



Notice of Intent to Award

Solicitation Number	348258	Award Date	7/19/2023 10:22 AM CDT
Solicitation Title	Underground Utility Locating Services		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Evans Cline	BAO Email	Evans.cline@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Blood Hound, LLC	Company Contact	Tracy Pursell	
Street Address	750 Patricks Place			
City	Brownsburg	State	IN	Zipcode 46112

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MC Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ 348258 Underground Utility Locating Services

Evaluation Committee Scoring Sheet

Offeror	Blood Hound LLC
Contract Acceptance (Yes/No)	No
Cost (30)	30.00
Methodology and Approach (35)	30.00
Qualifications and Experience (35)	32.00
Total Evaluation Scores	92.00

Evaluation Comments

Blood Hound LLC
Strengths
In Methodology and Approach section, listed more projects that were requested and were detailed. Responded to all bullet points. In the qualifications and experience section, the 10 step approach towards providing a contract was great, detailed equipment list provided.
Weaknesses
In Methodology and Approach section, lack of details in the organizational chart. In qualifications and experience section, listed additional qualifications but not in detail, not a detailed overview of location.

Conklin, Marissa (Finance-Procurement)

From: Conklin, Marissa (Finance-Procurement)
Sent: Thursday, June 29, 2023 12:17 PM
To: Cline, Evans (Finance)
Subject: RE: RFQ 348258 Underground Utility Locating Services BAO assessment

Thanks Evans!

From: Cline, Evans (Finance) <Evans.Cline@nashville.gov>
Sent: Thursday, June 29, 2023 10:41 AM
To: Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>
Subject: FW: RFQ 348258 Underground Utility Locating Services BAO assessment

Good morning. The bidder does not meet the 6% SBE requirement for the solicitation since they are not an SBE and are not utilizing subcontractors. I conferenced with the bidder on 6/23/23 to verify that all documents in the bid packet were accurate. The bidder stated they were unable to find any available subs. I discussed the SBE requirement, and the bidder advised that they would be continuing to seek possible SBE subs while waiting for Metro's determination. There were no EBO program goals for this solicitation. After review, BAO is moving ahead with the award. During negotiations, I will discuss the need for a list of SBE subs. The contract will require monitoring in BGNOW. Thanks!

Evans W. Cline

Contract Compliance Officer II

Department of Finance

[Office of Minority and Women Business Assistance \(BAO\)](#)

Metropolitan Nashville Davidson County Government

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