

Notice of Intent to Award

Solicitation Number	355276	Award Date	11/22/2023 3:45 PM CST
Solicitation Title	Onsite Occupational Medical Center Services		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Sierra Washington	BAO Email	sierra.washington@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	concentra Health Services Inc	Company Contact		Brandy Mitchell	
Street Address	5080 Spectrum Drive, Ste 1200 W.				
City	Addison	State	ТΧ	Zipcode	75001
Company Name		Compa	ny Contact		
Street Address					
City		State		Zipcode	
Company Name		Compa	ny Contact		
Street Address					
City		State		Zipcode	

Certificate of Insurance

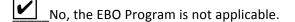
The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.



Yes, the EBO Program is applicable.



Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

_______Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below			
Onsite Occupational Medical Center Services; RFQ 355276		Lowest Bid	
		\$7,531,432.38	30
			RFP Cost
Offeror's Name	Bids		Points
Concentra Medical Centers	\$7,531,432.38		30.00
No BAO programming applicable to this solicitation - Diversity Plan	•		

Music City Med Inc. was deemed non-responsive for failure to comply solicitation requirements.

RFQ 355276 Onsite Occupational Medical Center Services Evaluation Committee Score Sheet			
Offeror Concentra Medical Centers			
Contract Acceptance	Yes		
Cost (30 points)	30.00		
Staffing and Technical Expertise (15 points)	15.00		
Company Experience and Capacity (20 points)	19.00		
Business Plan (30 points)	30.00		
Diversity Plan	0.00		
Total Evaluation Scores	94.00		

Evaluation Comments

Concentra Medical Centers

Strengths

Proposal demonstrated firm's capacity to perform and accommodate Metro with staffing, to include a new hiring process. Proposal demonstrated proposed staff's ER background and experience. Proposal demonstrated firm's detailed approach, and Government experience. Proposal demonstrated firm's years of experience in the industry. Proposal provided a detailed company timeline. Firm proposed providing education and prevention information for injuries, as well as detailed clinician time between staff and patient, and plan for passing patient to administrative staff. Proposal addressed review with Davies charges, daily reports, utilization & quarterly, ad hoc reports.

Weaknesses

Reference projects provided were not all of similar size of scope of work for this RFQ. Firm's litigation response lacked detail.

Music City Med Inc. was deemed non-responsive for failure to comply solicitation requirements.

metropolitan government of nashville & davidson county

	Exaluation or diversity, equity, and inclusion	
Solicitation Numbers	355276	Questions?
Project Title:	Onsite Occupational Medical Center Services	Email BAO@Nashville.gov
Date:	9/20/2023	

submit completed evaluation form to BAO@Nashville.gov.

Vendor D	etails	
Vendor:	Concentra Onsite Health	Contact Person:
Email:		Phone:
Address:		
Other:		

Programatic Review

Do you have a specific program to promote the use of black and brown owned, women-owned, LGBT-owned, service disabled veteran-owned, or small businesses?





If NO, proceed to page 3. If yes, upload documentation in the form of a policy manual or similar document.

Do you have measurable goals for the utilization of these types of businesses on non-government projects?



X NO

If YES, please provide <u>both</u> the goal and actual achievement for your most recently completed fiscal year -->

Firm Type	Goal	Actual
Minority Owned		
Woman Owned		
LGBT Owned		
Service Disabled Veteran Owned		
Small Business		

Do you have an employee dedicated, in whole or in part, to the administration of this program?



Program	Staff
Name	
% of time spent on program	
Email/Phone	

Mentorship

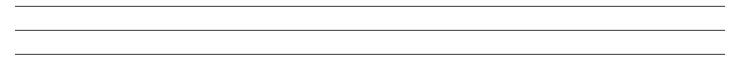
Do you participate in any government - sponsored mentorship programs assisting black and brown owned, women owned, LGBT owned, service disabled veteran owned, or small businesses?

Do you provide industry specific training to black and brown owned, women					
	e training to black and l sabled veteran owned,				

If YES, please complete:

YES	X NO	Number Trained	Hours Provided

Briefly, is there anything else about your diversity, equity, and inclusion practices that we should know?



