

MINUTES OF THE 48th MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY

The 48th meeting of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) was held on March 13, 2014 at 9:00 a.m., in the Administrative Board Room of the Administrative Offices at the Music City Center, Nashville, Tennessee.

AUTHORITY MEMBERS PRESENT: Waverly Crenshaw, Jr., Marty Dickens, Irwin Fisher, Francis Guess, Vonda McDaniel, Willie McDonald, Luke Simons, and Mona Lisa Warren

AUTHORITY MEMBERS NOT PRESENT: Leo Waters and Vice-Mayor Diane Neighbors, Ex-Officio

OTHERS PRESENT: Charles Robert Bone, Charles Starks, Larry Atema, Barbara Solari, Ed Henley, Elisa Putman, Teri McAlister, Bill Facella, Natasha Blackshear, Mary Brette Clippard, Heidi Runion, Jasmine Quattlebaum, Stephanie Harris, and Sharon Hurt

The meeting was opened for business by Chairman Marty Dickens who stated that a quorum was present.

ACTION: Appeal of Decisions from the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

ACTION: Francis Guess made a motion to approve the 47th Meeting Minutes of February 13, 2014. The motion was seconded by Luke Simons and approved unanimously by the Authority.

It was announced that the next scheduled meeting of the CCA is Thursday, April 10, 2014.

Bill Facella was introduced as the new Director of Event Services for the Music City Center.

*Denotes arrival of Vonda McDaniel

Charles Robert Bone discussed an amendment to the Convention Center Authority Charter to change the address and registered agent.

ACTION: Willie McDonald made a motion approving the filing of an application with the Metro Council seeking to amend the charter to change the principal address and registered agent, in accordance with the discussion this morning, and authorizing Marty Dickens to execute and file the amended charter if approved by the Metro Council. The motion was seconded by Waverly Crenshaw and approved unanimously by the Authority.

Charles Robert Bone was then asked to discuss the Country Music Hall of Fame Master Condominium.

ACTION: Mona Lisa Warren made a motion (i) accepting a quit claim deed for the Authority Unit of Country Music Hall of Fame Master Condominium, as described in the Master Condominium Declaration for Country Music Hall of Fame Master Condominium, together with the undivided percentage interest in the Common Elements appurtenant to the Authority Unit and (ii) authorizing Marty Dickens to take any action necessary to formalize the acceptance of the foregoing. The motion was seconded by Waverly Crenshaw and after discussion was approved unanimously by the Authority with Francis Guess abstaining.

ACTION: Irwin Fisher made a motion appointing Charles Starks to serve as the Authority's director of Country Music Hall of Fame Master Condominium Association, Inc. and the treasurer, until such time as his successor or successors shall be selected and qualified and authorizing him to execute any organizational documents consistent with the foregoing. The motion was seconded by Waverly Crenshaw and approved unanimously by the Authority.

Mr. Starks was asked to discuss the vending machine services agreement to be awarded and there was discussion.

ACTION: Vonda McDaniel made a motion (i) accepting the recommendation of Select Vending and (ii) authorizing Charles Starks to negotiate and execute an agreement with Select Vending for vending machine services on substantially the same terms as considered this day. The motion was seconded by Irwin Fisher and after discussion was approved unanimously by the Authority.

**Denotes departure of Francis Guess

Charles Starks then gave an operations and tax collection update and there was discussion. (Attachment #1)

Larry Ateama gave a project update on closeouts for the Music City Center, Bridgestone Arena, and Police Precinct. There was discussion.

ACTION: Luke Simons made a motion recognizing and acknowledging Larry Ateama's work and that of Commonwealth Development Group over the last five years, honoring him and formally recognizing him for such work. The motion was seconded by Willie McDonald and approved unanimously by the Authority.

Mr. Ateama also noted that the Omni Hotel has received documentation of their Silver LEED status.

With no additional business a motion was made to adjourn, with no objection the CCA adjourned at 9:51 a.m.

