



Notice of Intent to Award

Solicitation Number	356256	Award Date	7/2/2024 1:13 PM CDT
Solicitation Title	Jail Management System		
Buyer Name	Scott Ferguson	Buyer Email	scott.ferguson@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Executive Information Service, Inc.	Company Contact	Adam Missler
Street Address	1396 NE 20th Ave, Suite 100		
City	Ocala	State	FL Zipcode 34470
Company Name		Company Contact	
Street Address			
City		State	Zipcode
Company Name		Company Contact	
Street Address			
City		State	Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

DR _____ Supervisor (Initial)
Dennis Rowland _____
 Dennis Rowland
 Purchasing Agent & Chief Procurement Officer

RFQ# 356256 - Jail Management System							
Evaluation Criteria	Beacon Software Solutions, Inc.	Executive Information Service, Inc.	Global Tek Link	Harris Corrections Solutions Inc.	Insight Public Sector, Inc.	SmartCop, Inc dba CTS America	The ActOne Group, dba ATIMS JMS
Round 1							
Solicitation Acceptance	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract Acceptance	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ISA Questionnaire Completed and Terms Accepted	Yes	Yes	Yes	Yes	Yes	Yes	Yes
References (10 Points)	7	2	9	5	2	2	7
Qualifications and Experiences (20 Points)	18	17	18	17	15	18	17
Technical Architecture Survey (25 Points)	20	20	19	20	18	18	17
System Capabilities (45 Points)	38	43	30	43	38	38	40
Round 1 Totals	83	82	76	85	73	76	81
Round 2							
Short Demo (50 Points)	47	44	40	30	30	38	46
After Round 2 Totals	130	126	116	115	103	114	127
Round 3							
Methodology and Approach (10 Points)	1.00	10.00					6.00
Long Demo (40 Points)	24.00	38.00					20.00
Cost (50 Points)	50.00	32.62					26.04
Round 3 Totals	75.00	80.62					52.04
Grand Total	205.00	206.62					179.04

Strength & Weaknesses**Beacon Software Solutions, Inc.****References (10 Points)**

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm did not provide at least five (5) referenced services for clients that were equal to or greater in size and complexity to the system requirements described in this solicitation and in operation at DCSO.

Qualifications and Experience (20 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Overall response lacked details. Q#3 - Resumes did not clearly demonstrate the expertise performing the assigned scope of services and how it is linked to this specific project.

Technical Architectural Survey (25 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses B-General #12 - Firm did not provide adequate information regarding availability of user groups and their geographic areas. B-General #35 - Firm did not provide adequate answer to any known performance issues beyond a certain database size, number of clients, or other similar limitations. H-Reporting and Analysis Tools - Firm's reporting and analysis tools are not self service.

System Capabilities (45 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Many of the requested features are not available and would have to be added. Unable to prioritize events for wait-listing. Unable to change a contact log once saved. Only have videos for online help, no manuals. On-premise only solution. Client-server application with only partial browser usage. Many matrix items would have to be developed or require customization and cost.

Short Demo (50 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses GENERAL - Social Security Number not hidden. AUDIT #1 - Showing a complete list of all activities that were executed/performed, etc on an inmate "today". BOOKING - ? EVENT #2 - Creating a recurring event for the next 8 weeks.

Methodology and Approach (10 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm did not provide a breakdown of team task responsibilities. Firm did not provide details on the composition of duties of the team. Firm's timeline seems unrealistic. Firm did not provide details on their training plan. Firm did not provide details on support procedures. Firm did not provide details on needs assessment and gap analysis.

Long Demo (40 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses GENERAL #3 - Event Scheduling -No comment ability on event refusal. Attendance tracking is manual for all reasons. Cannot create "empty" events to add inmates later. Some events must be manually updated upon completion. BOOKING - Several topics and related questions were said to be possible, but not demonstrated. PROPERTY #3 Cannot transfer a whole containers of property. Must transfer one item at a time. SENTENCE COMPUTATION Overall - Did not feel the process, as requested, was demonstrated. #3 Unable to create a weekend offline. Firm spoke about how their system worked; but failed to perform any specific actions as detailed in the demo agenda. CLASSIFICATION Overall - Did not feel like the process, as requested, was demonstrated. Firm provided a broad overview of the possibilities related to the classification module; but failed to perform any specific actions as detailed in the demo agenda. #5 No override on housing choice. The system could not prevent a specific bed from being used even though the same bed has been pre-scheduled inmate assignment. PROGRAMS/CASE MANAGEMENT Overall - Firm's Case Manager functions part of the Classification Module. Their are vastly different responsibilities and access requirements for each group. CORRECTIONS #4 thru #6 Unable to check and inmate back in if moved in error. Officer has to go to a separate screen to check out Program attendee's vs normal events. No system ability to create and track rounds. The software utilizes silly pop-up clocks that are one-time shots and not built into system logging. #5/6 Does not track when a rover takes an inmate from point A to point B. #8 Headcount process is totally manual. #8 System does not have the capacity to automate/calculate inmate head counts, and housing unit counts into a total facility count. INFORMATION TECHNOLOGY Overall, firm pushes toward Beacon support for majority of activities. (Reports, bulk changes, error correction, etc.) #17 No ability to create or manage a facility, such as closing an area, adding beds. #18 and #20 Restrictions on Agency's ability to manage many elements of the Application.

