



**Notice of Intent to Award**

Solicitation Number	373373	Award Date	8/24/2024   8:23 AM CDT
Solicitation Title	Weather Siren System		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Joe Ann Carr	BAO Email	joeann.carr@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Federal Signal Corporation	Company Contact	Keith Conklin	
Street Address	2645 Federal Signal Drive			
City	University Park	State	IL	Zipcode 60484

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

     Assistant Purchasing Agent (Initial)

Dennis Rowland  
 Dennis Rowland  
 Purchasing Agent & Chief Procurement Officer

<b>RFQ 373373 Weather Siren System Evaluation Committee Score Sheet</b>	
<b>Evaluation Criteria/Offeror</b>	<b>Federal Signal Corporation</b>
<b>Accepted Contract Terms and Conditions</b>	Yes w/exceptions
<b>Cost (30 Point)</b>	30.00
<b>Project Approach (50 Points)</b>	25.00
<b>Firm Qualifications (20 Points)</b>	15.00
<b>Total Evaluation Scores</b>	<b>70.00</b>

### Evaluation Comments

<b>Federal Signal Corporation</b>
<b>Strengths</b>
Proposal demonstrated firm's multiple site locations. Proposal demonstrated firm's years in the industry.
<b>Weaknesses</b>
Contract exceptions - Proposal was unclear demonstrated equipment on hand. Proposal was unclear regarding system polling information. Firm's business hours were unclear and lacked detail. Firm's emergency hours and charges were unclear. Proposed severity one call outage percent is unacceptable to Metro. Proposed chopper motor delay time was unclear. Firm's proposed repair turn-around time was unclear. Firm's maintenance performance relies heavily on subs.

Solicitation Title & Number		RFP			
		RFP Cost Points	SBE/SDV Points	Total Cost Points	
Weather Siren System; RFQ# 373373		24	6	30	
Offeror's Name		Total Bid Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Federal Signal Corporation		\$89,067.95	24.00	0.00	24.00

## BAO SBE Assessment Sheet

<b>BAO Specialist:</b> JoeAnn Carr
<b>Contract Specialist:</b> Christina Alexander
<b>Date:</b> 08/22/2024

<b>Department Name:</b> OEM
<b>RFP/ITB Number:</b> 373373

<b>Project Name:</b> Weather Siren System
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Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
Federal Signal Corporation	\$89,067.95	0.00%	None	0.00%	0.00%	The prime is not a Metro-approved SBE and has proposed no Metro-approved SBE subcontractors.



## Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>FEDERAL SIGNAL CORPORATION</b>	Proposer's Phone #: 708.285.2611
Solicitation Title: <b>METRO NASHVILLE &amp; DAVIDSON COUNTY WEATHER SIREN SYSTEM</b>	Proposer's Email Address: <b>KCONKLIN@FEDSIG.COM</b>
Solicitation #: <b>373373</b>	Amount Self-performed : <b>233041</b>
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: <b>466082</b>
<b>Proposed EBO Goal (%)</b> : 5 <u>    </u> MBE% 13 <u>    </u> WBE%	EBO Goal Met? (Y/N) <b>NO</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate	* MBE/WBE	Code #	Description of Work	MBE/WBE	Percent
				Type (MBE or WBE)	Group Type *	UNSPS/NAICS		Dollars (\$)	of Total Contract
1				Select	Select				
2				Select	Select				
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title/Signature) <b>Brent Gambrel, VP/GM Systems</b>	Date <b>08/06/2024</b>
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\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

<b>Has Prime Complied with EBO Goal?</b> <input type="text" value="NO"/>	<b>For Internal Office Use ONLY</b>	<b>If No, Good Faith Efforts Met?</b> <input type="text" value="YES"/>
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**BAO Representative:** Carr, JA      **Metro Buyer:** Christina Alexander      **Project Manager:** Angela Roscoe      **Date:** 08/06/24

<b>Total MBE Subcontracting</b>	0 _____ %	\$ 0 _____
<b>Total WBE Subcontracting</b>	0 _____ %	\$ 0 _____
<b>Total MBE/WBE Participation:</b>	0 _____ %	\$ 0 _____

**BAO Notes:**



**EQUAL BUSINESS OPPORTUNITY PROGRAM FORM**

Please complete this form to provide Metro with information regarding each individual or entity requesting information about the project or solicited for participation on the project. The list of subcontractors shall include those persons who did not actually submit a price quotation or bid, rather just requested information. Please contact the Business Assistance Office with any questions at 615-880-2814.