Respectfully submitted,



Charles L. Starks
President & CEO
Convention Center Authority

Approved:



Marty Dickens, Chairman
CCA 48th Meeting Minutes
of March 13, 2014

Convention Center Authority

March 13, 2014

Appeal of Decisions

Appeal of Decisions from the Convention Center Authority – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

**HAPPY
BIRTHDAY!!**



Irwin Fisher (11th)
Charles Robert Bone (15th)
Willie McDonald (27th)

Convention Center Authority

March 13, 2014

Convention Center Authority

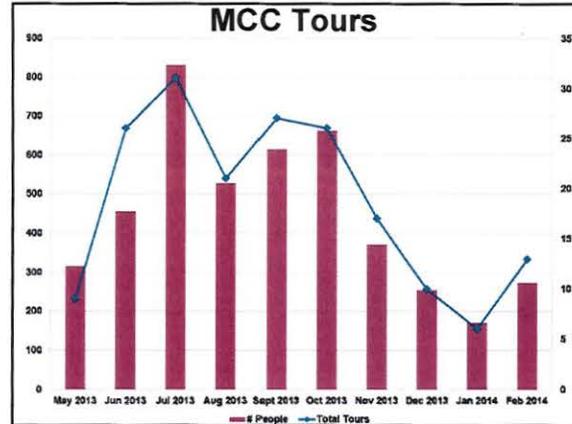
Operations Updates

February Events

- 28 Events
- 52,289 Attendees
- 8,899 Room Nights
- \$8,502,751 Economic Impact

February Tours & Site Visits

- 13 Group Tours with 273 attendees. This included 3 public tours with 73 attendees.
- 27 Sales Site Visits with estimated attendance for future events of 43,855.



MCC/Hotel Tax Collection

As of December 31, 2013
(not including campus tax)

	2/5 of 5% Occupancy Tax	Net 1% Occupancy Tax	\$2 Room Tax	Contracted Vehicle Tax	Rental Vehicle Tax	Total	Variance to FY 12-13
July	\$1,137,280	\$484,841	\$1,033,863	\$89,289	\$84,579	\$2,779,632	12.72%
August	\$1,143,196	\$466,766	\$986,724	\$82,868	\$169,170	\$2,808,713	18.37%
September	\$1,154,242	\$482,312	\$954,108	\$82,146	\$112,837	\$2,785,645	17.00%
October	\$1,357,390	\$573,205	\$1,043,866	\$64,136	\$132,808	\$3,171,405	17.93%
November	\$1,130,593	\$461,224	\$912,105	\$56,724	\$72,645	\$2,633,291	22.52%
December	\$931,321	\$354,585	\$791,183	\$60,484	\$125,425	\$2,262,998	4.58%
January							
February							
March							
April							
May							
June							
YTD Total	\$6,854,032	\$2,802,722	\$5,721,849	\$375,617	\$687,464	\$16,441,684	15.61%

These numbers are still subject to change by Metro/Division of Accounts Auditors

MCC/Hotel Tax Collection

Dec 2013 Total Tax Collections

	FY 2013	FY 2014	Variance
5% Occupancy Tax	\$2,198,561	\$2,328,302	5.90%
Gross 1% Occupancy Tax	\$439,712	\$465,660	5.90%
\$2 Room Tax	\$814,836	\$791,183	-2.90%
Contracted Vehicle	\$53,836	\$60,484	12.35%
Rental Vehicle	\$84,357	\$125,425	48.68%
\$.50 Room Tax	\$203,709	\$197,796	-2.90%
SubTotal of Tax Collections	\$3,795,013	\$3,968,850	4.58%
Campus Sales Tax	\$0	\$-41,875	-
Total Tax Collections	\$3,795,013	\$4,510,725	18.86%

