



Notice of Intent to Award

Solicitation Number	376391	Award Date	10/14/2024 8:36 AM CDT
Solicitation Title	Mill Creek Earthwork Remediation		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	Evans Cline	BAO Email	evans.cline@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Demo Plus Group, Inc.	Company Contact	Joe Salamida
Street Address	7272 Centennial Blvd		
City	Nashville	State	TN
		Zipcode	37209

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

EC Assistant Purchasing Agent (Initial)

Dennis Rowland
 Dennis Rowland
 Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below						
Mill Creek Earthwork Remediation; RFQ #376391	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	13.00%	15.00%	85.00%	\$295,328.21	\$339,627.44	\$295,328.21
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Civil Constructors, LLC	\$462,561.05	\$0.00	\$60,132.94	\$0	\$462,561.06	Exceeds MACP
Demo Plus Group, Inc.	\$295,328.21	\$26,874.00	\$38,392.67	\$22,843	\$272,485.31	Winning Bid
L & G Construction Co., Inc.	\$582,018.00	\$0.00	\$75,662.34	\$0	\$582,018.01	Exceeds MACP
Lindsey Excavation & Demolition, LLC	\$514,876.71	\$0.00	\$66,933.97	\$0	\$514,876.72	Exceeds MACP

Note: The offer submitted by Leland, Inc. was not minimally responsive to the requirements of the solicitation.



Statement of M/WBE Utilization

Proposer's/Firm's Name: Demo Plus Group	Proposer's Phone #: 408-210-5443
Solicitation Title: Mill Creek Earth Remediation	Proposer's Email Address: Jsalamida@demoplusinc.com
Solicitation #: 368181	Amount Self-performed : 75%
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$295,328.21
Proposed EBO Goal (%) : <u>8</u> MBE% <u>9</u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate						
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract		
1 Hero Trucking	312 Sand Hill Rd. La Vergne, TN 37086	615-545-9624	MBE	1	484220	Trucking	23,921	8.10		
2 Terrain	3800 Dickerson Pike; Nashville, TN. 37207	615-506-5002	WBE	1	423390	Erosion	26,874	9.10		
3			Select	Select						
4			Select	Select						
5			Select	Select						
6			Select	Select						
7			Select	Select						

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.* Tyler Serbus	Date 08/29/2024
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES	For Internal Office Use ONLY	If No, Good Faith Efforts Met? BAO Only
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BAO Representative: Evans Cline **Metro Buyer:** Brad Wall **Project Manager:** _____ **Date:** 10/03/24

Total MBE Subcontracting	8.1 %	\$ 23,921.00
Total WBE Subcontracting	9.1 %	\$ 26,874.00
Total MBE/WBE Participation:	17.2 %	\$ 50,795.00

BAO Notes:

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline

Contract Specialist: Brad Wall

Date: 10/3/24

Department Name: Water

RFQ#: 376391

Project Name: Mill Creek Earthwork Remediation

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE subs approved?	SBE (%)	Comments
Demo Plus Group, Inc.	295,328.21	\$ 26,874.00	Yes	9%	The prime is not an approved SBE and acknowledged the 13% SBE threshold set for this contract. Prime proposed utilization of the following SBE subcontractors: Terrain, LLC @9.1%/\$26,874.



Notice of Rejection

Solicitation Number	376391	Date	9/25/2024 3:08 PM CDT
Solicitation Title	Mill Creek Earthwork Remediation		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	Evans Cline	BAO Email	evans.cline@nashville.gov

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Leland, Inc.	Company Contact	Jacob Bender	
Street Address	3110 Wingate Ave			
City	Nashville	State	TN	Zipcode 37211
Reason	Offer fails to conform in all material aspects to the solicitation and is not responsive.			
Other/Notes	Specifically, the offerer failed to provide their EBO documentation.			

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ACC

Dennis Rowland