**Project Name** METRO NASHVILLE & DAVIDSON COUNTY WEATHER SIREN SYSTEM

**RFP/ITB Number** 373373

**Part I STATEMENT OF INTERESTED M/WBE SUBCONTRACTORS AND VENDORS**

As part of our regular and customary good faith efforts to include MWBE subcontractors, suppliers and joint venturers, Federal Signal Corporation \_\_\_\_\_ has contacted or was contacted by the following certified MWBEs related to our bid/proposal.  
(Company Name)

<i>Business Name &amp; Contact</i>	<i>Phone No</i>	<i>MBE/WBE Certificate Type</i>	<i>Date of Contact</i>	<i>Method of Contact</i>	<i>Who Initiated Contact?</i>	<i>UNSPS Code # for work to be performed</i>	<i>Information Requested</i>
Precise Cyber Solutions, LLC, Ronal Grover	703-493-0670	MBE	08/01/24	Email +	Federal Signal	43000000 +	Interest in becoming a subcontractor for Weather Siren System
Zones, LLC - Firoz Lalji +	253-205-3558	MBE	08/01/24	Email +	Federal Signal	43000000 +	Interest in becoming a subcontractor for Weather Siren System
Bentley Miller & Co. Christy Henry	615.400.5742	WBE	08/01/24	Email +	Federal Signal	43000000 +	Interest in becoming a subcontractor for Weather Siren System

**Part II STATEMENT OF BID/PRICE QUOTATION**

This Statement shall include only those potential subcontractors not selected that actually submitted a bid or proposal for the project.

<i>Business Name &amp; Contact</i>	<i>Phone No</i>	<i>MBE/WBE Certificate Type</i>	<i>Dollar value</i>	<i>Estimated % of total contract value</i>	<i>UNSPS Code # for work to be performed</i>	<i>Work Requested To Be Performed</i>
None						
None						
None						

Name Brent Gambrel *Brent Gambrel* Title VP/GM Systems  
Request for Quotation 373373  
Weather Siren System

Date 08/06/2024



**This form is to be completed and submitted by the apparent successful participant by the end of the second business day following notice of intent to award from Metro.**

**Project Name/RFQ #:** Metro Nashville & Davidson County Weather Siren System 373373

Established Subcontractor Participation Goals: MBE/WBE% <u>0</u> SBE/SDV% <u>0</u>	Total Contract Value:
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**PRIME CONTRACTOR INFORMATION**

Prime Name: Federal Signal Corporation	
Project Mgr: Nicholas Desautels	Phone #: 708.587.3114 Email: ndesautels@fedsig.com
Prime Company Address: 2645 Federal Signal Drive	
City: University Park State: IL	Zip Code: 60484

**SUBCONTRACTOR/JV INFORMATION**

Subcontractor/JV Name:		
Project Mgr:	Phone #:	Email:
Sub/JV is a (check) MBE/WBE: <input type="checkbox"/>	SBE/SDV: <input type="checkbox"/>	Joint Venture: <input type="checkbox"/>
Sub/JV Company Address:		
City:	State:	Zip Code:

**BID, MBE/WBE and SBE/SDV PARTICIPATION**

Total value of M/WBE or SBE/SDV participation under this Subcontractor/Joint Venture Agreement is:		
MBE/WBE Participation:	Dollar Amount <u>0</u>	Percentage <u>0</u>
SBE/SDV Participation:	Dollar Amount <u>0</u>	Percentage <u>0</u>
Check One: Will Meet MBE/WBE Participation Goal	<input type="checkbox"/>	Will <b>NOT</b> Meet MBE/WBE Participation Goal <input checked="" type="checkbox"/>

Detailed description of work items to be performed:

**THIS PLAN MUST BE SIGNED BY BOTH PRIME AND SUBCONTRACTOR/JOINT VENTURER**

I certify that the information included in this Letter of Intent to Perform as a Subcontractor/Joint Venture is true and complete to the best of my knowledge and belief. I further understand and agree that this is a written agreement between the Prime and Subcontractor/JV for the work described upon award and execution of a contract with Metropolitan Government of Nashville and Davidson County.

Brent Gambrel, VP / GM Systems Federal Signal Corporation  
 \_\_\_\_\_  
 Print Name and Title of Prime

\_\_\_\_\_  
 Print Name and Title of Subcontractor/JV

\_\_\_\_\_  
 Signature

\_\_\_\_\_  
 Signature

Date: 08/06/2024

Date:

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

**THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL**  
 (Due with Bid Submission if Applicable)

<b>Project Name:</b> METRO NASHVILLE & DAVIDSON COUNTY WEATHER SIREN SYSTEM		<b>Project Number:</b> 373373	
<b>Company Name:</b> Federal Signal Corporation		<b>Date Submitted:</b> 08/06/2024	<b>Total Contract Value:</b> \$466,082.00
<b>Address:</b> 2645 Federal Signal Dr. University Park, IL 60484		<b>Federal Tax ID#</b> 36-1063330	
<b>Contact Person:</b> Keith Conklin, RSM	<b>Email:</b> kconklin@fedsig.com	<b>Phone #:</b> 708.285.2611	