MCC Portion of Dec 2013 Total Tax Collections

	FY 2013	FY 2014	Variance
2/5 of 5% Occupancy Tax	\$879,475	\$931,321	5.90%
Net 1% Occupancy Tax	\$331,370	\$354,585	7.01%
\$2 Room Tax	\$814,836	\$791,183	-2.90%
Contracted Vehicle	\$53,836	\$60,484	12.35%
Rental Vehicle	\$84,357	\$125,425	48.68%
SubTotal of Tax Collections	\$2,163,825	\$2,262,998	4.58%
Campus Sales Tax	\$0	\$-41,875	-
Total Tax Collections	\$2,163,825	\$2,804,873	29.63%

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MCC/Hotel Tax Collection

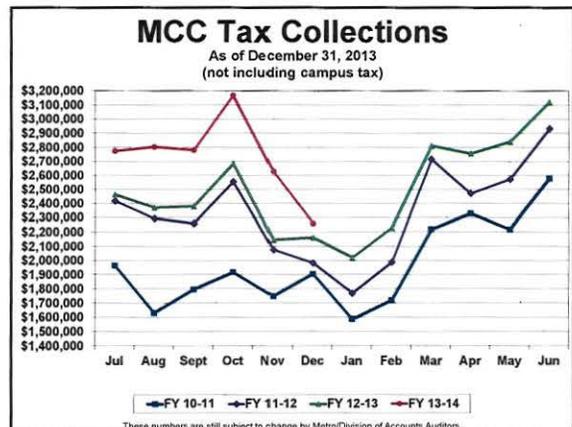
Year-to-Date 2013 Total Tax Collections

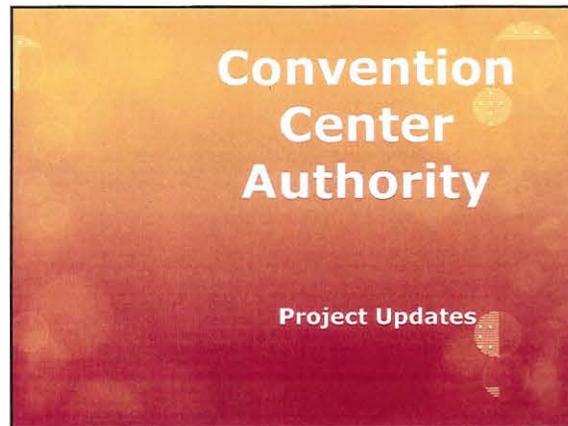
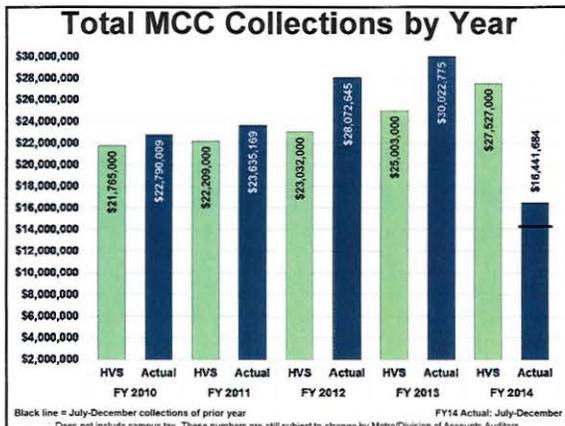
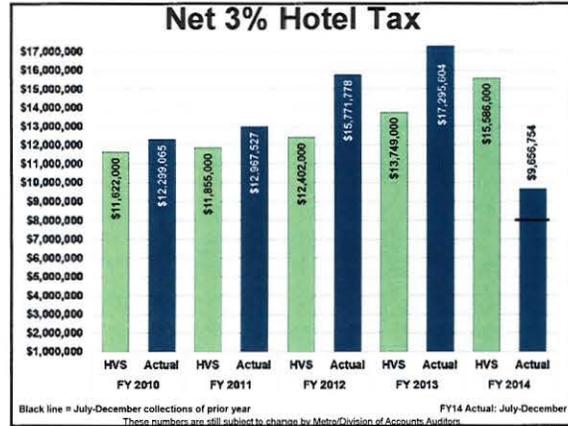
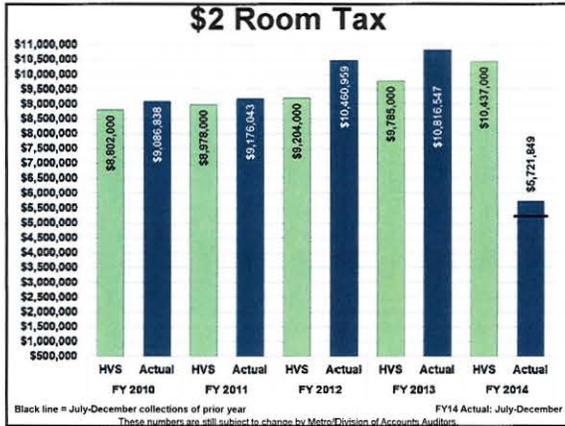
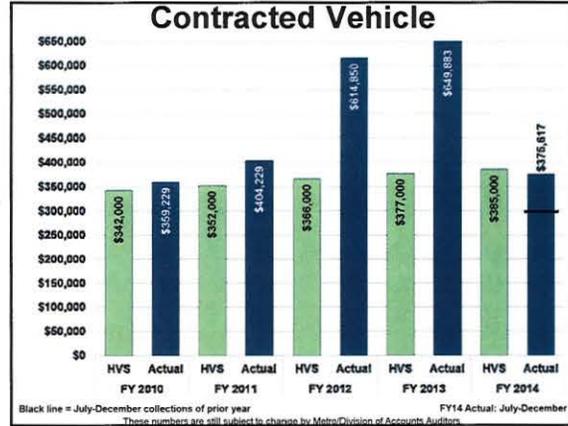
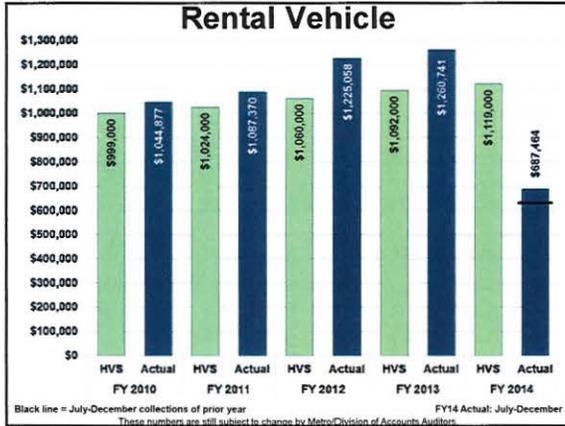
	FY 2013	FY 2014	Variance
5% Occupancy Tax	\$14,412,698	\$17,135,080	18.89%