BELOW TO BE COMPLETED BY METRO STAFF

Total Score	: 0	Initial: SW
QUESTION	Score	Comment
1		Firm did not complete the Metro DPE and provided limited information
2	regarding diversity, equity and inclusion practices as it relates to our evaluation.	
3		
4		
5		



Notice of Rejection

Solicitation Number	355276	Date	
Solicitation Title	Onsite Occupational Medical		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Sierra Washington	BAO Email	sierra.washington@nashville.gov

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Music City Med Inc	Compai	ny Contact	Alphonso Harvey	
Street Address	810 Dominican Dr				
City	Nashville	State	TN	Zipcode	37228
Reason	Offer does not meet the requirements of the solicitation and is unacceptable.				
Other/Notes	Offer deemed non-responsive to evaluation criteria section requirements.				

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Michelle a. Hernandez Lane

DocuSign^{*}

Certificate Of Completion		
Envelope Id: 342F6161E05541A3A2D4E0D18EF	0B606	Status: Completed
Subject: Complete with DocuSign: Reject Individu	al - 4242023.pdf	
Source Envelope:		
Document Pages: 1	Signatures: 1	Envelope Originator:
Certificate Pages: 1	Initials: 0	Christina Alexander
AutoNav: Enabled		730 2nd Ave. South 1st Floor
Envelopeld Stamping: Enabled		Nashville, TN 37219
Time Zone: (UTC-06:00) Central Time (US & Can	ada)	christina.alexander@nashville.gov
		IP Address: 170.190.198.185
Record Tracking		
Status: Original	Holder: Christina Alexander	Location: DocuSign
11/17/2023 3:17:02 PM	christina.alexander@nashville.gov	5
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and	Location: DocuSign
	Davidson County	-
Signer Events	Signature	Timestamp
Michelle A. Hernandez Lane		Sent: 11/17/2023 3:18:22 PM
michelle.lane@nashville.gov	Michelle A. Hernandez Lane	Viewed: 11/20/2023 4:34:18 PM
Chief Procurement Officer/Purchasing Agent		Signed: 11/20/2023 4:36:51 PM
Metro		Freeform Signing
Security Level: Email, Account Authentication	Signature Adoption: Pre-selected Style	
(None)	Using IP Address: 170.190.198.190	
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(None) Electronic Record and Signature Disclosure: Not Offered via DocuSign In Person Signer Events	-	Timestamp Timestamp
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DocuSign

Certificate Of Completion

Envelope Id: 0D66FF1B656646AF86E9F491F8B66C57 Subject: Intent to Award - RFQ # 355276 for Onsite Occupational Medical Center Services Source Envelope: Document Pages: 8 Signatures: 1 Certificate Pages: 2 Initials: 1 AutoNav: Enabled EnvelopeId Stamping: Enabled Time Zone: (UTC-06:00) Central Time (US & Canada)

Record Tracking

Status: Original 11/22/2023 1:49:41 PM Security Appliance Status: Connected Storage Appliance Status: Connected

Signer Events

Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure: Not Offered via DocuSign

Michelle A. Hernandez Lane

michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro

Security Level: Email, Account Authentication (None)

In Person Signer Events

Electronic Record and Signature Disclosure: Not Offered via DocuSign Signature Adoption: Pre-selected Style Using IP Address: 172.58.144.219 Signed using mobile

Michelle a. Hernandez Lane

Signature Adoption: Pre-selected Style Using IP Address: 172.58.144.219 Signed using mobile

Signaturo

Sent: 11/22/2023 3:45:06 PM Viewed: 11/22/2023 3:45:15 PM Signed: 11/22/2023 3:45:22 PM

Timostamn

Status: Completed

Envelope Originator:

Christina Alexander

Nashville, TN 37219

730 2nd Ave. South 1st Floor

in Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps

 Time (US & Canada)
 christina.alexander@nashville.gov

 IP Address: 170.190.198.185

 Holder: Christina Alexander
 Location: DocuSign

 christina.alexander@nashville.gov
 Location: DocuSign

 ected
 Pool: StateLocal

 bcted
 Pool: Metropolitan Government of Nashville and
Davidson County
 Location: DocuSign

 Signature
 Timestamp

 MLL
 Sent: 11/22/2023 1:52:11 PM
Viewed: 11/22/2023 3:44:43 PM
Signed: 11/22/2023 3:45:05 PM

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	11/22/2023 1:52:11 PM
Certified Delivered	Security Checked	11/22/2023 3:45:15 PM
Signing Complete	Security Checked	11/22/2023 3:45:22 PM
Completed	Security Checked	11/22/2023 3:45:22 PM
Payment Events	Status	Timestamps