

Notice of Intent to Award

Solicitation Number	222241	Award Date	5/23/2022 5:11 PM CDT	
Solicitation Title	Non-Networked EV Charging Stations			
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov	

Company Name	Blink Network LLC	Compa	ny Contact	David Soens	
Street Address	605 Lincoln Rd. 5th Floor				
City	Miami Beach	State	FL	Zipcode	33139
Company Name	EvoCharge	Compa	ny Contact	Patty de Llano	
Street Address	9700 W. 47th Street				
City	Eden	State	MN	Zipcode	55344
Company Name		Compa	ny Contact		
Street Address		Сотра	ny contact		
City		State		Zipcode	
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A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

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Supervisor (Initial)
Michelle a. Hernandez Lane
Michelle A. Hernandez Lane Purchasing Agent & Chief Procurement Officer

RFQ#222241 Non-Networked EV Charging Stations Evaluation Committee Score Sheet

Offeror	Blink Network LLC	EvoCharge	Meek Business Solutions	Rexel USA Inc. dba GEXPRO
Contract Acceptance	Yes	Yes	Yes	Yes
Cost (40)	19.93	40.00	8.52	38.68
Capacity to Perform (30)	28.00	22.00	15.00	8.00
Experience and Qualifications (30)	28.00	22.00	10.00	3.00
Total Evaluation Scores	75.93	84.00	33.52	49.68

No BAO Programming Applicable this Solicitation

Evaluation Comments

Blink Network LLC

Strengths

Proposal demonstrated firm's years of experience in the industry. Proposal demonstrated firm's capacity to perform the scope of work in this RFQ. Proposal demonstrated a detailed plan to perform scope of work and meet Metro's needs according to this RFQ. Provided references were of similar size, scope and complexity. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Proposal lacked detail for local and regional response time to Metro. Proposal was unclear about proposed stations compatibility to connect with third party equipment. Firm offers a one (1) year warranty, will cost Metro additional fee for warranty coverage for the life of the contract. Proposal lacked detail addressing safety and return of damaged equipment.

EvoCharge

Strengths

Firm offers a three (3) year warranty that covers equipment and accessories. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Contract exceptions noted. Proposal lacked detail for 2nd option charging station 80 amp.

Proposal failed to demonstrate clarity on firm's capacity to perform on high volume requests.

Reference projects were not of similar size, scope or complexity. Proposal demonstrated the use of remote uploads to update charging stations.

Strengths

Firm's proposal demonstrated and provided all required information with the exception of the weaknesses noted below.

Weaknesses

Proposal failed to demonstrate firm's ability and capacity to perform multiple orders. Proposal lacked detail demonstrating firm's capacity to perform scope of work for this RFQ. Proposal failed to address 80 amp charging station availability. Proposal lacked detail demonstrating company duties, it is unclear what they provide. Proposal demonstrates firm offers a software. Proposal demonstrated firm's limited experience in high volume requests. Proposal failed to address expedited shipping process. Proposal lacked detail for customer service response policy for Metro. Proposal lacked detail demonstrated firm's lead time for Metro. Reference projects were not of similar size, scope or complexity.

Rexel USA Inc. dba GEXPRO

Strengths

Proposal demonstrated firm's access to a local warehouse, which limits shipping costs and time for Metro. Firm's proposal demonstrated and provided other required information with the exception of the weaknesses noted below.

Weaknesses

Firm failed to provide responses for all required information; Proposal lacked detail. Proposal lacked detail demonstrating company duties, it is unclear what they provide. Proposal failed to demonstrate firm's capacity to perform scope of work in this RFQ. Firm failed to provide reference projects of similar size, scope and complexity.

Enter Solicitation Title & Number Below				
Non-Networked EV Charging Stations; RFQ 222241	Lowest Bid			
		\$1,524,603.29	40	
			RFP Cost	
Offeror's Name	Bids		Points	
EvoCharge	\$1,524,603.29		40.00	
Rexel USA Inc. dba GexPro	\$1,576,813.34		38.68	
Blink Network LLC	\$3,059,288.32		19.93	
Meek Business Solutions	\$7,156,715.07		8.52	
No BAO Programming Applicable this Solicitation				

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5/23/2022 5:11:53 PM

Viewed: 5/23/2022 5:27:56 PM

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Nashville, TN 37219

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IP Address: 170.190.198.185

Michelle a. Hernandez Lane

Signature Adoption: Pre-selected Style

Using IP Address: 172.58.147.90

Signed by link sent to michelle.lane@nashville.gov

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Davidson County

Signer Events Signature Timestamp

Michelle A. Hernandez Lane michelle.lane@nashville.gov

Chief Procurement Officer/Purchasing Agent

Metro

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:Not Offered via DocuSign

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Signed using mobile

Editor Delivery Events Status Timestamp

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Christina Alexander

christina. alexander@nashville.gov

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

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