

SPORTS AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE &
DAVIDSON COUNTY

Minutes of September 19, 2019 Meeting of the Board of Directors
Bridgestone Arena
10:30 a.m.

Board Members: Kim Adkins, Cathy Bender, Jad Duncan, Jon Glassmeyer, Dan Hogan, Anna Page, Emmett Wynn

Staff: Monica Fawknorton, Ilesha Montesrin, Quinton Herring, Margaret Darby (Legal)

Titans/ Nissan Stadium: Jenneen Kaufman, Walter Overton, Burke Nihill, Gill Beverly

Predators/ Bridgestone Arena: Sean Henry, Kyle Clayton, Keith Hegger, Danny Butler, Michelle Kennedy, David Kells, David Urso, Gerry Helper, Nat Harden, Rebecca King

Sounds/ First Tennessee Park: Doug Scopel

Visitors: Roxianne Bethune (Alliance Synergy Group), Ron Gobbell (Gobbell Hays Projects), Jim Pustejovsky (Capital Project Solutions), Marc Farha (CAA/ICON), Nick Rouziar (CAA/ICON),

Chairwoman Adkins called the meeting of the Sports Authority Board of Directors to order at 10:30 a.m. and welcomed all in attendance. She acknowledged Mayor David Briley for his service and commitment to Davidson County as Mayor and congratulated Mayor-elect Jon Cooper, and the newly-elected members of the Metro Council. Chairwoman Adkins then gave a few facility/partner highlights:

- The Nashville Sounds finished 3rd in their division and hosted 23 sellouts with an average attendance of 8,600 per game.
- Nashville SC won against Birmingham on Tuesday night with a last second winning goal.
- The Nashville Predators won Monday night and play Tampa Bay Saturday night at home. The regular season will kick-off on October 3rd.
- The Tennessee Titans have a divisional game tonight, against the Jacksonville Jaguars.

Upon a motion duly made and seconded, the Sports Authority unanimously voted to approve the minutes of the August 22, 2019 Board of Directors meeting.

Executive Director's Report

Chairwoman Adkins recognized Ms. Monica Fawknorton to give the Executive Director's Report. Ms. Fawknorton reviewed the agenda and thanked the board members for attending the board orientation prior to the meeting. She proceeded to give an update on the Finance Manager position,

noting that the job posting was reopened for two additional weeks, with the goal of broadening and deepening the candidate pool for this critical hire.

Consideration of a Resolution Approving Lease between Metro Parks and the Sports Authority for Suite B of the Building at One Bellevue Place for Ford Ice Center Bellevue

Chairwoman Adkins recognized Metro attorney, Margaret Darby, who stated that the lease agreement is between Metro Parks and the Sports Authority. Metro Parks will lease the Authority a portion of the Bellevue Recreation Center (Suite B), for the Bellevue Ford Ice Center. The Lease was approved by the Parks Board on September 3, 2019 and the agreement is similar to the Authority's Ground Lease with Parks for the Antioch Ford Ice Center. Under the Agreement, the Lessor (Parks) shall, at its sole cost and expense, cause the building to be constructed. The term of the Lease is 30 years with the Sports Authority paying Metro Parks annual rent in the amount of ten dollars. **Upon a motion duly made and seconded, the Board voted to approve the Resolution Approving the Lease between Metro Parks and the Sports Authority for Suite B of the Building at One Bellevue Place for Ford Ice Center Bellevue.**

Facility Questions

Chairwoman Adkins recognized Mr. Gill Beverly, Titans' Sales & Marketing Director, who stated that there was a pyro malfunction before kickoff at Sunday's game against the Colts. Four pyro machines were being used during player introductions, and while disconnecting the machines, one of the machines ignited. No human error has been noted thus far but the NFL has suspended open-flame pyro for the remainder of the season.

Bridgestone Arena/Nashville Predators Report

Chairwoman Adkins recognized Mr. Kyle Clayton, Vice President of Operations, to begin the Bridgestone Arena Report. Mr. Clayton reported that FY19 revenues have reached \$22 million, that the Lease Agreement between Powers Management and the Sports Authority has been executed, and that, per the new agreement, the Capital Improvement Fund (CIF) loan (previously issued to Metro) has been paid off. The following renovations were funded by the original CIF loan:

- New AV ribbon boards

- Creation of the Lexus Lounge
- New Spotlights
- Updated fire sprinkler system
- Roofing
- Addition of VIP entrance
- Update Point of Sale (POS) systems

The Ford Ice Center in Antioch received updated dasher glass approved by the NHL. Upgrades made under the new Lease Agreement include:

- New signage on the concourse
- Renovations to the meeting rooms
- New fish tank installed near the Loyal Legion meeting rooms
- New party room created on the Club Level
- New scoreboard that is 300% bigger
- New water fountains that include bottle filling stations

Mr. Clayton noted that the bottle filling stations are intended to reduce waste during events and that patrons are allowed an empty plastic bottle (not to exceed 32 oz.).

My. Clayton then recognized Mr. Terry Crisp (Predators' Color Analyst), to continue the report. Mr. Crisp stated that he was originally an NHL player for ten seasons and then coached in the NHL for eleven years, before becoming a color analyst. Recent Nashville Predators highlights include:

- Seven drafted players
- P.K. Subban's trade for Defensemen Steven Santini & Jeremy Davies
- Hiring of Assistant Coach Dan Lambert
- Addition of three Free Agents

There are currently 55 players participating in training camp; only 25 will remain in Nashville.

Mr. Crisp recognized Ms. Rebecca King, Community Relations Director, to continue the report. Ms. King reported that the Nashville Predators Foundation is now sponsored by Smile Direct Club. The Foundation hosted five events in four days and raised over \$350,000. A 25-team celebrity clay-shooting

tournament was held, and retiree Mike Fisher was in attendance. Over \$100,000 was raised from Nashville Predators licensed plates. Upcoming fundraising events include a bowling tournament in December and a fashion show in February.

Ms. King recognized Mr. David Kells, VP of Event Booking, who stated that upcoming events include:

- JoJo Siwa – September 24th
- Carrie Underwood – September 27th
- The Black Keys – October 1st
- Thomas Rhett – October 12th
- Chance the Rapper – October 17th
- Chainsmokers – October 20th
- Kacey Musgraves – October 25th
- Frankie Beverly and Maze – October 26th
- MercyMe – October 27th
- Elton John – October 28th

There being no other business, the meeting was adjourned.