



Notice of Intent to Award

Solicitation Number	342279	Award Date	7/20/2023 2:53 PM CDT
Solicitation Title	Application of Fog Seal Surface Treatments		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Angie Martin	BAO Email	Angie.martin@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Pavement Restorations Inc	Company Contact	Jon Hargett	
Street Address	10162 Stinson St			
City	Milan	State	TN	Zipcode 38358

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ# 342279 - Application of Fog Seal Surface Treatments Bid Tab					
Min. SBE/SDV Requirement		Lowest Bid		MACP	Winning Bid
12.0%			\$21,974,911	\$23,102,224	\$21,974,911
Offeror's Name	Bids	SBE	Participation Requirement	Status of ITB Award	
Pavement Restorations Inc	\$21,974,911.30	\$140,100	\$2,636,989	Awarded	

Conklin, Marissa (Finance-Procurement)

From: Lane, Michelle (Finance - Procurement)
Sent: Wednesday, July 19, 2023 10:05 AM
To: Conklin, Marissa (Finance-Procurement)
Subject: RE: Approval of single offer for RFQ# 342279 Application of Fog Seal Surface Treatments

Award to a single offeror if approved.

Michelle A. Hernandez Lane
Chief Procurement Officer/Purchasing Agent
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37201
Office- 615.862.5471

From: Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>
Sent: Wednesday, June 21, 2023 8:02 AM
To: Lane, Michelle (Finance - Procurement) <Michelle.Lane@nashville.gov>
Subject: FW: Approval of single offer for RFQ# 342279 Application of Fog Seal Surface Treatments

Michelle,

RFQ# 342279 closed with a single bidder, Application of Fog Seal Surface Treatment. The department considers the single offer as fair and reasonable and are in agreement to move forward in awarding to Pavement Restorations, Inc . This ITB was solicited to registered vendors under the commodity code 3012 and 7210 . An adequate pool of offerors had an opportunity to submit a response to the solicitation. Please review this single offer for approval.

Thank You.

From: Jones, Thomas (NDOT) <tommy.jones@nashville.gov>
Sent: Thursday, June 15, 2023 4:37 PM
To: Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>
Cc: Kumrow, Kristin (NDOT) <Kristin.Kumrow@nashville.gov>
Subject: Re: Approval of single offer for RFQ# 342279 Application of Fog Seal Surface Treatments

It is fair and reasonable. Thank you

Tommy Jones

From: Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>
Sent: Thursday, June 15, 2023 3:36:52 PM
To: Jones, Thomas (NDOT) <tommy.jones@nashville.gov>
Cc: Kumrow, Kristin (NDOT) <Kristin.Kumrow@nashville.gov>
Subject: Approval of single offer for RFQ# 342279 Application of Fog Seal Surface Treatments

Tommy,

The above solicitation closed yesterday with a single offer. Please see the attached bid tab and let me know if you think the offer is fair and reasonable.

Thank You.

Marissa Conklin
Procurement Officer II
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
615-880-3130



Statement of M/WBE Utilization

Proposer's/Firm's Name: Pavement Restorations, Inc.	Proposer's Phone #: (615) 969-9040
Solicitation Title: Application of Fog Seal Surface Treatment	Proposer's Email Address: scott@gotpotholes.net
Solicitation #: 342279	Amount Self-performed : \$2,487,975.00
Proposer's/Firm's Ownership: WBE	Total Bid Amount: \$21,974,911.30
Proposed EBO Goal (%) : 12 MBE% 15 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)					
1	Pantegon Traffic Solutions	3504 Daisy Trail, Antioch, TN 37013	(615) 613-5561	MBE	1	46161500	traffic control	TBD	1.97%
2	Etchmark Pavement Maintenance Experts, LLC	527 Bonnie Oak Court, Lebanon, TN 37087	(318) 245-4111	MBE	1	72102405	striping	TBD	3.44%
3	Professional Traffic Control Services	9 Industrial Park Drive, Hendersonville, TN 37075	(615) 991-7200	WBE	5	46161500	traffic control	TBD	0.98%
4	Hirequest Direct	535 Spence Lane, Nashville, TN 37210	(615) 630-8497	WBE	5	80111618	temp labor	TBD	8.31%
5	Safezone, LLC	813 Meadowlark Lane, Goodlettsville, TN 37072	(615) 202-6939	WBE	5	46161500	traffic control	TBD	0.98%
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Scott Adams / VP	Date 06/14/2023
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY	
Has Prime Complied with EBO Goal? NO	If No, Good Faith Efforts Met? YES

BAO Representative: Angie Martin **Metro Buyer:** Marissa Conklin **Project Manager:** Tommy Jones **Date:** 06/15/23

Total MBE Subcontracting	5.41 %	§ TBD
Total WBE Subcontracting	10.27 %	§ TBD
Total MBE/WBE Participation:	15.68 %	§ TBD

BAO Notes:

IDIQ solicitation

BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin
Contract Specialist: Marissa Conklin
Date: 6/15/23

