

Notice of Intent to Award

| Solicitation Number | 358274 | Award Date | 3/13/2024 5:16 PM CDT |
|---------------------|----------------------------|---------------------|-------------------------------|
| Solicitation Title | Fencing Repairs, Replaceme | nts and Installatio | n Services |
| Buyer Name | Marissa Conklin | Buyer Email | Marissa.conklin@nashville.gov |
| BAO Rep | Trevor Hilton | BAO Email | Trevor.Hilton@nashville.gov |

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

| Company Name | LU, Inc | Compai | ny Contact | Doug McWhorter | |
|----------------|--------------------------------|--------|------------|----------------|-------|
| Street Address | 429 West Kingston Springs Road | | | | |
| City | Kingston Springs | State | TN | Zipcode | 37082 |
| | | | | | |
| Company Name | | Compai | ny Contact | | |
| Street Address | | | | | |
| City | | State | | Zipcode | |
| | | | | | |
| Company Name | | Compai | ny Contact | | |
| Street Address | | | | | |
| City | | State | | Zipcode | |

Certificate of Insurance

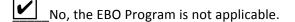
The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.



Yes, the EBO Program is applicable.



Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

_______Supervisor (Initial)

Michelle A. Hernandez Lane Purchasing Agent & Chief Procurement Officer

| Solicitation Title & Number | | RFP Cost Points |
|---|------------------|--------------------|
| RFQ 358274; Fencing Repairs, Replacements and Installation Services | | 30 |
| | | RFP Cost |
| Offeror's Name | Total Bid Amount | Points |
| LU, Inc | \$2,922,737.97 | 30.00 |

RFQ 358274; Fencing Repairs, Replacements and Installation Services

Evaluation Committee Scoring Sheet

| Offeror | LU, Inc |
|---|---------|
| Contract Acceptance (Yes/No) | Yes |
| Cost (30) | 30.00 |
| Team Qualifications and Capacity to Perform (35) | 25.00 |
| Project Approach and Experience (35) | 27.00 |
| Total Evaluation Scores | 82.00 |

Evaluation Comments

LU, Inc Strengths Team Qualifications and Capacity to Perform section, provided 3 projects in great detail, listed Metro projects. Provided overview of company. In Project Approach and Experience section, listed out all equipment and

quantities, very detailed, listed out the warranty.

Weaknesses

Team Qualifications and Capacity to Perform section, certifications not listed and years of experience only listed employees not the firms. Project Approach and Experience section, lacked safety requirements, listed contact person but very vague information given.

| AO Specialist: Trevor Hilton | | | | | |
|---|--|---|-----------------------|---------|----------|
| ontract Specialist: Marissa Conkli | n | | | | |
| ate: 04/20/2022 | | | | | |
| | | | | | |
| Department Name: General Services | |] | | | |
| REP/ITB Number: 358274 | | - | | | |
| | | | | | |
| Project Name: Fencing Repairs, Re | placements and Instal | lation Services | | | |
| Project Name: Fencing Repairs, Rep Primary Contractor* | placements and Instal Prime Bid Amount | lation Services Total Proposed SBE (\$) | SBE Subs | SBE (%) | Comments |
| | Prime Bid | Total Proposed | SBE Subs approved? | SBE (%) | Comments |
| | Prime Bid | Total Proposed | | SBE (%) | Comments |
| | Prime Bid | Total Proposed | | SBE (%) | Comments |
| | Prime Bid | Total Proposed | | SBE (%) | Comments |