



**Notice of Intent to Award**

Solicitation Number	377399	Award Date	10/16/2024   3:10 PM CDT
Solicitation Title	Random Drug & Alcohol Testing Services		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Avertest, LLC dba Averhealth	Company Contact	Amber Boyer
Street Address	2400 Old Brick Road Suite 142		
City	Glen Allen	State	VA
		Zipcode	23060

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

     Supervisor (Initial)

Dennis Rowland  
 Dennis Rowland  
 Purchasing Agent & Chief Procurement Officer

RFQ 377399 Random Drug & Alcohol Testing Services			
Evaluation Team/Review Board Score Sheet			
Offeror	Avertest, LLC dba Averhealth	Nationwide Electronic Monitoring Tennessee LLC	Statcare Urgent & Walk In Medical Care PLLC
Contract Acceptance	Yes	Yes	Yes
Qualifications and Experience (30 Points)	27.00	21.00	15.00
Proposed Solutions and Approach (35 Points)	33.00	32.00	18.00
Cost (35 Points)	35.00	32.90	9.49
<b>Total Evaluation Scores</b>	<b>95.00</b>	<b>85.90</b>	<b>42.49</b>

### Evaluation Comments

Avertest, LLC dba Averhealth	
<b>Strengths</b>	<p>Provided details on firm's experience and qualifications in the provision of services related to the project. Included licensing and certification necessary to complete referenced work. Provided a list of key individuals who will be involved in providing the services defined within the scope of work. Explained how the specialized knowledge and experience of the individuals will be utilized. Provided resume(s) for each key individual that demonstrates their qualifications. All referenced projects of similar size, scope, and complexity as that of Metro. Provided requested information relative to the referenced projects. Provide all courts that previously, but, no longer utilize your firm's services. Provided current litigation(s) in which your firm is a defendant. Demonstrated how the requirements in the Scope Details of this project will be implemented. Provided a description of the equipment proposed for use on this project. Acknowledged and provided details on how proposed equipment meets all of the minimum requirements laid out in the scope. Provided detailed information for the offender notification, sample collections, sample shipping, and laboratory testing and confirmation processes. Provided a detailed description and screenshots illustrating the IMS software and the security to be utilized by both the firm and Court personnel. Provided a list of assumptions made on this project and risks that may exist.</p>
<b>Weaknesses</b>	<p>Did not provide proof of SAMHSA (Substance Abuse and Mental Health Services Administration) Certification. Failed to provide dates for referenced projects. Lack of clarity of information on submitted chart.</p>
Nationwide Electronic Monitoring Tennessee LLC	
<b>Strengths</b>	<p>Provided details on firm's experience and qualifications in the provision of services related to the project. Included licensing and certification necessary to complete referenced work. Provided a list of key individuals who will be involved in providing the services defined within the scope of work. Explained how the specialized knowledge and experience of the individuals will be utilized. Provided resume(s) for each key individual that demonstrates their qualifications. Provided referenced projects. Provided requested information relative to the referenced projects. Provide all courts that previously, but, no longer utilize your firm's services. Provided current litigation(s) in which your firm is a defendant. Demonstrated how the requirements in the Scope Details of this project will be implemented. Provided a description of the equipment proposed for use on this project. Acknowledged and provided details on how proposed equipment meets all of the minimum requirements laid out in the scope. Provided detailed information for the offender notification, sample collections, sample shipping, and laboratory testing and confirmation processes. Provided a detailed description and screenshots illustrating the IMS software and the security to be utilized by both the firm and Court personnel. Provided a list of assumptions made on this project and risks that may exist.</p>
<b>Weaknesses</b>	<p>Did not provide proof of SAMHSA (Substance Abuse and Mental Health Services Administration) Certification. Failed to provide dates for referenced projects. All referenced projects not of a similar size and scope. Limited experience providing services to court/judicial entities. Applicable testing certification expired. Limited specimen collection experience. No current collection site provided. Did not clarify point-of-contact for concerns with service results.</p>
Statcare Urgent & Walk In Medical Care PLLC	
<b>Strengths</b>	<p>Provided details on firm's experience and qualifications in the provision of services related to the project. Provided a list of key individuals who will be involved in providing the services defined within the scope of work. Explained how the specialized knowledge and experience of the individuals will be utilized. Provided resume(s) for each key individual that demonstrates their qualifications. Provided referenced projects and requested information relative to the referenced projects. Provide all courts that previously, but, no longer utilize your firm's services. Provided current litigation(s) in which your firm is a defendant. Provided a description of the equipment proposed for use on this project. Acknowledged and provided details on how proposed equipment meets all of the minimum requirements laid out in the scope. Provided detailed information for the offender notification, sample collections, sample shipping, and laboratory testing and confirmation processes. Provided a detailed description and screenshots illustrating the IMS software and the security to be utilized by both the firm and Court personnel.</p>
<b>Weaknesses</b>	<p>Did not provide proof of SAMHSA (Substance Abuse and Mental Health Services Administration) Certification. Failed to provide proof of the applicable certifications for alcohol and drug test administering. Lack of experience with drug and alcohol test administering as described in the Scope Details. Limited experience providing services to court/judicial entities. All referenced projects not of a similar size, scope, and complexity. Provided vague description of IMS System. Lack of detail related to specimen collection and testing process. All specimen testing outsourced to other entities. Not clear on current specimen collection center. Limited operation times for specimen collection and testing. Failed to follow formatting requirements.</p>

			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 377399 Random Drug & Alcohol Testing Services			35	0	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Avertest, LLC dba Averhealth	\$6,804,666.28	\$0.00	35.00	0.00	35.00
Nationwide Electronic Monitoring Tennessee LLC	\$7,239,781.71	\$0.00	32.90	0.00	32.90
Statcare Urgent & Walk In Medical Care PLLC	\$25,102,200.00	\$0.00	9.49	0.00	9.49

\* There was no EBO Goal or SBE/SDV Cost Incentive for this solicitation.