



Notice of Intent to Award

Solicitation Number	181234	Award Date	12/30/2021 9:25 AM CST
Solicitation Title	Residential Waste Collection Services		
Buyer Name	Scott Ferguson	Buyer Email	scott.ferguson@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Waste Management of Tennessee	Company Contact	Stephanie Peterson	
Street Address	1430 Antioch Pike			
City	Antioch	State	TN	Zipcode 37013

Company Name	Waste Pro	Company Contact	Lori Cate	
Street Address	2187 Stateline Road			
City	Southaven	State	MS	Zipcode 38671

Company Name	Waste Connections of Tennessee	Company Contact	Greg Kizer	
Street Address	50 Reynolds St			
City	Clarksville	State	TN	Zipcode 37040

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

____ Supervisor (Initial)

Michelle A. Hernandez Lane

 Michelle A. Hernandez Lane
 Purchasing Agent & Chief Procurement Officer

RFQ# 181234 - Residential Waste Collection Services			
Evaluation Criteria - Regular Weekly Services	Waste Connections of Tennessee	Waste Management of Tennessee	Waste Pro
Licensing Requirements	Yes	Yes	Yes
Background Check Acceptance	Yes	Yes	Yes
Solicitation Acceptance	Yes	Yes	Yes
Contract Acceptance	With Exceptions	With Exceptions	With Exceptions
ISA Questionnaire Completed and Terms Accepted	Yes	Yes	Yes
Firm and Team Qualifications (25 Points)	6	23	25
Team Experience (25 Points)	0	25	25
Pricing (35 Points)	19.34	35.00	32.56
Totals	25.34	83.00	82.56

Strengths & Weaknesses

Waste Connections of Tennessee

Strengths: Firm identified key staff for the work to be performed as part of this solicitation.

Weaknesses: Firm did not provide a complete list of 10 projects of similar size and scope where their company provided residential waste collection services. Firm's overall all proposal lacked the details that was requested.

Waste Management of Tennessee

Strengths: Firm provided a detailed written inventory of all vehicles used in providing service. Firm provided innovative approaches to provide services including alternate fuel vehicles. Firm provided a complete list of 10 projects of similar size and scope where their company provided residential waste collection services.

Weaknesses: Firm's identification of key staff did not contain specific local staff for the work to be performed as part of this solicitation.

Waste Pro

Strengths: Firm identified key staff, their roles and qualifications including an organization chart for the work to be performed as part of this solicitation. Firm provided details regarding starting the services before the requested timeline as outlined in the solicitation. Firm provided a detailed list of the inventory of all vehicles that will be used to provide services for this solicitation. Firm provided a complete list of 10 projects of similar size and scope where their company provided residential waste collection services.

Weaknesses:

RFQ# 181234 - Residential Waste Collection Services		
Evaluation Criteria - Emergency Services	Waste Connections of Tennessee	Waste Management of Tennessee
Licensing Requirements	Yes	Yes
Background Check Acceptance	Yes	Yes
Solicitation Acceptance	Yes	Yes
Contract Acceptance	With Exceptions	With Exceptions
ISA Questionnaire Completed and Terms Accepted	Yes	Yes
Firm and Team Qualifications (25 Points)	6	23
Team Experience (25 Points)	0	25
Emergency Services (15 Points)	5	11
Pricing (35 Points)	26.39	35.00
Totals	37.39	94.00

Strengths & Weaknesses

Waste Connections of Tennessee

Strengths: Firm identified key staff for the work to be performed as part of this solicitation.

Weaknesses: Firm did not provide a complete list of 10 projects of similar size and scope where their company provided residential waste collection services. Firm's overall all proposal lacked the details that was requested. Firm did not adequately describe their ability to provide emergency and/or on call services.

Waste Management of Tennessee

Strengths: Firm provided a detailed written inventory of all vehicles used in providing service. Firm provided innovative approaches to provide services including alternate fuel vehicles. Firm provided a complete list of 10 projects of similar size and scope where their company provided residential waste collection services.

Weaknesses: Firm's identification of key staff did not contain specific local staff for the work to be performed as part of this solicitation. Firm did not adequately describe the their capacity to provide assistance on short notice, including available equipment and staff.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Residential Waste Collection Services.; RFQ# 181234			35	0	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Waste Connections of Tennessee	\$12,836,421.49	\$0.00	19.34	0.00	19.34
Waste Management of Tennessee	\$7,092,249.38	\$0.00	35.00	0.00	35.00
Waste Pro	\$7,624,184.23	\$0.00	32.56	0.00	32.56

* For Regular Weekly Services

Solicitation Title & Number			RFP	RFP	
			RFP Cost Points	SBE/SDV Points	Total Cost Points
Residential Waste Collection Services.; RFQ# 181234			35	0	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Waste Connections of Tennessee	\$101,804,750.64	\$0.00	26.39	0.00	26.39
Waste Management of Tennessee	\$76,752,269.94	\$0.00	35.00	0.00	35.00

* For Emergency Services