



KPMG LLP  
1201 Demonbreun Street  
Suite 1100  
Nashville, TN 37203

## **Independent Accountants' Report on Applying Agreed-Upon Procedures**

Nashville Hockey Club Limited Partnership,  
Sports Authority of the Metropolitan Government of  
Nashville and Davidson County, Nashville, TN:

We have performed the procedures enumerated below, which were agreed to by the Nashville Hockey Club Limited Partnership (NHC), solely to assist you in complying with the filing requirements for the 2017-2018 Season Settlement Summary as required under the license and use agreement between NHC and the Sports Authority of the Metropolitan Government of Nashville and Davidson County (the Sports Authority). NHC's management is responsible for the 2017-2018 Season Settlement Summary. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of the procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

For purposes of the procedures herein, exceptions of less than \$5,000 have not been reported.

The procedures we performed and our findings are as follows:

1. We obtained the Season Settlement Summary for the year ended June 30, 2018 along with detail supporting schedules for individual game calculations of ticket revenues.
2. We recalculated the mathematical calculations of the Season Settlement Summary, noting no discrepancies.
3. We selected a haphazard sample of 20 games from the listing of detail game calculations and performed the following procedures:
  - a. We recalculated the mathematical calculations of the detail game calculation.
  - b. We obtained the 2017-2018 ticket sales information detail maintained in Archtics and agreed the total sales per the detail game calculation to the total of box office ticket sales per game and the average season tickets and ticket packages per game, per Archtics.
  - c. We agreed Ticketmaster sales to the applicable Ticketmaster statement.
  - d. We calculated the seat use fee as a percentage of total ticket gross. Calculations outside the range of 2%-5% were to be noted as exceptions. For games that fell below 2%, we ensured seat use fee was capped at \$1.75 per ticket. We did not note any exceptions.
  - e. We calculated sales tax as a percentage of net box office receipts. Calculations outside the range of 9.2%-9.3% were to be noted as exceptions. We did not note any exceptions.
  - f. We recalculated the Capital Improvement Fund (CIF) as a percentage of total ticket gross as the lesser of 5% of the ticket price or \$2.00 per ticket. We did not note any exceptions.



- g. We recalculated facility rental, as shown on the NHC prepared supporting schedule as 5% of net box office. We did not note any exceptions.
- h. We noted that there were no club seat adjustments as shown on the NHC prepared supporting schedule and we agreed this to the applicable detail game schedule, noting that there were no club seat adjustments included on the detail game schedule for the respective sample.
- i. We recalculated total other expenses, including box office charges and ticket sellers as shown on the NHC prepared supporting schedule, as a percentage of total ticket gross. Calculations exceeding .5% of total ticket gross were to be noted as exceptions. We did not note any exceptions.

We were not engaged to, and did not, conduct an examination, the objective of which would be the expression of an opinion on the 2017-2018 Season Settlement Summary. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of NHC and the Sports Authority and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

Nashville, Tennessee  
November 30, 2018