval are planned.

***Consideration of a Resolution approving Intent to Award for RFQ# 1035670 – Construction Manager for proposed Major League Soccer Stadium***

Chairwoman Adkins recognized Metro Purchasing Agent Ms. Michelle Lane and Ms. Terri Troup, Senior Procurement Officer, to discuss the Construction Manager solicitation. Ms. Lane stated that the solicitation for proposals published on June 13<sup>th</sup> and closed on July 17<sup>th</sup>. Four proposals were received and an evaluation of the proposals was held on August 6<sup>th</sup>. Ms. Lane reported that three of the offerors were selected to interview with the evaluation committee on August 8<sup>th</sup>. Metro Purchasing issued an Intent to Award letter to Mortenson/Messer Construction Co. on August 15<sup>th</sup>. Ms. Lane noted, prior to contract negotiations, there is a ten-day waiting period after the Intent to Award is issued, to allow for protests. Ms. Lane stated that a protest was filed by Barton Mallow. The steps/timeline for the protest process is:

- Purchasing Agent receives formal notice of the protest.
- Purchasing Agent holds a protest hearing and issues written decision within two business days.
- Protestor may appeal the Purchasing Agent's decision within 7 business days.
- If necessary, the Appeals Board hears the case.

The Evaluation Committee for RFQ# 1035670 was comprised of seven people (three scorers and four technical advisors). The scorers evaluated the proposals based on criteria in the RFQ.

Scorers were:

- Monica Fawknorton – Metro Sports Authority
- Laura Womack – Nashville Fairgrounds
- Mary Cavarra – Nashville Soccer Holdings

After much discussion, and with the understanding that deferment would not have long term consequences for the project, the Sports Authority, **upon a motion duly made and seconded, voted to defer approval of the Intent to Award until the protest is resolved.**

### *Facility Questions*

Chairwoman Adkins announced that the Titans recently hosted Kenny Chesney at Nissan Stadium. A record-breaking crowd of over 55,000 attended. She then called for facility questions. There being none, Ms. Fawknorton recognized Mr. Bob Flynn, Vice President of Facilities at Nissan Stadium, to discuss a recent initiative. Mr. Flynn stated that the Titans and the NFL Foundation have partnered with "InSideOut" and Tennessee is one of the early states to get involved. The InSideOut Initiative's mission is to support the health, safety and wellness of athletes, youth football and the communities which support football. The initiative will focus on the character development of both female and male student-athletes in all education-based sports. Locally, the Titans will work with coaches from Tennessee State University and various high schools, discussing the importance of education while being an athlete. The Titans will also be meeting with the Tennessee Secondary School Athletic Association (TSSAA) to discuss the implementation of this initiative in local junior and senior high schools. Mr. Flynn concluded by noting that Taylor Swift will be performing at Nissan Stadium on August 25<sup>th</sup>.

### ***First Tennessee Park Report***

Chairwoman Adkins recognized Mr. Adam Nuse, General Manager, to begin the First Tennessee Park Report. Mr. Nuse stated that the Nashville Sounds recent 15-game winning streak tied the record for consecutive games won. The Nashville Sounds were the first of 160 teams to reach 500,000 fans at this point in the season and, with only eight games left in the season, they hope to continue that lead. He reported that between the Sounds and Nashville SC team executives anticipate that more than 750,000 fans will visit the ballpark by the end of baseball and soccer seasons. On August 20<sup>th</sup>, fifty children will be invited to the ballpark for the annual “Hope to Dream” event where they will all be surprised with brand new beds. Mr. Nuse concluded by showing a video recap of Sounds games.

Mr. Nuse turned the report over to Mr. Jeff Hem, Sounds Play-by-Play announcer, now in his 7<sup>th</sup> season. Noting that the Sounds are the AAA affiliate of the Oakland A’s and the last stop before the Major League, Mr. Hemm described the excitement that comes from watching Sounds players be added to the A’s roster. The A’s current roster (25 players) includes 16 former Sounds players- eight of which were with the Sounds this season. Mr. Hemm concluded by showing two videos of former player Ramon Laureeano, recently drafted by the A’s.

Mr. Doug Scopel continued the report with an update on Community Relations, stating that Year To Date, the Sounds staff has volunteered more than 2,600 hours with over 32 organizations. From baseball to soccer and beer fests to concerts, this year the ballpark has held 90 events. Mr. Scopel also showed a time-lapse video of the field conversion, from baseball to soccer.

Mr. Scopel introduced Mr. Court Jeske, CEO of Nashville Soccer Club, to give a soccer update. Mr. Jeske stated that the Nashville Soccer Club (Nashville SC) is a 2<sup>nd</sup> Division team and part of the United Soccer League (USL). Nashville SC is currently in its inaugural year and averages 10,500 fans at each match. NSC has the 3<sup>rd</sup> highest attendance among 33 teams. Nashville Soccer Club has the highest number of season ticket holders in a USL inaugural season at 6,200. They currently have over 75,000 social media followers and have sold over 25,000 NSC branded items this year. Nashville SC was selected to host the first annually televised USL “Game of the Week,” on ESPN News. Additionally, Nashville SC annually holds two matches at Nissan Stadium. Most recently, Nissan Stadium hosted Nashville SC on July 7<sup>th</sup> and 19,000 fans were in attendance (highest in North American professional soccer history). Mr. Jeske stated that

corporate partnerships, both global and local, have increased throughout the year. Mr. Jeske concluded his report by stating that players volunteer at the Vanderbilt Children's Hospital and showed a video of their visits.

Chairwoman Adkins stated that the next meeting will be held on September 20, 2018 at Bridgestone Arena.

**There being no other business, the meeting adjourned.**