



**Notice of Intent to Award**

Solicitation Number	369392	Award Date	9/6/2024   9:57 AM CDT	
Solicitation Title	Medical & Dental Supplies and Equipment			
Buyer Name	Von L Bell	Buyer Email	von.bell@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov	

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Trako Dental & Medical Supply Inc	Company Contact	Tracey Lucchesi		
Street Address	900 Technology Way #250				
City	Libertyville	State	IL	Zipcode	60048

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

     Assistant Purchasing Agent (Initial)

Dennis Rowland  
 Dennis Rowland  
 Purchasing Agent & Chief Procurement Officer

<b>RFQ #369392</b>			
<b>Evaluation Committee Score Sheet</b>			
Evaluation Criteria/Offeror	McKesson Medical Surgical Government Solutions LLC	TRAKO DENTAL & MEDICAL SUPPLY INC	
<b>COST (10 Points)</b>	10	8	
<b>Qualifications and Experience (30 Points)</b>	18.00	30.00	
<b>Performance and Delivery (30 Points)</b>	18.00	30.00	
<b>Product Availability and Sourcing Capability (30 Points)</b>	15.00	30.00	
<b>Total Evaluation Scores</b>	<b>61.00</b>	<b>97.74</b>	
<b>Evaluation Comments</b>			
<b>McKesson Medical Surgical Government Solutions LLC</b>			
<b>Strengths</b>			
Offer greatly fails to meet standards and demonstrates inferior understanding of solicitation goals & objectives. Award justification notes significantly less strengths than weaknesses; weaknesses are impossible to correct.			
<b>Weaknesses</b>			
Proposal lacked substantive and detailed responses to the requested information on how the firm would specifically provide the the scope of work outlined in the solicitation. Evaluation criteria sections; qualifications and experience section did not include clear organizational structure and defined responsibilities of personnel. The performance and delivery and product availability and sourcing sections did not include definitive shipping, strategy, approach process details; responses were redundant or minimal to the requested information.			
<b>TRAKO DENTAL &amp; MEDICAL SUPPLY INC</b>			
<b>Strengths</b>			
Offer greatly exceeds standards and demonstrates superior understanding of solicitation goals & objectives. Award justification notes several major strengths; The firms proposal included detailed responses to all of the requested evaluation criteria sections; years of experience, references, approach, strategy, shipments, return policy, and sourcing information as authorized reseller of various products lines.			
<b>Weaknesses</b>			
No correctable weaknesses;			

Enter Solicitation Title & Number Below			
<b>Medical &amp; Dental Supplies and Equipment RFQ 369392</b>		<b>Lowest Bid</b>	
		<b>\$2,958,197.50</b>	<b>10</b>
Offeror's Name	Bids	Evaluation Amount	RFP Cost Points
McKesson Medical Surgical Government Solutions LLC	\$ 2,958,197.50	\$ 2,958,197.50	<b>10.00</b>
TRAKO DENTAL & MEDICAL SUPPLY INC	\$ 3,820,500.00	\$ 3,820,500.00	<b>7.74</b>
No EBO goals or SBE/SDV			