**GOOD FAITH EFFORTS SUMMARY SHEET**

Number	Bidder Action(s)	BAO Only
1.	<p><b>Solicitation and written notice to available and certified MWBEs:</b>                      Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ul style="list-style-type: none"> <li>I. Enough information about the plans, specs, and terms &amp; conditions of the solicitation;</li> <li>II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract;</li> <li>III. Information regarding the Bidder's bonding requirements;</li> <li>IV. The deadline for submission of price quotations.</li> </ul>	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Precise Cyber Solutions, LLCMT. Juliet, TN 703-493-0670 info@preciseCybersolutions.com, Ronald Grover	MBE	repair/maintenance/install of City of Nashvill	email	No Response	0	NO
ZONES, LLC AUBURN, WA 253-205-3558 diversity@zones.com Firoz Lalji	MBE	repair/maintenance/install of City of Nashvill	Email	No Response	0	NO



METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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<b>GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST</b>		
<b>Number</b>	<b>Bidder Action(s)</b>	<b>BAO Only</b>
2.	<b>Meetings:</b> Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Fail

**List all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
N/A	None	
N/A	None	
N/A	None	

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

<b>THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL</b> <span style="background-color: red; color: white; padding: 2px;">(Due with Bid Submission if Applicable)</span>		
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<b>Company Name:</b> Federal Signal Corporation	<b>Date Submitted:</b> 08/06/2024	<b>Total Contract Value:</b> \$466,082.00
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<b>Contact Person:</b> Keith Conklin, RSM	<b>Email:</b> kconklin@fedsig.com	<b>Phone #:</b> 708.285.2611
<b>GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST</b>		
Number	Bidder Action(s)	BAO Only
3.	<b>Unbundling.</b> Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

**What Scope of Project Was Divided?**

1. Installation of Weather Siren System equip.	2. N/A
3. Maintenance of Weather Siren System equip.	4. N/A
5. Repair of Nashville Weather Siren System	6. N/A

METROPOLITIAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

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<b>Contact Person:</b> Keith Conklin, RSM		<b>Email:</b> kconklin@fedsig.com	<b>Phone #:</b> 708.285.2611

**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
4.	<b>Rejection:</b> Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
Bentley Miller & Company, Christy Henry, Nolensville, TN 615.400.5742 chenry@bentleymiller.org	repair/maintenance/install of City of Nashville Warning System	Not known. Subcontractor did not respond.
Precise Cyber Solutions, LLC Mt. Juliet, TN 703-493-0670 info@preciseCybersolutions.com, Ronald Grover	repair/maintenance/install of City of Nashville Warning System	Not known. Subcontractor did not respond.
ZONES, LLC AUBURN, WA 253-205-3558 diversity@zones.com Firoz Lalji	repair/maintenance/install of City of Nashville Warning System	Not known. Subcontractor did not respond.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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<b>Contact Person:</b> KEITH KONKLIN, RSM		<b>Email:</b> kkonklin@fedsig.com	<b>Phone #:</b> 708.285.2611

**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
5.	<b>Non-discrimination:</b> Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass

**For each training, list the type of training and date.**

Type of Training	Date of Training
Company Wide Harassment Prevention	10/06/2023

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**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
6.	<b>Community and Other Organizational Services Support:</b> Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Fail

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Publication Name	Date of Publication	Please provide copy.
None	None	None
None	None	None
None	None	None

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
7.	<b>Assistance: Bonding/Lines of Credit/Insurance:</b> Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
N/A	N/A
N/A	N/A
N/A	N/A

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
8.	<b>Database Utilization</b> Accessed all reasonable and available means to include, but not limited to the following examples: <a href="https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx">https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx</a> or <a href="https://nashville.diversitycompliance.com/">https://nashville.diversitycompliance.com/</a>	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Database Accessed	Date of Access	Results
BAO Nashville.gov EBO Reporting System	08/06/24	No Matches
BAO Nashville.gov EBO Reporting System	8/1/24	See attached

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

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9.	<b>Mentor Protégé' Relationship/Technical Assistance:</b> Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A

**For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
None	N/A	N/A

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature:  Print Name: Brent Gambrel Title: VP/GM Systems





2645 Federal Signal Drive  
University Park, Illinois 60484  
708.534.3400  
fedsig.com

Aug 1, 2024

To Whom it May Concern,

In compliance with City of Nashville, Federal Signal Corporation is seeking MBE/WBE subcontractor support on repair/maintenance/install of City of Nashville Warning System supplied by Federal Signal.

City of Nashville Warning System is composed of one hundred thirteen(113) electro-mechanical sirens. These sirens are electrically powered, using mixture of ac power and/or solar power for maintaining back-up battery system. Sirens are communicating on City of Nashville owned 800 Mhz P25 radio system, from two central control points located at ECC Dispatch Center.