Executive Information Service, Inc.**References (10 Points)**

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm did not provide at least five (5) referenced services for clients that were equal to or greater in size and complexity to the system requirements described in this solicitation and in operation at DCSO.

Qualifications and Experience (20 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm confused DCSO with MNP. Q#5 - Firm's response did not address all of Metro's concerns. Q#6 - Firm's response did not address of Metro's concerns.

Technical Architectural Survey (25 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm's overall response lacked details requested. Firm's response unclear on server needs. No PowerBI or Splunk connectivity offered. Firm recommended the DB servers be on dedicated hardware but elsewhere VM's are recommended.

System Capabilities (45 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm's overall response lacked details requested. Unable to drag/drop inmates into an event. Requires a hierarchy of events to allow higher events to be scheduled over lower.

Short Demo (50 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below. All information was located on one screen.

Weaknesses Vague references on items, show them be added for other Unisys conversion?

Methodology and Approach (10 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses No weaknesses were noted.

Long Demo (40 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses GENERAL #3 - Event Scheduling - Firm was unable to create a blank event. All events are tied to an inmate. RELEASE #4 - Failed to retain an inmate scheduled for release. PROGRAM/CASE MANAGEMENT No true Case Management logging module, firm is currently utilizing a secret notes area. Some confusion in this area. Due to the current process in this area, not sure all Agenda points were covered.

Strength & Weaknesses**Global Tek Link****References (10 Points)**

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm did not provide at least five (5) referenced services for clients that were equal to or greater in size and complexity to the system requirements described in this solicitation and in operation at DCSO.

Qualifications and Experience (20 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses DSCO Offender re-entry center listed as but not as a client. Q#1 - Firm's response did not provide adequate information.

Technical Architectural Survey (25 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses B-General Q#18 - Firm does not have SSRS capabilities. C-System/Performance/Availability - Q#58 - Firm's number of servers. F-Networking and Telecommunications Q#79 - Firm's response not adequate. H-Reporting and Analysis Tools Q#89 - Firm does not support SSR.

System Capabilities (45 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm responded "No" to 11 items without explanation or comment. Unable to have the user_Id auto-populate. Possible Extra cost and optimization (P/O) for forms with signature option. No ability to drag and drop capability of any kind. P/O to provide spell checking in document areas. Unable to provide print screen views from within application. P/O to do search of basic inmate demographics. P/O to change a charge status, which keeps charge active or inactive. P/O to ensure an OCA cannot be assigned to a booking number if OCA in use. P/O to be able to review release comments. P/O for five separate issues within sentence calculation. P/O for multiple items in viewing current/prior incarcerations. P/O and NO for multiple items in Cell management. P/O for displaying multiple special conditions with symbol or color. P/O for creation of a chain of command for incident review. P/O for incident to be searchable by various fields. P/O for auto schedule of an inmate for court via the interface. P/O for the rover report. P/O for not having the interface as part of cost. 150+ items marked as "We may be able to do it, but there will be additional cost".

Short Demo (50 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses GENERAL - #4- Searching for all active inmates for a given housing unit. SENTENCE COMPUTATION - BOOKING - Demo crashed. PROPERTY - Showing a listing of all active property containers. RELEASE - The whole process. ALERTS #1- Applying a special condition of suicide watch on an inmate. CORRECTIONS #5 Creating an incident report.

Harris Corrections Solutions Inc.**References (10 Points)**

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm did not provide at least five (5) referenced services for clients that were equal to or greater in size and complexity to the system requirements described in this solicitation and in operation at DCSO.

Qualifications and Experience (20 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm described a product that has not been released yet. Q#1 - Firm's response did not provide adequate information. Q#2 - Firm did not adequately provide an overview of their proposed

Technical Architectural Survey (25 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm would require use of some 3rd party applications for full functionality. Firm has extensive licensing requirements.

