



Notice of Intent to Award

Solicitation Number	358274	Award Date	3/13/2024 5:16 PM CDT	
Solicitation Title	Fencing Repairs, Replacements and Installation Services			
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov	
BAO Rep	Trevor Hilton	BAO Email	Trevor.Hilton@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	LU, Inc	Company Contact	Doug McWhorter		
Street Address	429 West Kingston Springs Road				
City	Kingston Springs	State	TN	Zipcode	37082

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

Solicitation Title & Number		RFP Cost Points
RFQ 358274; Fencing Repairs, Replacements and Installation Services		30
Offeror's Name	Total Bid Amount	RFP Cost Points
LU, Inc	\$2,922,737.97	30.00

**RFQ 358274; Fencing Repairs, Replacements
and Installation Services**

Evaluation Committee Scoring Sheet

Offeror	LU, Inc
Contract Acceptance (Yes/No)	Yes
Cost (30)	30.00
Team Qualifications and Capacity to Perform (35)	25.00
Project Approach and Experience (35)	27.00
Total Evaluation Scores	82.00

Evaluation Comments

LU, Inc
Strengths
Team Qualifications and Capacity to Perform section, provided 3 projects in great detail, listed Metro projects. Provided overview of company. In Project Approach and Experience section, listed out all equipment and quantities, very detailed, listed out the warranty.
Weaknesses
Team Qualifications and Capacity to Perform section, certifications not listed and years of experience only listed employees not the firms. Project Approach and Experience section, lacked safety requirements, listed contact person but very vague information given.

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton
Contract Specialist: Marissa Conklin
Date: 04/20/2022

Department Name: General Services
RFP/ITB Number: 358274

Project Name: Fencing Repairs, Replacements and Installation Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
LU, Inc.	\$2,922,737.97	\$0.00	No	\$0.00	The prime is not a metro approved SBE, and will self-perform 100% of the work.