Subcontractor requirements set forth as part of this project are below:

- Subcontractor must have minimum five(5) years' experience working with warning sirens.
- Subcontractor must be certified by OEM to service/install equipment.
  - Training course by OEM available, **\$3,000.00** per person
    - Subcontractor responsible for all travel to/from OEM
- Subcontractor must own/lease bucket truck and or boom truck with auger.
- Subcontractor must supply all specialized tools for work such as but not limited to
  - Multimeter
  - SPL Meter **estimated cost \$7K.**
  - Amp Meters
  - Oscilloscopes
  - Service Monitor **estimated cost \$30K.**
- Subcontractor service personnel must be available 24/7/365.
- Subcontractor must be able to respond within 2 hours of call out by OEM.
- Subcontractor must have good understanding of AC installations and charging systems.
- Subcontractor must have good understanding of Solar installations and charging systems.
- Subcontractor must understand all local codes for new pole installations.
- Subcontractor must be able to design/install of pole footings.
- Subcontractor must be able to direct bury wood/steel/concrete poles.
- Subcontractor must be able to properly dress pole for new sirens install including but not limited to:
  - Conduit installation
  - Weather head installation
  - Proper grounding per NEC
  - Antenna installation and antenna tuning
  - AC disconnect install and wiring per NEC.



2645 Federal Signal Drive  
University Park, Illinois 60484  
708.534.3400  
fedsig.com

- Subcontractor must understand FCC licensing requirements.
- Subcontractor must understand Motorola P25 requirements.
- Subcontractor must be able to utilize OEM software for system programming.
- Subcontractor must be bonded and insured.
  - Insurance requirements will be shared if awarded contract.
- Subcontractor must have experience with installation/programming LTE Cellular equipment.
- Subcontractor must have all electrical certifications to work in Davidson County TN.
- Subcontractor must have local climate controlled facility to store spare parts.

We appreciate your consideration and review of requirements.

Sincerely,

A handwritten signature in blue ink that reads 'Brent Gambrel'.

**Brent Gambrel** | VP/GM Systems

Federal Signal | 2645 Federal Signal Drive | University Park, Illinois 60484

708-587-3066 | [www.fedsig.com](http://www.fedsig.com)

**From:** [Wayman, Glenn](#)  
**To:** [chenry@bentleymiller.org](mailto:chenry@bentleymiller.org)  
**Cc:** [Upton, Deneen](#); [Conklin, Keith](#); [Desautels, Nick](#); [Gambrel, Brent](#)  
**Subject:** WBE-City of Nashville  
**Date:** Thursday, August 1, 2024 3:46:45 PM  
**Attachments:** [image001.png](#)  
[image002.png](#)  
[image003.png](#)  
[image004.png](#)  
[image005.png](#)  
[Sub\\_requirements.pdf](#)

---

Hello Ms. Henry

In compliance with City of Nashville, Federal Signal Corporation is seeking MBE/WBE subcontractor support on repair/maintenance/install of City of Nashville Warning System supplied by Federal Signal.

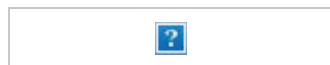
Please review attached requirements and advise.

Regards,

**Glenn Wayman** | ISD Application Engineering Manager

Federal Signal | 2645 Federal Signal Drive | University Park, Illinois 60484

708-587-3195 | [www.fedsig.com](http://www.fedsig.com) | 



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**From:** [Wayman, Glenn](#)  
**To:** [info@precisecybersolutions.com](mailto:info@precisecybersolutions.com)  
**Cc:** [Upton, Deneen](#); [Conklin, Keith](#); [Desautels, Nick](#); [Gambrel, Brent](#)  
**Subject:** Precise Cyber Solutions, LLC-MBE-City of Nashville  
**Date:** Thursday, August 1, 2024 3:51:23 PM  
**Attachments:** [image001.png](#)  
[image002.png](#)  
[image003.png](#)  
[image004.png](#)  
[image005.png](#)  
[Sub\\_requirements.pdf](#)

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Hello Mr. Grover

In compliance with City of Nashville, Federal Signal Corporation is seeking MBE/WBE subcontractor support on repair/maintenance/install of City of Nashville Warning System supplied by Federal Signal.

Please review attached requirements and advise.

Regards,

**Glenn Wayman** | ISD Application Engineering Manager

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**From:** [Wayman, Glenn](#)  
**To:** [diversity@zones.com](mailto:diversity@zones.com)  
**Cc:** [Upton, Deneen](#); [Conklin, Keith](#); [Desautels, Nick](#); [Gambrel, Brent](#)  
**Subject:** Zones LLC.-MBE-City of Nashville  
**Date:** Thursday, August 1, 2024 3:46:02 PM  
**Attachments:** [image001.png](#)  
[image002.png](#)  
[image003.png](#)  
[image004.png](#)  
[image005.png](#)  
[Sub\\_requirements.pdf](#)

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Hello Firoz Lalji,

In compliance with City of Nashville, Federal Signal Corporation is seeking MBE/WBE subcontractor support on repair/maintenance/install of City of Nashville Warning System supplied by Federal Signal.

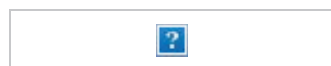
Please review attached requirements and advise.

