

MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF THE INDUSTRIAL  
DEVELOPMENT BOARD OF THE METROPOLITAN GOVERNMENT OF NASHVILLE AND  
DAVIDSON COUNTY, TENNESSEE

May 24, 2018

The Board of Directors of the Industrial Development Board of the Metropolitan Government of Nashville and Davidson County (the "Board") met on Thursday, April 26, 2018 at 10:00 a.m. in the Council Committee Room 2 at the Metropolitan Courthouse, Nashville, Tennessee 37201.

Board members present were: Ginger Hausser, Nigel Hodge, Cristina Allen, Aubrey Gregory, Carnell Scruggs and Lindsey Cox.

Also present were Bob Tuke, Trauger & Tuke; Matt Wiltshire, Metro ECD; Cathy West, Metro Finance; Margaret Darby; Metro Legal, Garrett Guillory, TN Dept. of Economic & Family Development: Ben Hall, WTVF: Bob Shinnett, WTVF: Jackie Sims, Stand Up Nashville.

**Meeting Minutes:**

Madam Chair asked if there were any corrections or discussion for the February 22, 2018 meeting minutes. There being none, Ms. Allen made a motion to approve the meeting minutes and it was seconded by Mr. Hodge. The Board voted and approved.

**New Business:**

**Approval of FastTrack Economic Development Grant Agreements for Philips Healthcare**

Mr. Wiltshire reviewed the FastTrack Grant agreement. Philips Healthcare is in the process of hiring 815 employees and for their operation which is currently located at the First TN Tower, 511 Union Street. The hiring of 815 employees will be over several years. The city provided their own grant, which was approved by the Board at the February 2018 meeting. Mr. Wiltshire explained both the Metro grant and the state grant pass through the Board. The state grant has no liability to the Board.

Mr. Wiltshire explained the grant agreement is cost associated with the reimbursement of Philips Healthcare's expansion. Mr. Scruggs asked about demographics of Philips' workforce. Mr. Hodge gave demographics from his notes. Mr. Hodge stated that there was 40% new hires from Davidson County and 23% were minority. Ms. Allen reported that she knew of several minority candidates who she recommended who had been hired by Philips.

The Board discussed demographics and hiring avenues on employment with Philips Healthcare. Mr. Wiltshire clarified that demographics is a disclosure required by the Board. Mr. Wiltshire will follow up with Mr. Scruggs on where candidates can apply for job with Philips Healthcare.

Madam Chair asked if there were any questions or discussion for the Grant Agreement for Philips Healthcare. There being none, Mr. Hodge made a motion to approve the Grant Agreement for Philips Healthcare and it was seconded by Mr. Gregory. The Board voted and approved.

**Approval of Filing of Annual Report for the IDB and Payment of the Associated Fee**

Mr. Wiltshire requested approval of the \$69 annual fee. Mr. Wiltshire explained that the annual fee was for the continuation of the Board and it discloses the members of the Board, the officers and the address. Madame Chair asked how the fee is paid. Mr. Wiltshire clarified that he will make the payment with the Mayor's Office credit card account.

Madam Chair asked if there were any questions or discussion for the Annual Report Fee. There being none, Mr. Gregory made a motion to approve the Annual Report Fee and it was seconded by Ms. Allen. The Board voted and approved.

**Existing Business:**

**Approval of Amendment to FastTrack Economic Development Grant for HCA Healthcare, Inc.**

Mr. Wiltshire briefly described the grant is an amendment to the previous State pass through grant. Mr. Tuke reviewed the grant and said everything was satisfactory. The State negotiated the terms of the amendment and sent the approved amendment to Mr. Wiltshire.

Madam Chair asked if there were any questions or discussion for the Amendment to FastTrack Grant for HCA Healthcare, Inc. There being none, Mr. Gregory made a motion to approve the Amendment to FastTrack Grant for HCA Healthcare, Inc. and it was seconded by Ms. Allen. The Board voted and approved.

**Approval of Amendment to Accountability Agreement Community Health Systems Inc.**

Mr. Wiltshire gave brief details of the project location in the Southeastern part of Davidson County. Mr. Tuke recommended an approval by the Board because he has reviewed the amendment and stated a typical technical change. Mr. Wiltshire gave additional details reviewing that the funds came from the State and have been negotiated with Community Health Systems, Inc.

Madam Chair asked if there were any questions or discussion for the Amendment to Accountability Agreement Community Health Systems, Inc. There being none, Mr. Gregory made a motion to approve the Amendment to Accountability Agreement Community Health Systems, Inc. and it was seconded by Ms. Allen. The Board voted and approved.

**Approval of Financial Matters:**

Ms. West reported there were no financial matters.

**Scheduled Next Board Meeting**

The next Board meeting was scheduled for May 24, 2018.

**Adjourn**

The meeting was adjourned at 11:40 a.m.

APPROVED, this 24th day of May 2018.

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Ginger Hausser, Chair

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Aubrey Gregory, Secretary