



**METROPOLITAN HOSPITAL AUTHORITY BOARD of TRUSTEES**  
**FINANCE COMMITTEE**  
**SEPTEMBER 26, 2024**  
**3:00 P.M.**

**AGENDA**

<b>AGENDA ITEM</b>		<b>ACTION</b>
<b>I. Welcome &amp; Call to Order</b>	Ms. Christy Smith, Chair	
<b>II. Conflict of Interest</b>		Information
<i>Opportunity for each member to disclose potential conflicts and their belief they can be unbiased and able to participate or that they elect to recuse themselves from the matter.</i>		
<b>III. Public Comment</b>		Information
<i>Guests who wish to speak must be in person and sign up for public comment before the meeting begins. They will be called on by the Chairman for a 3-minute maximum time limit to speak regarding an agenda item scheduled for approval.</i>		
<b>IV. Minutes HAB Finance Committee Meeting June 27, 2024</b>		Approval
<b>V. Financial Statements, May, June (unaudited), July 2024</b>	Bruce Naremore CFO	Approval
<b>VI. Revenue Cycle, June 2024</b>	Dr. Kemberly Blackledge, CRO	Information
<b>VII. Contracts/Capital Expenditure Requests</b>		
<b>a. Southeastern Emergency Physicians – Dr. Herman Williams</b>		Approval
• Amendment to Current Services Agreement		
• Service: Provides Emergency and Hospitalists Providers. Adjustment of compensation to reflect fair market value for the services provided by the vendor.		
• Term: Coincides with the current term of the agreement.		
• Cost: Net total annual increase of \$372,855		
• <b>Total Contract Cost: \$3,369,806 (total with the increase)</b>		
• Bids received: No		
<b>b. Pharmacy OneSource/Sentri7 – Dr. Mark Brown, COO</b>		Approval
• Service: Pharmacy clinical surveillance application and infection prevention module		
• Term: 5 years		
• Cost: \$35,502.11 per year with 5% annual price increase every year for 5 years		
• <b>Total Contract Cost: \$196,171.58</b>		
• Bids received: Yes		
<b>c. Tenant Building Group, LLC. - Dr. Mark Brown, COO</b>		Approval
• Service: Cath Lab Construction - HVAC		
• Term: Project		
• <b>Cost: \$533,928.00</b>		
• Bids received: Yes		
<b>d. Radiology Dynamics, PC - Dr. Mark Brown, COO</b>		Approval
• Service: 24/7 Trauma and Stroke Call Coverage as required by TN Department of Health Trauma Centers (Rule 1200-08-12-04)		
• Term: Coincides with the current term of the agreement.		
• <b>Total Cost: \$477,480 per year</b>		
• Bids received: No		
<b>e. Philips Medical Group - Dr. Mark Brown, COO</b>		Approval
• Service: MRI Service Agreement. Our current service agreement is with Bio-Med. The		



agreement moves service back to the OEM, which is required due to the software upgrade completed on 3/31/2024.

- Term: A 60-month service agreement for the Philips MRI unit (Hospital only)
- Cost: \$90,249.49 per year; **Total Cost: \$451,249.80**
- A \$4,000 cost savings compared to the current agreement. Philips' service agreement has a guaranteed uptime of 98%. This is a full-service agreement.
- Bids received: No. Vendor-specific (Philips).

**f. Diagnostica Stago - (CER) - Dr. Mark Brown, COO** Approval

- Service: Capital Purchase – Stago STA Compact Max Coagulation System
- Term: Capital Purchase
- **Cost: \$74,000.00**
- Terms of payment: Net 60 days from the date of Stago U.S.'s invoice
- Bids received: No

**g. Oracle CTMS - Dr. Alecia Fair, Chief Population Health & Research Officer** Approval

- Service: Clinical Trial Management System Software Compatible with Oracle Cerner EMR
- Term: 60 Months
- Cost:
  - Implementation \$67,000
  - Trial bundles 1-10 - \$99,750
  - Trial Bundles 11-20 \$79,800
  - Trial bundles 21-30 \$47,850
  - **Total Cost: \$227,400**
- Bids received: No

**h. Oracle (CER) – Melanie Thomas, Chief Information Officer** Approval

- Service: Capital Purchase – Device refresh for implementation
- Term: 60 Months
- Total Cost: \$1,000,698.97 due upon delivery
- Bids received: No

**i. Alliant Commercial Realty Services, LLC – Dr. Mark Brown, Chief Operating Officer** Approval

- Service: Rental Agreement – To establish a behavioral health program. The School of Health Sciences needs space due to the move of the Food Pharmacy to the main floor to better provide services for our patients.
- Term: 02/28/2027 (addendum to current contract)
- Total Cost:
  - Option 1: \$11,163.03 starting rate monthly with 2 months free after signing the contract.
  - Option 2: \$7,941.08 starting rate monthly with 4 months at 50% reduction of rent after signing the contract.
- Bids received: No

**j. ProHealth Pharmacy Solutions, LLC – Dr. Mark Brown, Chief Operating Officer** Approval

- Service: The vendor will assist the hospital in establishing an appropriate specialty pharmacy facility and administer the administrative functions of the hospital's specialty pharmacy services.
- Term: 5 years
- Total Cost: Please see Schedule 3 for cost.

**k. Bids received: Yes**

**VIII. Adjourn**