Regards,

**Glenn Wayman** | ISD Application Engineering Manager

Federal Signal | 2645 Federal Signal Drive | University Park, Illinois 60484

708-587-3195 | [www.fedsig.com](http://www.fedsig.com) |    



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CERTIFICATIONS	Disadvantaged Business Enterprise (DBE) LGBT Business Enterprise (LGBTBE) Minority Business Enterprise (MBE) Service-Disabled Veteran Business Enterprise (SDVBE) Small Business Enterprise (SBE) Women Business Enterprise (WBE)
COMMODITY CODES	UNSPSC 93131801: Disaster warning services

**Search Results** 0 firms with 0 certifications found

Your search parameters did not return any matches. Click **Edit Parameters**, modify the information in the fields above and click **Search Again**.

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CERTIFICATIONS	Disadvantaged Business Enterprise (DBE) LGBT Business Enterprise (LGBTBE) Minority Business Enterprise (MBE) Service-Disabled Veteran Business Enterprise (SDVBE) Small Business Enterprise (SBE) Women Business Enterprise (WBE)
BUSINESS DESCRIPTION	siren install

**Search Results** 0 firms with 0 certifications found

Your search parameters did not return any matches. Click **Edit Parameters**, modify the information in the fields above and click **Search Again**.

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CERTIFICATIONS	Disadvantaged Business Enterprise (DBE) LGBT Business Enterprise (LGBTBE) Minority Business Enterprise (MBE) Service-Disabled Veteran Business Enterprise (SDVBE) Small Business Enterprise (SBE) Women Business Enterprise (WBE)
BUSINESS DESCRIPTION	siren

**Search Results** 0 firms with 0 certifications found

Your search parameters did not return any matches. Click [Edit Parameters](#), modify the information in the fields above and click [Search Again](#).

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**Search Parameters** Edit Parameters Clear Parameters

CERTIFICATIONS	Disadvantaged Business Enterprise (DBE) LGBT Business Enterprise (LGBTBE) Minority Business Enterprise (MBE) Service-Disabled Veteran Business Enterprise (SDVBE) Small Business Enterprise (SBE) Women Business Enterprise (WBE)
BUSINESS DESCRIPTION	alert

**Search Results** 0 firms with 0 certifications found

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CERTIFICATIONS	Disadvantaged Business Enterprise (DBE) LGBT Business Enterprise (LGBTBE) Minority Business Enterprise (MBE) Service-Disabled Veteran Business Enterprise (SDVBE) Small Business Enterprise (SBE) Women Business Enterprise (WBE)
BUSINESS DESCRIPTION	warn

**Search Results** 0 firms with 0 certifications found

Your search parameters did not return any matches. Click **Edit Parameters**, modify the information in the fields above and click **Search Again**.

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**Search Parameters** Edit Parameters Clear Parameters

CERTIFICATIONS	Disadvantaged Business Enterprise (DBE) LGBT Business Enterprise (LGBTBE) Minority Business Enterprise (MBE) Service-Disabled Veteran Business Enterprise (SDVBE) Small Business Enterprise (SBE) Women Business Enterprise (WBE)
BUSINESS DESCRIPTION	tornado

**Search Results** 0 firms with 0 certifications found

Your search parameters did not return any matches. Click **Edit Parameters**, modify the information in the fields above and click **Search Again**.



Certified Directory  
 As of 7/30/2024 1:09:53 PM  
 Results filtered by search parameters

