

Notice of Intent to Award

Solicitation Number	342255	Award Date	11/16/2023 3:00 PM CST	
Solicitation Title	Furnish, deliver, service, and repair Police Motorcycles			
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Motos America Nashville	Compar	ny Contact	Matt Thurman			
Street Address	288 White Bridge Pike						
City	Nashville	State	TN	Zipcode	37209		
Company Name		Compar	Company Contact				
Street Address							
City		State		Zipcode			
Company Name		Compar	Company Contact				
Street Address				-			
City		State		Zipcode			

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.



Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 M_{l} Supervisor (Initial)

Michelle A. Hernandez Lane Michelle A. Hernandez Lane Purchasing Agent & Chief Procurement Officer

RFQ #342255 - Furnish, deliver, provide parts, service, and repair Police Motorcycles				
	Motos America Nashville			
Contract Acceptance	Accepted Metro's standard contract without exceptions			
Cost (30 Points)	30.00			
Qualifications and Experience (30 Points)	22.00			
Functional Requirements (40 Points)	34.00			
Total (100 Points)	86.00			

Motos America Nashville

Strengths - The offeror's proposal stated maintenance services will be performed within two hours from when the motorcycle is dropped off at the dealership and will maintain a minimum of 90% turnaround time within 48 hours for repairs.

Weaknesses - The offeror's proposal lacked detail specifically addressing their experience providing police motorcycles, parts, maintenance, and repair services to a government or quasi agency. The offeror only provided two (2) reference projects as opposed to a minimum of three (3). The two (2) reference projects provided by the offeror lacked detail in reference to the size, type of services provided, and the number of motorcycles provided. For the offeror's reference projects, the offeror failed to provide a brief scope of the project, dates of the project, and proposed delivery timeframe. The offeror's proposal failed to specifically address a quality assurance plan to facilitate the pickup and drop off of motorcycles.

Note: Riverbike of Tennessee dba Boswell's Harley-Davidson was deemed nonresponsive to the solicitation.

Enter Solicitation Title & Number Below		
Furnish, deliver, service, and repair Police Motorcycles;		
RFQ #342255		Total Cost Points
		30.00
Offeror's Name	Bids	RFP Cost Points
Motos America Nashville	\$894,201.60	30.00

Note: Riverbike of Tennessee dba Boswell's Harley-Davidson was deemed nonresponsive to the solicitation.



Notice of Rejection

Solicitation Number	342255	Date	10/11/2023 6:41 AM CDT	
Solicitation Title	Furnish, deliver, service, and repair Police Motorcycles			
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov	

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Riverbike of Tennessee dba Boswell's Harley-Davidson	Compar	ny Contact	Bryan Nash		
Street Address	401 Fesslers Lane					
City	Nashville	State	TN	Zipcode	37210	
Reason	Offer does not meet the requirements of the solicitation and is unacceptable.					
Other/Notes	Offeror failed to meet Metro's minimum specifications for Police motorcycles; specifically, Section 3.3.3 Engine cooling system, Section 3.4.1 Acceleration, and Section 3.4.2 Deceleration					

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Right to Protest

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Michelle a. Hernandez Lane