Gross 1% Occupancy Tax	\$2,882,539	\$3,427,016	18.89%
\$2 Room Tax	\$5,245,513	\$5,721,849	9.08%
Contracted Vehicle	\$296,132	\$375,617	26.84%
Rental Vehicle	\$625,134	\$687,462	9.97%
\$.50 Room Tax	\$1,311,519	\$1,430,498	9.07%
SubTotal of YTD Tax Collections	\$24,773,536	\$28,777,522	16.16%
Campus Sales Tax	\$0	\$2,598,474	-
Total YTD Tax Collections	\$24,773,536	\$31,375,996	26.65%

MCC Portion of Year-to-Date 2013 Total Tax Collections

	FY 2013	FY 2014	Variance
2/5 of 5% Occupancy Tax	\$5,765,079	\$6,854,032	18.89%
Net 1% Occupancy Tax	\$2,290,016	\$2,802,721	22.39%
\$2 Room Tax	\$5,245,513	\$5,721,849	9.08%
Contracted Vehicle	\$296,132	\$375,617	26.84%
Rental Vehicle	\$625,134	\$687,462	9.97%
SubTotal of YTD Tax Collections	\$14,221,875	\$16,441,682	15.61%
Campus Sales Tax	\$0	\$2,598,474	-
Total YTD Tax Collections	\$14,221,875	\$19,040,156	33.88%

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**Convention
Center
Authority**

March 13, 2014