



Notice of Intent to Award

Solicitation Number	377372	Award Date	9/12/2024 3:08 PM CDT
Solicitation Title	Provide Food Services for Sunnyside Mansion Cafe		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.Conklin@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	OLAS Flamingo LLC	Company Contact	Anurag Sethi
Street Address	1910 12th Ave South		
City	Nashville	State	TN
		Zipcode	37203

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

RC Assistant Purchasing Agent (Initial)

Dennis Rowland
 Dennis Rowland
 Purchasing Agent & Chief Procurement Officer

RFQ 377372 Provide Food Services for Sunnyside Mansion Café

Evaluation Committee Scoring Sheet

Offeror	Dizzy Donuts LLC DBA DonutNV	Making a Stand Society	OLAS Flamingo LLC
Contract Acceptance (Yes/No)	Yes	Yes	Yes
Experience (10)	8	10	7
Proposal (65)	45.00	54.00	63.00
Financials (25)	21.00	22.00	23.00
Total Evaluation Scores	74.00	86.00	93.00

Evaluation Comments

Dizzy Donuts LLC dba DonutNV
Strengths
In Experience section, great food service experience. In Proposal section, defined in details the concept of their business. Good marketing plan. In Financials section, talked about using Quickbooks and Square when reporting on business and gave a 15% of income to Metro.
Weaknesses
In Experience section, runs with a food truck maybe a challenge to become a brick and mortar. In Proposal section, not detailed in inclusion/hiring plans. Limited menu, the least days/hours of a schedule of operating. If another event was scheduled that would have priority over the cafe. In Financials section, the percentage given jumped high from 1 year to the second, details were not given on how that was projected.
Making a Stand Society
Strengths
In Experience section, have a large number of locations for business and business model was great and detailed. In Proposal section, a large menu, schedule was Tuesday - Saturday. In Financials section, projections for 5 years given instead of 3 and monthly commission was great.
Weaknesses
In proposal section, details were limited in marketing for business, with the playground and families being the demographic for that park, concession food may not be the target for that group on a weekly basis. In Financials section, reporting for the business lacked details.
OLAS Flamingo LLC
Strengths
In Experience section, very well researched, great presentation of business plan and experience with other businesses. In Proposal section, great marketing plan, thoughtout process, menu is great, long hours of operations, approach was detailed and researched the area to see what the demographic would be and like. In Financials section, reporting was good, the monthly rent was great.
Weaknesses
In Experience section, has not done a business with the model the department is looking. In Proposal section, described a rent free time period. In Financials section, did not state how they came up with the numbers/projections.