



Notice of Intent to Award

Solicitation Number	36939	Award Date	7/18/2024 12:17 PM CDT	
Solicitation Title	Medical & Dental Supplies and Equipment			
Buyer Name	Von L Bell	Buyer Email	von.bell@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Trako Dental & Medical Supply Inc	Company Contact	Tracey Lucchesi		
Street Address	900 Technology Way #250				
City	Libertyville	State	IL	Zipcode	60048

Company Name			Company Contact		
Street Address					
City		State		Zipcode	

Company Name			Company Contact		
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 Assistant Purchasing Agent (Initial)

Dennis Rowland
 Dennis Rowland
 Purchasing Agent & Chief Procurement Officer

RFQ #369392			
Evaluation Committee Score Sheet			
Evaluation Criteria/Offeror	McKesson Medical Surgical Government Solutions LLC	TRAKO DENTAL & MEDICAL SUPPLY INC	
COST (10 Points)	10	8	
Qualifications and Experience (30 Points)	18.00	30.00	
Performance and Delivery (30 Points)	18.00	30.00	
Product Availability and Sourcing Capability (30 Points)	15.00	30.00	
Total Evaluation Scores	61.00	97.74	
Evaluation Comments			
McKesson Medical Surgical Government Solutions LLC			
Strengths			
Offer greatly fails to meet standards and demonstrates inferior understanding of solicitation goals & objectives. Award justification notes significantly less strengths than weaknesses; weaknesses are impossible to correct.			
Weaknesses			
Proposal lacked substantive and detailed responses to the requested information on how the firm would specifically provide the the scope of work outlined in the solicitation. Evaluation criteria sections; qualifications and experience section did not include clear organizational structure and defined responsibilities of personnel. The performance and delivery and product availability and sourcing sections did not include definitive shipping, strategy, approach process details; responses were redundant or minimal to the requested information.			
TRAKO DENTAL & MEDICAL SUPPLY INC			
Strengths			
Offer greatly exceeds standards and demonstrates superior understanding of solicitation goals & objectives. Award justification notes several major strengths; The firms proposal included detailed responses to all of the requested evaluation criteria sections; years of experience, references, approach, strategy, shipments, return policy, and sourcing information as authorized reseller of various products lines.			
Weaknesses			
No correctable weaknesses;			

Enter Solicitation Title & Number Below			
Medical & Dental Supplies and Equipment RFQ 369392		Lowest Bid	
		\$2,958,197.50	10
Offeror's Name	Bids	Evaluation Amount	RFP Cost Points
McKesson Medical Surgical Government Solutions LLC	\$ 2,958,197.50	\$ 2,958,197.50	10.00
TRAKO DENTAL & MEDICAL SUPPLY INC	\$ 3,820,500.00	\$ 3,820,500.00	7.74
No EBO goals or SBE/SDV			

Certificate Of Completion

Envelope Id: 962F3A9D64E54DE89AD61E75EBAE44AB	Status: Completed
Subject: Intent to Award - RFQ # [36939] for [Medical & Dental Supplies and Equipment]	
Source Envelope:	
Document Pages: 3	Signatures: 1
Certificate Pages: 2	Initials: 1
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Von Bell
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	von.bell@nashville.gov
	IP Address: 170.190.198.190

Record Tracking

Status: Original	Holder: Von Bell	Location: DocuSign
7/18/2024 11:49:18 AM	von.bell@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Signer Events	Signature	Timestamp
Gary Clay		Sent: 7/18/2024 11:53:22 AM
gary.clay@nashville.gov		Viewed: 7/18/2024 11:54:20 AM
Asst. Purchasing Agent		Signed: 7/18/2024 11:55:43 AM
Security Level: Email, Account Authentication (None)	Signature Adoption: Uploaded Signature Image	
	Using IP Address: 170.190.198.190	

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Dennis Rowland		Sent: 7/18/2024 11:55:44 AM
Dennis.Rowland@nashville.gov		Viewed: 7/18/2024 12:14:42 PM
Purchasing Agent & Chief Procurement Officer		Signed: 7/18/2024 12:17:40 PM
Security Level: Email, Account Authentication (None)	Signature Adoption: Pre-selected Style	
	Using IP Address: 170.190.198.191	

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	7/18/2024 11:53:22 AM
Certified Delivered	Security Checked	7/18/2024 12:14:42 PM
Signing Complete	Security Checked	7/18/2024 12:17:40 PM
Completed	Security Checked	7/18/2024 12:17:40 PM

Payment Events	Status	Timestamps
-----------------------	---------------	-------------------