

**SPORTS AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE &
DAVIDSON COUNTY**

Minutes of the April 17, 2014 Meeting of the Board of Directors
Bridgestone Arena
8:30 a.m.

Board Members: Kim Adkins, Margaret Behm, Cathy Bender, J.D. Elliott, Chuck Meriwether, Bob Obrahta, Ralph Perrey, Rip Ryman, Ed Temple, Emmett Wynn
Staff: Toby Compton, Margaret Darby (Legal)
Predators/Powers Management: Jeff Cogen, Sean Marshall, Kyle Clayton, David Kells
Titans/LP Field: Walter Overton, Don Maclachlan, Jenneen Kaufman
Sounds: Brad Tammen
Visitors: Remick Moore (Metro General Services), Brasher Burbank (Stewart Logistics), Velma Selinas (CMA)

Chairman J.D. Elliott called the meeting of the Sports Authority to order at 8:30 a.m., and thanked Bridgestone Arena for hosting the meeting. Chairman Elliott reminded everyone present that the appeals process for decisions by the Authority can be found both on the agenda and on the Authority's website.

Chairman Elliott recognized Mr. Bob Obrahta as one of the newest members of the Sports Authority and welcomed him to the board. Mr. Obrahta serves as the Executive Director of the Tennessee College Access and Success Network. He represents the 6th School District and replaces Ms. Helen Walker. Chairman Elliott also announced that Mr. Marcus Currie, General Manager of Richland Country Club, was also appointed to the Authority, but was unable to attend the meeting due to a previous engagement. Mr. Currie represents the 7th school district and replaces Mr. Alfonzo Alexander. Chairman Elliott expressed the Authority's gratitude to both Mr. Alexander and Ms. Walker for their service on the board and noted that, with the additions of Mr. Obrahta and Mr. Currie, all replacements have been made and the board appointments are complete.

Upon a motion duly made and seconded, the Sports Authority unanimously voted to approve the minutes of the March 20, 2014 meeting.

Chairman Elliott continued by recognizing Ms. Margaret Behm to comment on the city's success as host of the 2014 NCAA Women's Final Four. Ms. Behm reported that at the Championship Luncheon the NCAA's Vice-President of Women's Basketball stated that, "Nashville hosted the best Women's Final Four ever held." She additionally reported that Nashville will go through the bidding process again and hopefully have another opportunity to host the Women between 2017 and 2020. Ms. Behm continued by commending Sean Henry and his staff on the work they did to make the arena shine and to meet the NCAA's stringent building requirements. She also remarked on the beauty of the court's floor, noting that for the first time the NCAA allowed the addition of "Music City" to the logo. Ms. Behm thanked the Sports Authority for providing free parking at LP Field for "Super Saturday," stating her belief that the large turnout was due, in part, to designated free parking downtown. At the conclusion of her report, the Sports Authority applauded Ms. Behm for her leadership and tireless efforts up to and during the Women's Final Four.

Executive Director's Report

Chairman Elliott recognized Mr. Toby Compton to give the Executive Director's Report. Mr. Compton began by inviting the Authority to attend two upcoming events: The State of Metro Address to be held on April 30 at 10 a.m. at Rolling Mill Hill and the Sports Authority's budget hearing with Metro Council on June 5 at 5:15.

Mr. Compton next reported that construction of the hockey facility is going well and that construction meetings continue to be held monthly. At this point construction continues to be on budget and on schedule. Concrete slabs for the front of the house are currently being poured, refrigeration is in, and the roof is largely in place. Sports Authority members will soon have an opportunity to tour the facility which will open in October along with the park, library, and new community center.

With regards, to construction of the ballpark, Mr. Compton reported that excavation is complete and building permits have been issued by Codes to allow foundations to be placed. Embry Development has now begun the private development on their site (closest to Jefferson Street). Mr. Compton continued his report by acknowledging that archaeological findings were discovered on the ballpark site. The findings consisted of animal bones, shells, and pottery, and no graves or human remains were found. The project archaeologist immediately called construction to a halt and worked quickly with state archaeologists who now have the findings and will report back to Metro. The ballpark is set to open in less than a year.

Mr. Compton noted that Ms. Monica Fawknatson was in Hendersonville serving as a panelist for a sports-specific Leadership Middle Tennessee event and, therefore, unable to attend the board meeting. He then walked the Authority through the meeting agenda and concluded his report.

Country Music Association Parking Contract

Chairman Elliott recognized Ms. Velma Selinas of the Country Music Association (CMA) to address the Authority. Ms. Selinas reported that, according the contract between the CMA, Titans, and the Sports Authority, proceeds from the CMA Music Festival are split after expenses. The CMA is requesting that a portion of expenses related to the printing and shipping of parking hangtags \$6,718.35 and the hiring of an administrator (\$5,000) be shared with the Sports Authority for a total of \$11,718.35. Mr. Compton reminded the board that the Authority's split of the expense is 25%- the same percentage of the revenue split and, upon a motion duly made and seconded, the Sports Authority voted to approve the CMA parking expenses.

