



### Notice of Intent to Award

Solicitation Number	154217	Award Date	12/7/2021   2:43 PM CST
Solicitation Title	Permanent Flow Monitoring Services		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	Joe Ann Carr	BAO Email	joeann.carr@nashville.gov

### Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	ADS Environmental Services	Company Contact	Luis Mijares
Street Address	340 The Bridge Street Suite 204		
City	Huntsville	State	AL
		Zipcode	35806

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

### Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

### Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

### Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

### Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

### Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

*Sandra Walker*  
Supervisor

*Michelle Hernandez Lane*  
Purchasing Agent

**RFQ #154217 - Permanent Flow Monitoring Services**

	<b>ADS Environmental Services</b>
Contract Acceptance	Offeror Accepted Contract Without Exceptions
Cost (35 Points)	35.00
Qualifications and Experience (20 Points)	18.00
Experience on Similar Projects (25 Points)	24.00
Project Approach and Process (10 Points)	10.00
Diversity Practices (10 Points)	5.00
<b>Total (100 Points)</b>	<b>92.00</b>

**ADS Environmental Services**

**Strengths** - The offeror has significant experience with Metro providing turnkey permanent flow monitoring services for the operation, maintenance, and data analysis of existing flow monitoring networks. The offeror's resumes were concise. The offeror's reference projects were of similar size, scope, and complexity as to what Metro is seeking to procure in the resulting contract. Based on the reference projects provided, the offeror has held contracts with other utilities for an extensive period of time. The offeror provided a detailed description of their approach that will be implemented to provide operation and routine maintenance of the flow monitors and rain gauges. The offeror demonstrated extensive knowledge in the current operation and needs of Metro. The offeror provided a concise but detailed plan for completing the scope of work being requested by Metro. The offeror's identification of risks associated with this contract and their proposed countermeasures that would be employed to minimize those risks were adequate. The offeror identified the company's Chief Diversity, Equity, and Inclusion staff. The offeror advised their strategic priority to launch I&D council program. The offeror advised their strategic priority of additional BU trainings on I&D.

**Weaknesses** - The offeror failed to include a resume for their subcontractor Utility Technologies. The information provided in the offeror's proposal regarding the CAP/ER program is outdated. The contact information for David Pendley and Terry Peters is incorrect and incomplete, respectively. The offeror advised they do not have a specific diversity program. The offeror included no measurable diversity goals.

Enter Solicitation Title & Number Below		
Permanent Flow Monitoring Services; RFQ #154217		Total Cost Points
		<b>35.00</b>
Offeror's Name	Bids	RFP Cost Points
ADS Environmental Services	\$15,679,166.94	<b>35.00</b>