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Company Name	DBA Name	Owner First	Owner Last	Location	Phone	Email	Website	Agency	Certification Type	Capability	Commodity Codes
Bentley Miller & Company		Christy	Henry	Nolensville, TN	615-400-5742	chenry@bentleymiller.org	http://www.bentleymgc.com	Nashville	DBE	Information Technology Project Management, Staffing ;	25130000 - Aircraft; 42000000 - Medical Equipment and Accessories and Supplies; 43200000 - Components for information technology or broadcasting or telecommunications; 43230000 - Software; 47130000 - Cleaning and janitorial supplies; 53000000 - Apparel and Luggage and Personal Care Products; 53100000 - Clothing; 53110000 - Footwear; 53120000 - Luggage and handbags and packs and cases; 60100000 - Developmental and professional teaching aids and materials and accessories and supplies; 72000000 - Building and Construction and Maintenance Services; 72100000 - Building construction and support and maintenance and repair services; 72130000 - General building construction; 72131500 - Residential construction; 72131501 - Apartment construction; 72131502 - Single family home construction; 80100000 - Management advisory services; 80110000 - Human resources services; 80116005 - Temporary financial staffing needs; 80160000 - Business administration services; 81141800 - Facilities
Bentley Miller & Company		Christy	Henry	Nolensville, TN	615-400-5742	chenry@bentleymiller.org	http://www.bentleymgc.com	Nashville	WBE	Information Technology Project Management, Staffing ;	25130000 - Aircraft; 43200000 - Components for information technology or broadcasting or telecommunications; 53000000 - Apparel and Luggage and Personal Care Products; 72130000 - General building construction; 80110000 - Human resources services; 82100000 - Advertising
CommTech		Beverly	Ash	Nashville, TN	615-889-4756	beverly@commtechradio.com		Nashville	SBE		43000000 - Information Technology Broadcasting and Telecommunications; 43190000 - Communications Devices and Accessories; 43200000 - Components for information technology or broadcasting or telecommunications
Grand Slam Universal, LLC		Marcus	Lillard	Nashville, TN	615-479-8882	admin@grandslamuniversal.com	http://www.grandslamuniversal.com	Nashville	MBE	Information Technology Broadcasting and Telecommunications ; Communications Devices and Accessories ; Components for information technology or broadcasting or telecommunications ; Computer Equipment and Accessories ; Data Voice or Multimedia Network Equipment or Platforms and Accessories; Audio and visual presentation and composing equipment; Security surveillance and detection; Consumer electronics ; Classroom and instructional and institutional furniture and fixtures; Computer services; Information Technology Service Delivery; Telecommunications media services; Security and personal safety	43000000 - Information Technology Broadcasting and Telecommunications; 43190000 - Communications Devices and Accessories; 43200000 - Components for information technology or broadcasting or telecommunications; 43210000 - Computer Equipment and Accessories; 43220000 - Data Voice or Multimedia Network Equipment or Platforms and Accessories; 45110000 - Audio and visual presentation and composing equipment; 46170000 - Security surveillance and detection; 52160000 - Consumer electronics; 56120000 - Classroom and instructional and institutional furniture and fixtures; 81110000 - Computer services; 81160000 - Information Technology Service Delivery; 83110000 - Telecommunications media services; 92120000 - Security and personal safety
IDENTIPHOTO CO LTD		Barbara	Tager	WILLOUGHBY, OH	800-860-9111	idpadmin@identiphoto.com	http://www.identiphoto.com	Nashville	SBE		14110000 - Paper products; 42140000 - Patient care and treatment products and supplies; 43200000 - Components for information technology or broadcasting or telecommunications; 43210000 - Computer Equipment and Accessories; 43230000 - Software; 44100000 - Office machines and their supplies and accessories; 46170000 - Security surveillance and detection; 55120000 - Signage and accessories
ISEEK SOLUTIONS INC		ANNIE	ALLEN	BIRMINGHAM, AL	205-515-7854	annie.allen@iseeksolutionsinc.com	http://https://www.iseeksolutionsinc.com	Nashville	SBE		43000000 - Information Technology Broadcasting and Telecommunications; 43200000 - Components for information technology or broadcasting or telecommunications; 72102205 - Telecom equipment maintenance or support; 80000000 - Management and Business Professionals and Administrative Services; 80100000 - Management advisory services; 80110000 - Human resources services; 81000000 - Engineering and Research and Technology Based Services; 81110000 - Computer services; 81140000 - Manufacturing technologies; 81160000 - Information Technology Service Delivery; 83110000 - Telecommunications media services; 83120000 - Information services