LP Field Report

Chairman Elliott recognized Mr. Walter Overton to give the LP Field Report. Mr. Overton reported the following upcoming events at LP Field: Country Music Marathon (April 26), Mayor's Field Day (May 3), Titans Draft Day Event (May 8), Good Guys Car Show (May 13-16). He additionally reported that the Titans will host pre-season games on both the first and last Saturdays in August.

With regards to casualty loss, Mr. Overton reported that the Titans/LP Field continue to work with Metro Insurance as they seek to be reimbursed from freeze-related damage early this year. All invoices have been submitted to Metro and are being reviewed by the Claims Department. Mr. Overton stated that the Capital Stadium Fund currently has just over \$1.1 million and noted that the Titans continue to work on capital projects so of which are ongoing and some of which are still in the scope development phase. The list of these projects can be found in the Titans Periodic Report. Lastly, Mr. Overton turned his attention to this year's Capital Expense Reimbursement Requests. Mr. Overton reported that he, Mr. Compton, Ms. Jenneen Kaufman, Mr. Bob Lackey, and Mr. Dempsey Henderson met earlier in the year to vet the projects, review invoices, and determine whether they meet the qualifications for Capital Expense according to the Stadium Development Agreement. Mr. Compton added that the total request for reimbursement is \$2,042,778.59. \$903,374.01 will be funded from Metro's annual contribution to the Stadium Capital Fund, and the rest will be funded from the ticket tax - remaining stadium capital improvement funding commitment (\$1,139,404.58 million). **Upon a motion duly made and seconded, the Sports Authority voted to approve the Titans' Capital Reimbursement Request for \$2,042,778.59**

Bridgestone Arena Report

Chairman Elliott recognized Mr. Sean Henry to give the Bridgestone Arena Report. Mr. Henry thanked Ms. Margaret Behm for her work as the chair of the 2014 NCAA Women's Final Four Local Organizing Committee. Mr. Henry noted that the event came together perfectly, and took a moment to additionally thank and recognize Mr. David Kells, Mr. David Chadwell, Mr. Kyle Clayton, and Mr. Jeremy Meriwether for their tireless efforts in making sure Bridgestone Arena remained in first-class condition throughout the event.

Mr. Henry continued his report by announcing that February was a great month for the arena. Month over month, revenue was up 29% and the bottom line was up 59%. Year over year revenue was up 50%; bottom line 7%. Also of note, the arena hosted nine events in February- all sellouts. March proved to be the busiest month Bridgestone Arena has ever had without an SEC Basketball Tournament and included Billy Joel. Mr. Henry additionally reported that April is also busy. Shows for the month include George Strait, Cher, Demi Lovato, WWE, Bruce Springsteen and Miley Cyrus.

Following the report on events and financials, Mr. Henry announced that the Predators have chosen not to renew Coach Barry Trotz's contract. He thanked Coach Trotz for his hard work, diligence, and dedication to the organization, and noted that Coach Trotz introduced hockey to Nashville. Mr. Henry recognized Coach Trotz as one of the most respected coaches in the league, stated his belief that Coach Trotz will be coaching against the Predators next season, and ended by acknowledging the wonderful legacy he leaves behind. The Sports Authority applauded Coach Trotz for his work, loyalty, and long tenure with the team.

Mr. Henry next turned his attention to the Hospitality build-out, noting that this project has been mentioned multiple times in the past 18 months. Mr. Henry reminded the Authority that keeping the arena as modern as possible is a major priority of arena managers. The plan for the unique, creative hospitality space on the ground floor will include a green room/ executive lounge and is something Bridgestone Arena really needs- especially as one of the top ten busiest arenas in the country. The

addition of the new space will allow the arena to compete for even more events. Storage space and underutilized space will be combined to create the event lounge, and not only will the 10,000-12,000 sq. ft. space be used by and for entertainers, promoters and fans, hockey players will also walk onto and off of the ice through this space. Mr. Henry further noted that the arena's hopes to populate the space seven days a week, 52 weeks each year. Currently they are softly pre-selling the space to their hockey base, and about 95% of the space is designed. Bids, with the designs, have been sent to 9-10 contractors and, pending Sports Authority approval, the plan is to begin construction in mid-May with a target completion date in September. With regards to budget, Mr. Henry reported that they will work creatively to find a way to build a \$6 million event lounge for \$2.5-\$2.7 million, with the team possibly trading some of its assets to get there. Mr. Toby Compton added that he, Mr. Bob Lackey, and Mr. Rich Riebeling met with Mr. Henry and Mr. Jeff Cogen to review the plans. The hospitality build-out will be funded from the FY15 Capital Improvement Fund (CIF) which will have a minimum availability of \$3.8 million to be drawn from. **Upon a motion duly made and seconded, the Sports Authority voted to move forward with the Hospitality build-out.**

Chairman Elliott thanked Bridgestone Arena staff and Titans/LP Field Staff for their continued cooperation and for the great jobs they continue to do at both facilities.

Coach Temple and Margaret Behm thanked Dave Ammenhueser and The Tennessean for its feature on Title IX and Women's Sports on the Sunday before the Women's Final Four.

There being no other business, the Sport Authority adjourned.