Department Name: NDOT
RFP/ITB Number: 342279

Project Name: Application of Fog Seal Surface Treatment

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Pavement Restorations, Inc.	\$ 21,974,911	TBD	YES	12%	The prime IS NOT a Metro Approved SBE. Acknowledged 12% SBE/SDV requirement over life of the project and consequences of misrepresentation.

f

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL
(Due with Bid Submission if Applicable)

Project Name: Application of Fog Seal Surface Treatment		Project Number: 342279	
Company Name: Pavement Restorations, Inc.	Date Submitted: 06/14/2023	Total Contract Value: \$21,974,911.30	
Address: 10162 Stinson Street, Milan, TN 38358		Federal Tax ID# 20-5294041	
Contact Person: Scott Adams	Email:	Phone #: (615) 969-9040	

GOOD FAITH EFFORTS SUMMARY SHEET

Number	Bidder Action(s)	BAO Only
1.	<p>Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ol style="list-style-type: none"> I. Enough information about the plans, specs, and terms & conditions of the solicitation; II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; III. Information regarding the Bidder's bonding requirements; IV. The deadline for submission of price quotations. 	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
	Select					Select
see attachment for details	Select					Select

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST			
Number	Bidder Action(s)	BAO Only	
2.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Fail	

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
No pre-Offer Meeting conducted by Owner.		
PRI conducted no meeting, but furnished an emailed OPPORTUNITY announcement to email of record of potential MBE and WBE subcontractors		

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3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

What Scope of Project Was Divided?

1. Traffic control	2. Uniformed officers
3. Striping	4. Temporary Labor
5.	6.

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4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
PRI has not excluded any responsive WBE or MBE vendor. PRI has used each one to maximize the involvement of WBE and MBE vendors.		

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5.	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass

For each training, list the type of training and date.

Type of Training	Date of Training
EEO Annual Training	03/15/2023
Anti-Bullying Training	03/15/2023
Toolbox Talks (variety of interpersonal topics, irregular frequency)	

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6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.
Posted opportunity to FACEBOOK see screenshots attached separately		

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Number	Bidder Action(s)	BAO Only
7.	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
We could accommodate a request to use certain equipment and appliances currently in our fleet like cones or temporary signage.	
Given the scope of work needed for this particular procurement, we could accommodate furnishing space in our laydown yard for vendor staging.	
We supply permits and traffic control to striping subcontractor to facilitate their workflow.	

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8.	Database Utilization Accessed all reasonable and available means to include, but not limited to the following examples: https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx or https://nashville.diversitycompliance.com/	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results
Used the Metro Procurement internet directory to search for MBE and WBE vendors	06/15/23	targeted a group of vendors to address the work packages we identified.

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9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
None in place for this particular package but open to developing with those subcontractors who have an interest.		

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature: _____ Print Name: Scott Adams Title: VP

Pavement Restorations, Inc. - RFQ 342279 - Application of Fog Seal Surface Treatment - EBO Good Faith Effort Question 1

Solicitation and written notice to available and certified MWBEs:

Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.

Company Name / Address / Contact Person / Phone / Email	Type of Business MBE/WBE	Type of Work Service(s) Solicited	How business was contacted	Response to Solicitation	Bid/Quote Amount	Company Selected? Yes/No
BC Mason Group 3866 Hutson Avenue Nashville, TN 37216 Brandon Mason (859) 321-5049 bcmason@bcmasongroup.com	MBE	Temp Labor	email phone	not interested	none	no
G&M Associates 6516 Eudailey Covington College Grove, TN 37046 Greg Rice (615) 554-9408 gregrice@gnmassoc.com	MBE	Traffic Control	email phone	no response	none	no
Etchmark 527 Bonnie Oak Court Lebanon, TN 37087 Dwan Branson (318) 245-4111 etchmarkpme@gmail.com	MBE	Striping	email phone	interested	furnished unit prices	yes
HireQuest Direct 535 Spence Lane Nashville, TN 37210 Justin Winfree (615) 630-8497 justin@hqdirect.com	WBE	Temp Labor	email phone	interested	furnished hourly rates	yes
Pantegon, LLC 3504 Daisy Trail Antioch, TN 37013 Josh Del Rosario (615) 613-5561 josh@pantegon.com	MBE	Traffic Control	email phone	interested	furnished hourly rates	yes
Pipeworks Plus, Inc. 147 Holloway Drive Tullahoma, TN 37388 Rachel Holloway (985) 415-4816 rholloway@pipeworksplus.net	WBE	Temp Labor	email phone	not interested	none	no
Safezone, LLC 813 Meadowlark Lane Goodlettsville, TN 37072 Randy Nash (615) 202-6939 safezonetraffic@bellsouth.net	WBE	Traffic Control	email phone	interested	furnished hourly rates	yes
SouthPro Solutions, Inc. 1908 Myleen Place Old Hickory, TN 37138 Paul Sherrick (615) 943-4427 paul@southprosolutions.com	MBE	Temp Labor	email phone	not interested	none	no
Professional Traffic Control Services 9 Industrial Park Drive Hendersonville, TN 37075 Ryan Jones (615) 991-7200 rjones.ptcsllc@att.net	WBE	Traffic Control	email phone	interested	furnished hourly rates	yes