



Notice of Intent to Award

Solicitation Number	248236	Award Date	11/29/2022 2:28 PM CST
Solicitation Title	CMAR for The Sewer Separation Within The Benedict & Crutcher, Boscobel and Schrader Sewer System		
Buyer Name	Scott Ferguson	Buyer Email	scott.ferguson@nashville.gov
BAO Rep	Evans Cline	BAO Email	evans.cline@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Garney Companies, Inc,	Company Contact	Jeff Seal
Street Address	200 Crutchfield Avenue		
City	Nashville	State	TN
		Zipcode	37210
Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	
Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MAL Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ# 248236 - CMAR for The Sewer Separation Within the Benedict & Crutcher, Boscobel and Schrader Sewer System		
Evaluation Criteria	Clark Construction Group LLC	Garney Companies, Inc.
Round 1		
Required Licensing	Yes	Yes
Contract Acceptance	Yes	Yes
Solicitation Acceptance	Yes	Yes
EBO Documentation	Yes	Yes
ISA Questionnaire Completed and Terms Accepted	Yes	Yes
Methodology and Approach (40 Points)	32.00	35.00
Team Experience (30 Points)	19.00	24.00
Personnel Experience (30 Points)	19.00	26.00
Totals After Round 1	70.00	85.00
Round 2		
Live Interview (100 Points)	76.00	95.00
Totals After Round 2	146.00	180.00
Round 3		
Cost Proposal (100 Points)	80.82	100.00
Totals After Round 3	226.82	280.00
Strengths & Weaknesses		
Clark Construction Group LLC		

Methodology and Approach (40 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm did not adequately describe their team's approach to working in a partnering environment. Firm did not adequately describe their team's methodology and approach to working with the design team to ensure this project is completed in a timely manner. Firm did not adequately identify risks that they would anticipate for the prescribed projects and provide countermeasures they would employ to minimize those identified risks. Firm did not adequately describe their team's approach to cost estimating and producing/maintaining accurate, current OPCCs.

Team Experience (30 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm did not provide five representative projects that illustrate competency. Firm did not adequately illustrate expertise in managing construction projects within residential and commercial areas. Firm did not adequately demonstrate their firm's safety record by providing their firm's EMR and corresponding man-hours of work performed the last 5 years.

Personnel Experience (30 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm's response detailing the specialized expertise of proposed key individuals lacked detail. Firm's organizational chart showing the proposed structure did not adequately illustrate interrelationships of the proposed CMAR staff. Firm did not adequately describe the proposed roles and estimated involvement for the key personnel throughout the project.

Live Interview (100 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm did not adequately explain how they plan the balance for self performance against the competition for bidding. Firm did not adequately explain what level and type of detailed data collection methods they would recommend during preliminary and final design phases for those elements. Firm did not adequately describe how they would approach resolving any issues that arise due to inaccurate design plans. Firm did not provide adequate information on their team's experience with linear projects.

Garney Companies, inc.

Methodology and Approach (40 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm did not adequately describe their team's approach to cost estimating and producing/maintaining accurate, current OPCCs. Firm did not adequately describe their firm's detailed management approach to be implemented on this project.

Team Experience (30 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm did not provide five representative projects that illustrate competency. Firm did not adequately illustrate expertise in managing construction projects with residential and commercial areas.

Personnel Experience (30 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm's response detailing the specialized expertise of proposed key individuals lacked experience with CMAR and estimating.

Live Interview (100 Points)

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm did not adequately explain how they plan the balance for self performance against the competition for bidding. Firm did not adequately explain how they would mitigate team members being overextended.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
			CMAR for The Sewer Separation Within The Benedict & Crutcher, Boscobel and Schrader Sewer System.; RFQ# 248236		
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Clark Construction Group LLC	\$26,922,000.00	\$305,000.00	80.82	0.00	80.82
Garney Companies, Inc.	\$21,758,204.00	\$3,046,148.56	100.00	0.00	100.00

Ferguson, Scott (Finance)

From: Cline, Evans (Finance)
Sent: Tuesday, November 22, 2022 8:20 AM
To: Ferguson, Scott (Finance)
Subject: RE: Final BAO Review - RFQ# 248236 - CMAR for The Sewer Separation Within The Benedict & Crutcher, Boscobel and Schrader Sewer System
Attachments: 248236 CMAR for Sewer Separation EBO assessment.pdf; 248236 CMAR for Sewer Separation SBE assessment.pdf

Good afternoon. Please see attached final assessment. Bidder was compliant with EBO program requirements and also agreed to the 14% SBE requirement. This contract will require monitoring in B2GNow. Thanks!