System Capabilities (45 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses No drag and drop for inmates into events. Unable to export inmate record. No ability to track inmate housing history. High analysis cost to allow investigative contact tracing. Firm mentioned many "future" fixes which means functionality is not currently there. B-General Q#17 - Firm's did not adequately describe how the product preserves personalization's and modifications while applying future releases. Firm had high cost for Contract tracing scoping.

Short Demo (50 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Overall application was slow to respond and not intuitive. GENERAL - Searching for all active female inmates. BOOKING - Manually book me into jail and identify those mandatory fields. Manually adding a charge to the inmate, identifying mandatory fields. ALERTS - Alying a special condition of suicide to watch an inmate. EVENT - Creating an event for an inmate. Moving the inmate to that event. CORRECTIONS - #2 Indicating how an officer is alerted to an inmate's upcoming appointment or moves.

Insight Public Sector, Inc.**References (10 Points)**

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm did not provide at least five (5) referenced services for clients that were equal to or greater in size and complexity to the system requirements described in this solicitation and in operation at DCSO.

Qualifications and Experience (20 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm's support would be split between two vendors. Q#2 - Firm did not adequately provide an overview of their proposed team. Q#5 - Firm's response did not address all of Metro's

Technical Architectural Survey (25 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm's interfaces are proprietary. Firm has extensive server requirements listed. A-Product History/Roadmap Q#8 - Frequency of Releases is not adequate for Metro, not scalable.

System Capabilities (45 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm does not have a transportation module. Many of firm's responses indicated they would need scoping and development and additional cost to provide requested capability. Firm described both hosted and on-prem but no recommendations. Have to partner with someone to provide a cloud solution. No way to show interface activities and transactions. No apparent ability to store or show bonding companies, or choose them during a release. Unable to time-serve a charge based on calendar, and submit that person to be reclassified and or scheduled for release. Allows the booking of duplicate charges/case. No ability to track program facilitator or notes. Not able to use fingerprint to validate release. The default is facial recognition.

Short Demo (50 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below. ALERTS #1 - Applying a special condition of suicide watch to an inmate.

Weaknesses GENERAL - #4 Searching for all active inmates within a given housing unit. AUDIT #2 - Showing a complete list of all activities performed by the user login you are currently using. CLASSIFICATION #1 Performing an initial classification of me. #2 Showing a list of those inmates awaiting classification and the reclass type. SENTANCE COMPUTATION - #1 Computing the sentence on me. Indicating any good time credits, etc. BOOKING Overall, too many steps. RELEASE #1 Release the inmates, showing all steps, verifications and mandatory information. #2 Showing a listing of all inmates schedule for release that day. EVENT - Overall too many steps. CORRECTIONS - #1 Showing a list of all inmates assigned to a housing unit complete with their current location. #2 indicating how an officer is alerted to an inmates upcoming appointments or movers. #3 Creating a log entry indicating a fire/safety check was done.

Strength & Weaknesses**SmartCop, Inc dba CTS America****References (10 Points)**

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm did not provide at least five (5) referenced services for clients that were equal to or greater in size and complexity to the system requirements described in this solicitation and in operation at DCSO.

Qualifications and Experience (20 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Q#1 - Firm's response did not provide adequate information.

Technical Architectural Survey (25 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Multiple servers required to support our number of concurrent users. A-Product History/Roadmap.

System Capabilities (45 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses -Must cost and customize to prevent OCA from being duplicate. Must cost and customize to prevent duplicate charge entry. Must cost and customize to automate reclassify when charges or sentence change. Must cost and customize the ability to open/close housing location if beds are in use. Must cost and customize inmate appeal tab in incident/disciplinary. Must cost and customize scheduling from inmate roster. RFID/Barcode/Bio scanners not yet available. Must cost and estimate all of the interfaces. Many responses checked "Yes" but would require customization and cost or as "No" with no explanation or comment.

Short Demo (50 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses GENERAL - Overall too much information and no Azure Active Directory. AUDIT - #1 Showing me a complete list of all activities that were executed, performed, etc., on me today.

CLASSIFICATION #1 Performing an initial classification of me. #2 Showing a list of those inmates awaiting classification and the reclass type. BOOKING - Overall, very slow. PROPERTY - #2 Showing a list of all active property containers. ALERTS #1 - Applying a special condition of suicide watch to an inmate. EVENT #1 - Creating an event for an inmate. Move the inmate to that event. #2a Creating a recurring event for (DAY of DEMO) for the next 8 weeks and adding 5 inmates to that event. CORRECTIONS Overall too many screens and too many steps.

