



Notice of Intent to Award

Solicitation Number	372371	Award Date	10/24/2024 2:49 PM CDT
Solicitation Title	Spot Bid for Various Trailers		
Buyer Name	Harrison Bond	Buyer Email	harrison.bond@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Chattanooga Trailer & Rental, Inc.	Company Contact	Kevin Mowery	
Street Address	7445 Lee Hwy			
City	Chattanooga	State	TN	Zipcode 37421

Company Name	Guy Wallace Motor Co., Inc.	Company Contact	William Wallace	
Street Address	1440 Hwy 96			
City	Burns	State	TN	Zipcode 37029

Company Name	Phoenix Contracting	Company Contact	Clayton Hal	
Street Address	9915 Smarty Jones Dr.			
City	Ruskin	State	FL	Zipcode 33573

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 Assistant Purchasing Agent (Initial)

Dennis Rowland
 Dennis Rowland
 Purchasing Agent & Chief Procurement Officer

RFQ # 372371 Evaluation Committee Score Sheet				
Evaluation Criteria/Offeror	Chattanooga Trailer & Rental INC	Guy Wallace Motor Company INC dba Wallace Trailers	Pheonix Contracting	Ryder Transporation Services
Solicitation Acceptance	Yes	Yes	Yes	Yes
Contract Acceptance	Yes	Yes	Yes	Yes
ISA Questionnaire Completed and Terms Accepted	Yes	Yes	Yes	Yes
Methodology and Approach (60 points)	60.00	50.00	50.00	5.00
Qualifications and Experience (40 points)	40.00	30.00	25.00	10.00
Total Evaluation Scores	100.00	80.00	75.00	15.00

Evaluation Comments

Chattanooga Trailer & Rental INC	
Methodology and Approach (60 points)	
<u>Strengths:</u> Response adequately addressed everything requested.	
<u>Weaknesses:</u> No noted weaknesses.	
Qualifications and Experience (40 points)	
<u>Strengths:</u> Response adequately addressed everything requested.	
<u>Weaknesses:</u> No noted weanesses.	

Guy Wallace Motor Company INC dba Wallace Trailers	
Methodology and Approach (60 points)	
<u>Strengths:</u> Provided list of catalog with link for up to date inventory. Adequately addressed requested information minus weaknesses listed below.	
<u>Weaknesses:</u> Lacked overall detail. Lack of detailed warranty description.	
Qualifications and Experience (40 points)	
<u>Strengths:</u> Years of experience. Provided main point of contact information.	
<u>Weaknesses:</u> Previous projects provided lack similar size scope and complexity.	

Phoenix Contracting	
Methodology and Approach (60 points)	
Strengths:	Adequately addressed approach to scope of services. Detailed regarding delivery schedule and warranty timeline.
Weaknesses:	Lack of catalog and in stock trailers.
Qualifications and Experience (40 points)	
Strengths:	Ability to manufacture trailers. Strong past project history.
Weaknesses:	Past history project examples differ from Metro's scope of services.

Ryder Transportation Services	
Methodology and Approach (60 points)	
Strengths:	No Strengths noted.
Weaknesses:	Supplier provides rental service and Metro is looking purchase trailers. No detail provided for delivery of the scope of services. Lack of detail for delivery schedule. No warranty information provided.
Qualifications and Experience (40 points)	
Strengths:	Years of experience.
Weaknesses:	Did not provide project history or contact information for key personnel. Previous projects of similar scope and complexity not provided.