ISEEK SOLUTIONS INC		ANNIE ALLEN	BIRMINGHAM, AL	205-515-7854	annie.allen@iseeksolutionsinc.com	http://https://www.iseeksolutionsinc.com	Nashville	WBE	43000000 - Information Technology Broadcasting and Telecommunications; 43200000 - Components for information technology or broadcasting or telecommunications; 72102205 - Telecom equipment maintenance or support; 80000000 - Management and Business Professionals and Administrative Services; 80100000 - Management advisory services; 80105000 - Strategic planning consultation services; 80101507 - Information technology consultation services; 80101511 - Human resources consulting services; 80101600 - Project management; 80110000 - Human resources services; 80160000 - Business administration services; 81000000 - Engineering and Research and Technology Based Services; 81100000 - Computer Services; 81122000 - Software maintenance and support; 81140000 - Manufacturing technologies; 81160000 - Information Technology Service Delivery; 83110000 - Telecommunications media services; 83120000 - Information services
JOHNSTON TECHNOLOGIES, INC		Sharon Johnston	FRANKLIN, TN	615-661-6261	sjohnston@johnstech.com	http://www.johnstech.com/	Nashville	SBE	MISSION CRITICAL ENVIRONMENT PROVIDER (MCEP) RE: POWER CONDITIONING AND/OR COMPUTER RM. ENVIRONMENTAL NEEDS ; UNSPSC 26000000 Power Generation and Distribution Machinery and Accessories ; UNSPSC 26100000 Power sources; UNSPSC 26110000 Batteries and generators and kinetic power transmission ; UNSPSC 26130000 Power generation; UNSPSC 39120000 Electrical equipment and components and supplies ; UNSPSC 39130000 Electrical wire management devices and accessories and supplies; UNSPSC 43200000 Components for information technology or broadcasting or telecommunications; UNSPSC 43210000 Computer Equipment and Accessories; UNSPSC 44000000 Office Equipment and Accessories and Supplies; UNSPSC 52100000 Floor coverings ; UNSPSC 72102201 Electric power systems installation or service; UNSPSC 72102700 Flooring service; UNSPSC 81160000 Information Technology Service Delivery
KGP TELECOMMUNICATIONS, LLC	KGPCo	Megan VonRuden	FARIBAULT, MN	507-334-2268	keith.hyde@kgpco.com	http://www.kgpco.com	Nashville	WBE	Wire and cable cutting and terminal assembly equipment; Coaxial cable; Fiber optic cable; Telecommunications cable; Outside plant coaxial cable; Outside plant telecommunications cable; Outside plant communications cable; Copper cable; Outdoor fiber optics cable; Fiber optic cable assembly; Fiber optic fault locators; Components for information technology or broadcasting or telecommunications; Fiber optic connector; Fiber optic attenuator; Fiber optic cable stripper; Fiber optic crimper; Fiber optic polishing fixture; Fiber optic scribe; Fiber optic buffer remover; Fiber optic emitter; Fiber optic detector; Fiber optic continuity tester; Fiber optic connector clip; Fiber optic support grip; Fiber optic adapter; Fiber optic polishing film; Fiber optic swab; Fiber optic patch cord; Fiber optic fault locator; Fiber optic patch panel; Fiber optic light source; Fiber optic connector assembly tool; Fiber optic insert; Fiber optic tool kit; Fiber optic tool and die set; Fiber optic music wire; Fiber optic scope adapter; Fiber optic cable installation service
McLean Technology Group		David McLean	Nashville, TN	615-319-1384	david.mclean@mcleantechnologygroup.com		Nashville	SBE	10120000 - Animal feed; 10130000 - Animal containment and habitats; 11100000 - Minerals and ores and metals; 11110000 - Earth and stone; 11140000 - Scrap and waste materials; 11150000 - Fibers and threads and yarns; 11160000 - Fabrics and leather materials; 12130000 - Explosive materials; 12140000 - Elements and gases; 12160000 - Additives; 12170000 - Colorants; 12190000 - Solvents; 12350000 - Compounds and mixtures; 13100000 - Rubber and elastomers; 13110000 - Resins and rosin and other resin derived materials; 14100000 - Paper materials; 14110000 - Paper products; 14120000 - Industrial use papers; 15100000 - Fuels; 15120000 - Lubricants and oils and greases and anti corrosives; 15130000 - Fuel for nuclear reactors; 20100000 - Mining and quarrying machinery and equipment; 20110000 - Well drilling and operation equipment; 20120000 - Oil and gas drilling and exploration equipment; 20130000 - Oil and gas drilling and operation materials; 20140000 - Oil and gas operating and production equipment; 21100000 -
MORGAN & MORGAN, INC.		George Morgan	Nashville, TN	615-329-1797	mrgn1812@aol.com		Nashville	MBE	Engineering Consulting Services ; 43200000 - Components for information technology or broadcasting or telecommunications; 72100000 - Building construction and support and maintenance and repair services; 72101500 - Building support services; 72130000 - General building construction; 80160000 - Business administration services; 81100000 - Professional engineering services; 83110000 - Telecommunications media services; 93140000 - Community and social services