The ActOne Group, dba ATIMS JMS**References (10 Points)**

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm did not provide at least five (5) referenced services for clients that were equal to or greater in size and complexity to the system requirements described in this solicitation and in operation at DCSO.

Qualifications and Experience (20 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Q#1 - Firm's response did not provide adequate information. Q#3 - Resumes did not clearly demonstrate the expertise performing the assigned scope of services and how it is linked to this specific project. Q#6 - Firm's response did not address of Metro's concerns.

Technical Architectural Survey (25 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Product History/Roadmap Q#6 - Firm did not adequately describe their change management, upgrade, and patch management policies and practices Q#8 - Firm's frequency of releases. B-General Q# 21 - Firm has database, table, column size or attribute restrictions.

System Capabilities (45 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Unable to support Weekenders at this time. JSReports appears to be a licensed framework required for their built-in reports. They identify that JSReports prefers a LINUX environment. Wildcard search is not widely supported in the application. Limited custom reports are included in the offering. Interfaces referenced in the matrix appear to require additional scope and cost.

Short Demo (50 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses GENERAL - Searching is not user friendly. AUDIT #2 Showing a complete list of all activities performed by the user login you are currently using. EVENT Creating an event for an inmate. Moving the inmate to that event. CORRECTIONS #1 Showing a list of all the inmates assigned to a housing unit complete with their current location.

Methodology and Approach (10 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses Firm's project timeline seems slow-paced an overly cautious. Firm's timeline that is provided does not include explanation. Firm's support hours are unrealistic for events that require onsite support. It appears that personnel are only onsite during ATIMS business hours, excluding ATIMS holiday schedule. M&A document confusing in the previous discussions were related to on-prem deployment while Hosted solution is referenced in the documentation.

Long Demo (40 Points)

Strengths Firm's response addressed everything we requested in the RFP except for the weaknesses noted below.

Weaknesses GENERAL Overall -Steps to accomplish tasks seem cumbersome. Application closed out several times during presentation. Firm mentioned that many options and script items asked about were possible, but they were not demonstrated. #1 Placement of inmate header is not permanent, has to be accessed from side of page to get vital information. #2 The incident's investigative report required a separate narrative report that was not directly attached to the incident report. #3 Failed to answer specific questions and/or demonstrate actions related to event scheduling. BOOKING #1 Cannot perform immediate release an inmate without clearing charges. Birthdate was a mandatory booking field that cannot be altered. RELEASE Overall - Very lost in this section. Agenda not followed and was unable to tell which items were shown in this section. PROPERTY Overall - Required excessive steps to complete. #2 No individual container types. Everything was Bag. If you wanted distinction, you had to add text.#3 Failed to demonstrate the modification the location of an inmate's property. SENTENCE COMPUTATION Overall - Although Sentence Computation is a complicated process, this area seemed overly so, and it didn't seem as though we actually saw the requested scenarios demonstrated. System uses a "decision tree" module verse "objective point system" module. Classification module must be built to meet organizational operation practices. #1 Unable to perform any weekender functions due to software being unavailable. Said it was in rewrite. #3 and #4 Could not perform consecutive sentences on multiple charges on different cases. Did not perform specific "sentence computation" calculations. CLASSIFICATION Overall - Screen was confusing and difficult to follow. #2 No visible indicator that bed is assigned. Dependent on text in screen and rosters to show the assignment. #6 Have to leave the classification module to schedule a transportation. #4 thru #9 Failed to perform specific classification functions provided for demonstration. CORRECTIONS Overall - Inmate Roster page is HIGHLY confusing and extremely busy. Vital information such as alerts have to be clicked and dug out of other screens. Housing officer work module/home screen was unorganized and required multiple steps to perform a single action. #6 Unable to attach an attendance comment to explain an error movement. #4 "Watch Tour" function not available. Would have to interface with Security Electronics vendor, if that is an option. #7 and #8 Headcount was too cumbersome. INFORMATION TECHNOLOGY #2 Process to allow external users (Courts, Attorney's, etc.) to change password complex. #5 Exclusion of SSN from user view, if not permissioned, only partially functional. #6 and #7 Need a third-party software to read their audit log, which is their database log. #17 Demonstration of "creating a new facility" and the sub-steps not completed. #21 Unable to add prices to issued jail property.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Jail Management System.; RFQ# 356256			50	0	50
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Beacon Software Solutions, Inc.	\$ 1,851,290.00		50.00	0.00	50.00
Executive Information Services, Inc	\$ 2,837,294.10		32.62	0.00	32.62
The Act One Group, Inc. dba ATIMS (JMS)	\$ 3,554,570.64		26.04	0.00	26.04