

**INDUSTRIAL DEVELOPMENT BOARD (IDB)  
OF THE METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

**BOARD OF DIRECTORS MEETING  
WEDNESDAY, SEPTEMBER 21, 2022  
10:00 A.M.**

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**Board of Directors**

Nigel Hodge (Chair), Quin Segall (Vice-Chair), Winnie Forrester (Secretary), Cristina Oakeley (Vice-Secretary), Anthony Davis, Sarah Hannah, Tequila Johnson, Brian Cordova, and Mark Wright

**Meeting & Parking Location Information**

The meeting will be held at the Sonny West Conference Center in the Howard Office Building at 700 2<sup>nd</sup> Avenue South, Nashville TN 37210. Free Parking is available in the lots surrounding the building.

**I. Discussion of the Do Better Bill**

The Do Better Bill was approved in 2018 with Council Member Anthony Davis as the lead sponsor. It applies to both economic and community development incentive grant agreements and PILOT agreements. The Do Better Bill applied to incentive deals for Amazon and AllianceBernstein. The Mayor's office of economic and community development (ECD) shall solicit from qualified companies seeking a grant or PILOT incentive for a project, a project proposal that addresses the following:

- Type and number of jobs created
- Establishment of a workforce plan
- Whether the qualified project will involve the use of apprentices from programs certified by the U.S. Department of Labor.
- Number and type within the preceding seven (7) years of violations assessed by the U.S. Department of Labor - OSHA and/or by TN OSHA

The Do Better Bill also provides Metro Council with the ability to terminate or suspend the incentive upon the affirmative votes of at least twenty-one members should the qualified company fail to comply with the incentive agreement.

The Bill was amended in August 2022 to require that the company report whether it provides its employees with assistance that includes covering the cost of transportation, etc. to obtain medical treatment that is only available outside of the employee's home state. This includes travel for reproductive healthcare treatment such as abortion.

## II. New Business

### a. **Philips Holding USA, Inc.**

- Applicable Project – Philips Center of Expertise
- Term – 7 years; 1st Grant Year 2019; Last Grant Year 2025 (final payment FY27)
- Grant Amount - \$500/Philips Jobs as of 12/31 of grant year.
- FY23 Appropriation - \$326,500.00

### b. **HCA Holdings, Inc.**

- Applicable Project – Charlotte & 11th Ave (570,000 rentable sq ft); One Dell Pkwy (120,000 rentable sq ft); 2000 American General Way (300,000 rentable sq ft)
- Term – 7 years; 1st Grant Year 2016; Last Grant Year 2022
- Grant amount - \$500/incremental company entity positions as of 12/31 of any grant year
- FY23 Appropriation - \$1,104,500.00