NuORIGIN SYSTEMS, INC.		Bimal	Shah	Franklin, TN	615-423-8115	bimal.shah@nuorigin.com	http://www.nuorigin.com	Nashville	SBE	INFORMATION SYSTEMS TECHNOLOGY ;	10000000 - Live Plant and Animal Material and Accessories and Supplies; 10140000 - Saddlery and harness goods; 10150000 - Seeds and bulbs and seedlings and cuttings; 43000000 - Information Technology Broadcasting and Telecommunications; 43190000 - Communications Devices and Accessories; 43200000 - Components for information technology or broadcasting or telecommunications; 43210000 - Computer Equipment and Accessories; 43220000 - Data Voice or Multimedia Network Equipment or Platforms and Accessories; 43230000 - Software; 81000000 - Engineering and Research and Technology Based Services; 81100000 - Professional engineering services; 81101512 - Geographic information system GIS services; 81110000 - Computer services; 81151601 - Mapping; 81160000 - Information Technology Service Delivery; 83120000 - Information services
PERSONAL COMPUTER SYSTEMS, INC.		Carol	Waldroop	LOUISVILLE, TN	865-273-1960	jwaldroop@pcsknox.com	http://www.pcsknox.com/	Nashville	WBE	Communications Devices and Accessories ; Components for information technology or broadcasting or telecommunications ; Computer Equipment and Accessories ; Data Voice or Multimedia Network Equipment or Platforms and Accessories; Software ; Office machines and their supplies and accessories ; Audio and visual presentation and composing equipment; Consumer electronics; Classroom and instructional and institutional furniture and fixtures; Computer services	43190000 - Communications Devices and Accessories; 43200000 - Components for information technology or broadcasting or telecommunications; 43210000 - Computer Equipment and Accessories; 43220000 - Data Voice or Multimedia Network Equipment or Platforms and Accessories; 43230000 - Software; 44100000 - Office machines and their supplies and accessories; 45110000 - Audio and visual presentation and composing equipment; 52160000 - Consumer electronics; 56120000 - Classroom and instructional and institutional furniture and fixtures; 81110000 - Computer services
Precise Cyber Solutions, LLC		RONALD	GROVER	Mt. Juliet, TN	703-493-0670	info@preciseybersolutions.com	https://preciseybersolutions.com/	Nashville	MBE	Information Technology Broadcasting and Telecommunications; Components for information technology or broadcasting or telecommunications ; Software ; Security surveillance and detection; Computer services ; Information Technology Service Delivery; Information services	43000000 - Information Technology Broadcasting and Telecommunications; 43200000 - Components for information technology or broadcasting or telecommunications; 43230000 - Software; 46170000 - Security surveillance and detection; 81110000 - Computer services; 81160000 - Information Technology Service Delivery; 83120000 - Information services
Professional Technologies Group, Inc.	ProTec, Inc	Ana	Yambrek	Memphis, TN	901-458-1228	ana@protecinc.net	http://www.protecinc.net	Nashville	MBE	Electrical wire management devices and accessories and supplies; Information Technology Broadcasting and Telecommunications; Components for information technology or broadcasting or telecommunications; Audio and visual presentation and composing equipment; Public safety and control; Security surveillance and detection; Safety or security systems installation; Telecom equipment maintenance or support; Cable Laying; Cable Pulling	39130000 - Electrical wire management devices and accessories and supplies; 43000000 - Information Technology Broadcasting and Telecommunications; 43200000 - Components for information technology or broadcasting or telecommunications; 43210000 - Information Technology Broadcasting and Telecommunications; 43220000 - Data Voice or Multimedia Network Equipment or Platforms and Accessories; 43230000 - Software; 45110000 - Audio and visual presentation and composing equipment; 46170000 - Security surveillance and detection; 72102204 - Safety or security systems installation; 72102205 - Telecom equipment maintenance or support; 72102208 - Cable Laying; 72102209 - Cable Pulling
Southport Solutions, LLC		Robert	Anstett	Franklin, TN	615-431-1939	rob@southportsolutions.com	https://southportsolutions.com	Nashville	LGBTBE		43200000 - Components for information technology or broadcasting or telecommunications; 43230000 - Software; 81110000 - Computer services; 81111600 - Computer programmers
TRISTAR DIGITAL CONNECTIONS, LLC		Teresa	Perona	Goodlettsville, TN	615-420-6545	john.perona@tristardc.com	http://www.tristardc.com	Nashville	SBE	AV/DVD & VIDEO; COMPUTERS, EQUIPMENT, PERIPHERALS ;	43190000 - Communications Devices and Accessories; 43200000 - Components for information technology or broadcasting or telecommunications; 45110000 - Audio and visual presentation and composing equipment; 52160000 - Consumer electronics; 60100000 - Developmental and professional teaching aids and materials and accessories and supplies
ZONES, LLC		Firoz	Lalji	AUBURN, WA	253-205-3558	diversity@zones.com	http://www.zones.com	Nashville	MBE	Information Technology Broadcasting and Telecommunications; Components for information technology or broadcasting or telecommunications ; Computer Equipment and Accessories ; Software ; Office Equipment and Accessories and Supplies	43000000 - Information Technology Broadcasting and Telecommunications; 43200000 - Components for information technology or broadcasting or telecommunications; 43210000 - Computer Equipment and Accessories; 43230000 - Software; 44000000 - Office Equipment and Accessories and Supplies

**Certificate Of Completion**

Envelope Id: 85A87EAED27441AF959648EEBC661F0F	Status: Completed
Subject: Intent to Award - RFQ # 373373 for Weather Siren System	
Source Envelope:	
Document Pages: 27	Signatures: 1
Certificate Pages: 2	Initials: 1
AutoNav: Enabled	Envelope Originator:
Envelope Stamping: Enabled	Christina Alexander
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	christina.alexander@nashville.gov
	IP Address: 170.190.198.185


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Signer Events	Signature	Timestamp
Gary Clay		Sent: 8/23/2024 8:36:11 AM
gary.clay@nashville.gov		Viewed: 8/23/2024 4:41:48 PM
Asst. Purchasing Agent		Signed: 8/23/2024 4:41:59 PM
Security Level: Email, Account Authentication (None)	Signature Adoption: Uploaded Signature Image	
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Dennis.Rowland@nashville.gov		Viewed: 8/24/2024 8:22:48 AM
Purchasing Agent & Chief Procurement Officer		Signed: 8/24/2024 8:23:22 AM
Security Level: Email, Account Authentication (None)	Signature Adoption: Pre-selected Style	
	Using IP Address: 170.190.198.185	

**Electronic Record and Signature Disclosure:**  
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In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps

<b>Envelope Summary Events</b>	<b>Status</b>	<b>Timestamps</b>
Envelope Sent	Hashed/Encrypted	8/23/2024 8:36:11 AM
Certified Delivered	Security Checked	8/24/2024 8:22:48 AM
Signing Complete	Security Checked	8/24/2024 8:23:22 AM
Completed	Security Checked	8/24/2024 8:23:22 AM

<b>Payment Events</b>	<b>Status</b>	<b>Timestamps</b>
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