



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

12/7/2021 | 2:26 PM CST

Ronald Woodall
North America Fire Equipment Co Inc DBA NAEFCO
1515 West Moulton St
Decatur, AL 35601

Re: **RFQ # 146214, New Fire Emergency Response Apparatus - Commercial Cab**

Dear Mr. Woodall:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 146214 for New Fire Emergency Reponse Apparatus - Commercial Cab. This letter hereby notifies you of Metro's intent to award to North Amercia Fire Equipment Co Inc DBA NAFECO, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Christopher Wood, BAO Representative, at 615-862-6710 or at Christopher.wood@nashville.gov .

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Marissa Conklin by email at Marissa.conklin@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane
MICHELLE A. HERNANDEZ LANE
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Solicitation Title & Number		RFP Cost Points
RFQ 146214; New Fire Emergency Response Apparatus - Commercial Cab		40
Offeror's Name	Total Bid Amount	RFP Cost Points
North America Fire Equipment Co Inc DBA NAEFCO	\$5,410,565.50	40.00

RFQ 146214 New Fire Emergency Response Apparatus - Commercial Cab	
Evaluation Committee Scoring Sheet	
Offeror	North America Fire Equipment Co Inc DBA NAEFCO
Contract Acceptance (Yes/No)	Yes
Cost (40)	40.00
Team Qualifications, Experience, and References (25)	25.00
Functional Requirements (25)	25.00
Project Schedule and Capacity to Perform (10)	10.00
Total Evaluation Scores	100.00

Evaluation Comments

North America Fire Equipment Co Inc DBA NAEFCO	
Strengths	Met the five and ten year experience working with a government agency. Provided the five reference projects under the Team Qualifications, Experience and Reference section. Replied "yes" to the specifications requested and provided detail about warranty in the Functional Requirement section. In the Project Schedule and Capacity to Perform, listed out a firm delivery time and demonstrated ability to meet demand.
Weaknesses	None

Certificate Of Completion

Envelope Id: E109FF27976E42F78F6443450790457C	Status: Completed
Subject: Intent to Award - RFQ #146214 New Fire Emergency Response Apparatus - Commercial Cab	
Source Envelope:	
Document Pages: 3	Signatures: 1
Certificate Pages: 2	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelope Stamping: Enabled	Procurement Resource Group
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	prg@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

Status: Original 12/6/2021 4:36:16 PM	Holder: Procurement Resource Group prg@nashville.gov	Location: DocuSign
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Michelle A. Hernandez Lane
michelle.lane@nashville.gov
Chief Procurement Officer/Purchasing Agent
Metro
Security Level: Email, Account Authentication (None)

Signature

Michelle A. Hernandez Lane
Signature Adoption: Pre-selected Style
Using IP Address: 170.190.198.185

Timestamp

Sent: 12/6/2021 4:39:35 PM
Viewed: 12/7/2021 2:23:50 PM
Signed: 12/7/2021 2:26:35 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events**Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp****Certified Delivery Events****Status****Timestamp****Carbon Copy Events****Status****Timestamp**

Marissa Conklin
Marissa.Conklin@nashville.gov
Security Level: Email, Account Authentication (None)

COPIED

Sent: 12/7/2021 2:26:38 PM
Viewed: 12/7/2021 3:37:44 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Witness Events**Signature****Timestamp****Notary Events****Signature****Timestamp****Envelope Summary Events****Status****Timestamps**

Envelope Sent	Hashed/Encrypted	12/6/2021 4:39:35 PM
Certified Delivered	Security Checked	12/7/2021 2:23:50 PM
Signing Complete	Security Checked	12/7/2021 2:26:35 PM
Completed	Security Checked	12/7/2021 2:26:38 PM

Payment Events

Status

Timestamps