Evans Cline
Contract Compliance Officer 2
Metro Dept of Finance
Office of Minority and Women Business Assistance (BAO)
Metropolitan Nashville Davidson County
730 2nd Avenue South, 1st Floor
PO Box 196300
Nashville, TN 37219-6300
(p) 615.862.6137

From: Ferguson, Scott (Finance) <Scott.Ferguson@nashville.gov>
Sent: Friday, November 18, 2022 7:23 AM
To: Cline, Evans (Finance) <Evans.Cline@nashville.gov>
Subject: FW: Final BAO Review - RFQ# 248236 - CMAR for The Sewer Separation Within The Benedict & Crutcher, Boscobel and Schrader Sewer System

Evans,

Checking on the status of this one.

Thanks!

Scott

From: Ferguson, Scott (Finance)
Sent: Thursday, November 10, 2022 2:47 PM
To: Cline, Evans (Finance) <Evans.Cline@nashville.gov>
Cc: Lane, Michelle (Finance - Procurement) <Michelle.Lane@nashville.gov>
Subject: Final BAO Review - RFQ# 248236 - CMAR for The Sewer Separation Within The Benedict & Crutcher, Boscobel and Schrader Sewer System

Evans,

This RFP closed November 04, 2022 and final Evaluation Scoring was completed on November 10, 2022. Will you conduct final BAO review?

Please let me know if you need additional information.



Statement of M/WBE Utilization

Proposer's/Firm's Name: Garney Companies, Inc.	Proposer's Phone #: (615) 350-7975
Solicitation Title: CMAR for The Schrader, Benedict & Crutcher, and Boscobel Sewer Separation	Proposer's Email Address: Garneynashville@garney.com
Solicitation #: 248236	Amount Self-performed : TBD
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: TBD
Proposed EBO Goal (%) : 3 MBE% 3 WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate						
				Type	* MBE/WBE	Code #			MBE/WBE	Percent
		MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	(MBE or WBE)	Group Type *	UNSPS/NAICS	Description of Work	Dollars (\$)	of Total Contract
1		Business Resource Group, LLC	2003 Silverton Cir, Spring Hill, TN 37174	901-301-6265	MBE	1	80000000	Diversity Coordinator	\$305,000	14.22%
2		Nasco Construction Services	200 Business Park Dr # 302, Armonk, NY 10504	914-765-0984	WBE	5	7210	P6 Scheduling	\$75,000	3.50%
3					Select	Select				
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Jeffrey P. Seal, Director	Date 11/04/2022
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES <input type="checkbox"/>	For Internal Office Use ONLY	If No, Good Faith Efforts Met? BAO Only
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BAO Representative: Evans Cline **Metro Buyer:** Scott Ferguson **Project Manager:** _____ **Date:** 11/21/22

Total MBE Subcontracting	14.22	%		\$ 305,000
Total WBE Subcontracting	3	%		\$ 75,000
Total MBE/WBE Participation:	17.22	%		\$ 380,000

BAO Notes:

These EBO goals reflect the pre-construction services. Prime will be required to meet further Equal Business Opportunity goals for construction packages.

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline

Contract Specialist: Scott Ferguson

Date: 11/21/22

Department Name: Water

RFQ#: 248236

Project Name: CMAR for Sewer Separation

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	Acknowledged SBE Requirement ?	SBE (%)	Comments
Garney Companies, Inc.	\$ 21,758,204.00	\$3,046,148.56	Yes	14%	The prime is not an approved SBE and acknowledged the 14% SBE/SDV requirement over the life of the contract. Prime proposed the utilization of the following SBEs: EM Protective Services, Business Resource Group, LLC, 3836 Safety, Nashville Fabrication & Engineering, BAC Paving, C.K Masonry, Inc., Design Blasting Services, LLC, Mid-State Mobile Concrete, Inc. , Down Ta Earth, Inc., Matthews Clearing & Excavating, Shane Trucking, LLC, True Line Coring & Cutting, Enfinity Supply, JR Construction Tennessee, Inc., Jerry B. Young, Jr Construction, JSJ Construction, JTA Land Surveying, L&G Construction CO., Inc, Lori's Transpotation & Excavation, LLC, Pantegon, LLC, Raven Security & Traffic Control, Reed Landscaping, SB Johnson Construction, LLC, Southeastern Constructors, LLC, Stivers Land Surveying, Underground Pipe and Construction, LLC, American Backflow Inspectors, CD Steger Construction, SBW Constructors, LLC