



Notice of Intent to Award

Solicitation Number	373401	Award Date	6/11/2024 9:56 AM CDT	
Solicitation Title	Robotic Mowers with Software			
Buyer Name	Scott Ferguson	Buyer Email	scott.ferguson@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	My Goat, Inc.	Company Contact	Janelle Nigrelli		
Street Address	4007 Hillsboro Pike				
City	Nashville	State	TN	Zipcode	37215

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

DR Supervisor (Initial)

Dennis Rowland

Dennis Rowland
Purchasing Agent & Chief Procurement Officer

RFQ# 373401 - Robotic Lawnmowers with Software		
Evaluation Criteria	My Goat, Inc.	Site One Landscape Supply LLC
Solicitation Acceptance	Yes	Yes
Contract Acceptance	Yes	Yes
ISA Questionnaire Completed and Terms Accepted	Yes	Yes
Methodology and Approach (30 Points)	30.00	20.00
Qualifications and Experience (35 Points)	30.00	10.00
Cost (35 Points)	35.00	23.00
Totals	95.00	53.00

Strengths & Weaknesses

My Goat, Inc.

Methodology and Approach

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: No weaknesses were noted.

Qualifications and Experience

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm did not adequately define their project team's organizational structure. Firm did not provide resumes of all key individuals who will perform work on the project.

Site One Landscape Supply LLC

Methodology and Approach

Strengths: Firm's response addressed everything we requested in the RFP except for the weakness noted below.

Weaknesses: Firm's overall response lacked details that were required to evaluate their methodology and approach.

Qualifications and Experience

Strengths: Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm's overall response lacked details that would be required to evaluate their Qualifications and experience.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Robotic Lawnmowers with Software; RFQ# 373401			35	0	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
My Goat, Inc.	\$834,852.77	\$0.00	35.00	0.00	35.00
Site One Landscape Supply LLC	\$1,254,300.00	\$0.00	23.30	0.00	23.30